# REALTOR.COM TRAFFIC December 2015

Starting in 2014 report, the data includes both desk top as well as mobile traffic.

Before 2014, the report only included traffic data from desk top users.

\*\*Due to a processing error, a number of invalid browser calls on the iOS panel were credited as PVs for some entities which impacted the Mobile Platform from Mar-14 to Jun-14. With Jul-14 data, comScore has improved the mobile PV eligibility rules to exclude these invalid PVs from reporting. This issue affected the Total Views measure for Mobile and therefore, Total Digital Population. No other measures were impacted.

Multi-Platform Methodology: comScore's Multi-Platform data is a culmination of its three underlying Audience Measurement products - Media Metrix, Video Metrix and Mobile Metrix. It offers comprehensive reporting on more than 300,000 digital media entities, including their un-duplicated audience size, demographic composition, engagement, performance within key user segments and behavioral trends. All of these metrics can be compared across digital media platforms and can be used to understand incremental audiences and engagement gained from each platform. Realtor.com Stats Source: comScore Media Metrix Multi-Platform (MM)

REALTOR.COM

- \* Real Estate Vertical Metrix Source: comScore Media Metrix Multi-Platform (MM)
- Top 25 real estate listing sites with traffic greater than 500,000 visitors.

| Unique Visitors |         |   |  |
|-----------------|---------|---|--|
| 26.7            | 7 M     |   |  |
| Prev Mo         | Prev Yr | _ |  |
| 0.0%            | 20.8%   | ↑ |  |

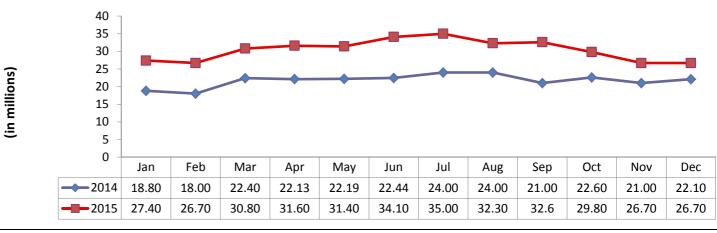
| Ave Min per Visit |         |   | A  |
|-------------------|---------|---|----|
| 6.6               |         |   |    |
| Prev Mo           | Prev Yr | ŀ | F  |
| 8.2%              | -2.9% 🔱 |   | 19 |
|                   |         |   |    |

| Ave Views per visit |          |         |   |
|---------------------|----------|---------|---|
| 7.3                 |          |         |   |
| Prev Mo             |          | Prev Yr | _ |
| 19.7%               | <b>1</b> | -5.2%   | 1 |
|                     |          |         |   |

| Total Visits |         |          |  |
|--------------|---------|----------|--|
| 64.4 M       |         |          |  |
| Prev Mo      | Prev Yr |          |  |
| -26.4%       | 8.6%    | <b>1</b> |  |
|              |         |          |  |

| Total Views     |         |  |  |
|-----------------|---------|--|--|
| 469 M           |         |  |  |
| Prev Mo         | Prev Yr |  |  |
| -12.3% <b>↓</b> | 2.2% 🛧  |  |  |

#### **REALTOR.com® Unique Visitors (in Millions)**



| Top Real Estate Vertical Matrix* |          |            |            |           |           |            |                |
|----------------------------------|----------|------------|------------|-----------|-----------|------------|----------------|
|                                  | Unique   | Total      | Total      | Avg       | Avg       | Total      | Avg            |
| Media                            | Visitors | Views      | Visits     | Views     | Views per | Minutes    | <b>Minutes</b> |
|                                  | (000)    | (Millions) | (000)      | per Visit | Visitor   | (Millions) | per Visit      |
| Total Internet : Total Audience  | 260,182  | 898,797    | 31,315,028 | 28.7      | 3,454     | 1,448,481  | 20.2           |
| Real Estate                      | 107,912  | 4,373      | 550,670    | 7.9       | 41        | 3,992      | 5.9            |
| ZILLOW.COM                       | 52,128   | 910        | 220,092    | 4.1       | 17        | 1,303      | 4.5            |
| TRULIA.COM                       | 26,837   | 549        | 104,227    | 5.3       | 20        | 617        | 4.0            |
| REALTOR.COM                      | 26,693   | 469        | 64,388     | 7.3       | 18        | 602        | 6.6            |
| REDFIN.COM                       | 8,312    | 207        | 18,663     | 11.1      | 25        | 115        | 5.0            |
| HOMES.COM                        | 8,147    | 70         | 12,010     | 5.8       | 9         | 47         | 3.9            |
| Yahoo Real Estate                | 4,581    | 127        | 55,182     | 2.3       | 28        | 120        | 2.2            |
| Coldwell Banker                  | 3,542    | 25         | 6,384      | 3.9       | 7         | 25         | 3.9            |
| HOTPADS.COM                      | 3,492    | 53         | 7,609      | 7.0       | 15        | 44         | 4.7            |
| REMAX.COM                        | 3,035    | 18         | 4,364      | 4.1       | 6         | 21         | 4.8            |
| Century 21 International         | 2,497    | 23         | 4,649      | 4.9       | 9         | 18         | 3.8            |
| COLDWELLBANKERHOMES.COM          | 2,412    | 16         | 4,660      | 3.5       | 7         | 16         | 3.5            |
| MOVOTO.COM                       | 2,405    | 11         | 3,392      | 3.1       | 4         | 8          | 2.3            |
| LOOPNET.COM                      | 2,320    | 22         | 3,732      | 5.8       | 9         | 16         | 4.4            |
| CENTURY21.COM                    | 2,281    | 20         | 4,335      | 4.5       | 9         | 16         | 3.5            |
| FORSALEBYOWNER.COM               | 1,645    | 7          | 2,028      | 3.6       | 4         | 4          | 1.9            |
| ZIPREALTY.COM                    | 1,000    | 11         | 1,823      | 6.1       | 11        | 11         | 6.2            |
| REALTYTRAC.COM                   | 974      | 3          | 1,383      | 2.2       | 3         | 2          | 1.7            |
| HAR.COM                          | 874      | 26         | 3,742      | 7.0       | 30        | 16         | 4.2            |
| KW.COM                           | 595      | 14         | 2,239      | 6.3       | 24        | 8          | 3.4            |
| HOMEFINDER.COM                   | 572      | 7          | 902        | 8.0       | 13        | 5          | 5.2            |

