

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year		United States					United States				
		Northeast	Midwest	South	West	Northeast	Midwest	South	West		
2014		100.8	83.7	99.9	114.9	92.9	*	*	*	*	
2015		108.9	90.5	107.2	123.1	102.5	*	*	*	*	
2016		110.2	96.4	107.9	123.3	102.7	*	*	*	*	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted					
2016	Jan	106.0	95.3	103.4	120.1	95.0	80.9	64.9	74.1	93.4	80.9
2016	Feb	109.5	95.8	111.5	122.6	97.7	104.7	83.1	119.6	110.5	96.8
2016	Mar	110.5	97.3	112.3	124.5	97.1	136.5	119.2	135.3	159.6	114.9
2016	Apr	113.6	97.8	111.2	128.9	104.4	139.1	129.6	140.3	154.4	121.4
2016	May	110.4	93.5	107.5	125.2	103.3	136.4	135.2	138.5	146.8	118.9
2016	June	109.7	95.2	107.7	122.8	102.6	135.9	127.3	135.4	153.7	115.2
2016	July	110.5	95.4	106.3	123.3	106.6	118.1	99.3	105.9	138.3	114.0
2016	Aug	109.1	97.4	105.2	120.8	103.8	116.8	103.6	108.2	130.7	114.4
2016	Sept	109.9	96.8	105.5	122.0	105.8	96.3	75.6	88.7	106.1	104.9
2016	Oct	110.0	96.8	106.8	121.2	106.3	104.2	95.8	104.4	110.5	100.5
2016	Nov	108.6	97.8	105.0	120.1	102.8	85.1	74.0	80.9	94.9	82.6
2016	Dec r	109.5	96.5	104.7	122.0	104.9	68.3	49.6	63.6	80.9	68.0
2017	Jan p	106.4	98.7	99.5	122.5	94.6	83.1	68.7	74.0	97.2	81.9
vs. last month:		-2.8%	2.3%	-5.0%	0.4%	-9.8%	21.7%	38.5%	16.4%	20.1%	20.4%
vs. last year:		0.4%	3.6%	-3.8%	2.0%	-0.4%	2.7%	5.9%	-0.1%	4.1%	1.2%