

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2014	4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2	
2015	5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8	
2016	5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2016 Jul	5,330,000	660,000	1,270,000	2,200,000	1,200,000	513,000	71,000	131,000	205,000	106,000	2,110,000	4.8	
2016 Aug	5,340,000	710,000	1,270,000	2,170,000	1,190,000	539,000	77,000	132,000	215,000	115,000	2,010,000	4.5	
2016 Sep	5,470,000	730,000	1,320,000	2,180,000	1,240,000	486,000	66,000	119,000	194,000	107,000	2,030,000	4.5	
2016 Oct	5,530,000	740,000	1,330,000	2,200,000	1,260,000	445,000	62,000	107,000	178,000	98,000	2,010,000	4.4	
2016 Nov	5,600,000	800,000	1,330,000	2,250,000	1,220,000	418,000	59,000	94,000	171,000	94,000	1,850,000	4.0	
2016 Dec	5,510,000	760,000	1,310,000	2,230,000	1,210,000	437,000	60,000	96,000	184,000	97,000	1,650,000	3.6	
2017 Jan	5,690,000	800,000	1,290,000	2,310,000	1,290,000	319,000	42,000	67,000	133,000	77,000	1,680,000	3.5	
2017 Feb	5,470,000	690,000	1,200,000	2,340,000	1,240,000	315,000	38,000	66,000	140,000	71,000	1,730,000	3.8	
2017 Mar	5,700,000	750,000	1,310,000	2,420,000	1,220,000	455,000	55,000	101,000	197,000	102,000	1,800,000	3.8	
2017 Apr	5,560,000	730,000	1,360,000	2,290,000	1,180,000	447,000	56,000	106,000	185,000	100,000	1,920,000	4.1	
2017 May	5,620,000	780,000	1,280,000	2,340,000	1,220,000	555,000	73,000	135,000	225,000	122,000	1,970,000	4.2	
2017 Jun r	5,510,000	760,000	1,320,000	2,230,000	1,200,000	600,000	80,000	153,000	236,000	131,000	1,940,000	4.2	
2017 Jul p	5,440,000	650,000	1,250,000	2,280,000	1,260,000	513,000	70,000	126,000	209,000	108,000	1,920,000	4.2	
vs. last month:	-1.3%	-14.5%	-5.3%	2.2%	5.0%	-14.5%	-12.5%	-17.6%	-11.4%	-17.6%	-1.0%	0.0%	
vs. last year:	2.1%	-1.5%	-1.6%	3.6%	5.0%	0.0%	-1.4%	-3.8%	2.0%	1.9%	-9.0%	-12.5%	
year-to-date:						3.204	0.414	0.754	1.325	0.711			

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2014	\$208,300	\$252,700	\$163,200	\$179,300	\$291,800	\$255,300	\$292,700	\$196,500	\$224,400	\$334,100
2015	222,400	260,200	174,400	192,100	316,000	266,400	298,900	206,900	234,700	351,200
2016	233,800	263,900	183,300	204,800	340,200	276,000	301,700	215,100	243,900	368,500
Not Seasonally Adjusted						Not Seasonally Adjusted				
2016 Jul	243,200	278,600	193,900	213,500	346,800	284,900	314,300	226,100	252,000	373,700
2016 Aug	240,000	274,100	190,900	209,100	348,000	282,000	310,100	222,900	247,700	373,800
2016 Sep	235,200	261,600	185,800	205,700	345,400	277,000	300,800	216,800	243,700	372,400
2016 Oct	234,100	255,900	181,800	205,400	348,100	275,500	294,200	212,500	244,000	374,800
2016 Nov	234,400	263,000	180,300	206,200	346,700	276,600	299,900	212,200	245,200	373,100
2016 Dec	233,300	253,900	177,600	209,100	342,500	274,900	294,800	210,200	246,100	370,500
2017 Jan	227,300	252,100	172,900	199,800	333,500	269,500	294,200	205,500	238,700	364,400
2017 Feb	228,200	250,000	171,600	204,800	338,200	269,600	290,700	202,100	241,000	367,100
2017 Mar	236,600	262,000	182,800	210,400	349,500	278,700	300,400	214,500	248,600	375,200
2017 Apr	245,000	267,700	193,200	218,900	359,800	287,800	306,400	225,700	257,100	383,400
2017 May	252,500	281,100	201,700	223,000	369,200	294,300	317,000	233,100	262,000	390,000
2017 Jun r	263,300	296,100	211,500	231,100	378,900	303,500	329,700	242,600	270,300	396,700
2017 Jul p	258,300	290,000	205,400	227,700	373,000	298,800	324,300	237,000	265,600	393,400
vs. last year:	6.2%	4.1%	5.9%	6.7%	7.6%	4.9%	3.2%	4.8%	5.4%	5.3%

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