# **REALTOR.ORG TRAFFIC December 2015**

#### **Traffic Notes:**

- Registered Users: 682,449
- Average visits per day: 42,985 Dec '15;
- 49,172 Nov '15; (41,333 Dec '14)

#### **NAR Newsletters:**

NAR Weekly Report Distribution: 1,597,248 -December '15. The most popular categories are: Membership Benefits/Special REALTOR® Offers, Sales and Marketing Tools, Education, Current RE News, Buyers Rep, Research and Market Stats, Technology, Legal Issues, REALTOR.com Updates, Professional Standards/MLS

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REALTOR Magazine Online Daily News Subscribers – 117,755 – December '15

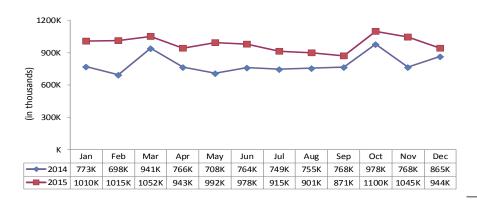
- \*REALTOR.org Stats Source: Omniture Site Catalyst Version 15.
- \*Includes traffic data from external member/Vendor sites

#### **Ave Pg Views Unique Visitors** Ave Min per Visit per Visitor 944,015 7.0 5.0 Prev Mo Prev Yr Prev Mo Prev Yr Prev Mo Prev Yr -9.6% 9.1% -1.1% -0.4% 2.2% 15.7%

#### **Total Visits** 1,322,522 Prev Mo Prev Mo Prev Yr -10.3% 3.2% -7.5%

**Total Pg Views** 4.72 M Prev Yr 26.2%

### **REALTOR.org Unique Visitors (in Thousands)**



#### **Top 10 Content Groups**

Ranked by Total Visits to All Pages in Content Group

| Rank | Content Areas         | Total Visits |
|------|-----------------------|--------------|
| 1    | News                  | 269880       |
| 2    | Sales-and-marketing   | 92277        |
| 3    | Member-benefits       | 58330        |
| 4    | Education             | 44991        |
| 5    | Home-and-design       | 42952        |
| 6    | Law-ethics-and-policy | 38555        |
| 7    | Realtormag            | 36012        |
| 8    | About-nar             | 33429        |
| 9    | For-brokers           | 23643        |
| 10   | Law-and-ethics        | 22782        |

## **HOUSELOGIC.COM TRAFFIC** December 2015

#### Top Content - December 2015

- **Accountants Say You'll Probably Make** These 6 Homeowner Tax Mistakes http://www.houselogic.com/homeadvice/tax-deductions/6-homeowner-taxmistakes-accountants-say-watch/
- **Tips Every New Homeowner Should Know** http://www.houselogic.com/homeadvice/maintenance-repair/newhomeowner-tips/
- 12 Simple Home Repair Jobs to Lift You Out of Winter's Funk http://www.houselogic.com/home-
- advice/repair-tips/home-repair-jobs-winter/ 3 Brilliant Hacks to Make Snow Shoveling
- Less Miserable http://www.houselogic.com/homeadvice/seasonal-maintenance/3-hacks-makeshoveling-snow-snap/
- Which Homemade Laundry Soap Recipe is http://www.houselogic.com/homeadvice/green-cleaning/which-homemadelaundry-detergent-recipe-best/

| Unique Visitors |         |  |  |
|-----------------|---------|--|--|
| 1,219,271       |         |  |  |
| Prev Mo         | Prev Yr |  |  |
| -10.4% 🖖        | 24.1% 🛧 |  |  |

| Ave Min per Visit |         |  |  |
|-------------------|---------|--|--|
| 1                 | .4      |  |  |
| Prev Mo           | Prev Yr |  |  |
| -6.0% 🔸           | 2.2% ↑  |  |  |
| -6.0% <b>↓</b>    | 2.2%    |  |  |

| Ave Pg Views<br>per Visitor |          |  |  |
|-----------------------------|----------|--|--|
| 3.4                         |          |  |  |
| Prev Mo                     | Prev Yr  |  |  |
| -23.1% <b>↓</b>             | -36.4% 🖖 |  |  |

| Total     | Total Visits |  |  |  |
|-----------|--------------|--|--|--|
| 1,387,343 |              |  |  |  |
| Prev Mo   | Prev Yr      |  |  |  |
| -10.7% ↓  | 26.2% 🛧      |  |  |  |

| Total Pg Views |          |  |  |
|----------------|----------|--|--|
| 4.11 M         |          |  |  |
| Prev Mo        | Prev Yr  |  |  |
| -31.0%         | -21.1% 🖖 |  |  |

# **House Logic Unique Visitors (in Thousands)**

