

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2014	4,344,000	533,000	1,060,000	1,789,000	962,000	*	*	*	*	*	1,640,000	5.2	
2015	4,646,000	576,000	1,162,000	1,885,000	1,023,000	*	*	*	*	*	1,550,000	4.8	
2016	4,838,000	617,000	1,222,000	1,955,000	1,044,000	*	*	*	*	*	1,450,000	4.3	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2016 Mar	4,790,000	610,000	1,190,000	1,970,000	1,020,000	370,000	44,000	91,000	153,000	82,000	1,720,000	4.3	
2016 Apr	4,870,000	640,000	1,290,000	1,950,000	990,000	415,000	53,000	108,000	165,000	89,000	1,870,000	4.6	
2016 May	4,850,000	650,000	1,210,000	1,970,000	1,020,000	467,000	58,000	124,000	186,000	99,000	1,890,000	4.7	
2016 Jun	4,850,000	630,000	1,240,000	1,950,000	1,030,000	519,000	65,000	140,000	203,000	111,000	1,880,000	4.7	
2016 Jul	4,760,000	560,000	1,200,000	1,950,000	1,050,000	455,000	58,000	122,000	182,000	93,000	1,860,000	4.7	
2016 Aug	4,720,000	590,000	1,190,000	1,900,000	1,040,000	477,000	64,000	123,000	191,000	99,000	1,780,000	4.5	
2016 Sep	4,850,000	610,000	1,240,000	1,920,000	1,080,000	430,000	55,000	111,000	171,000	93,000	1,790,000	4.4	
2016 Oct	4,920,000	620,000	1,250,000	1,950,000	1,100,000	396,000	52,000	100,000	158,000	86,000	1,780,000	4.3	
2016 Nov	4,930,000	670,000	1,250,000	1,970,000	1,040,000	373,000	49,000	88,000	151,000	85,000	1,630,000	4.0	
2016 Dec	4,910,000	640,000	1,230,000	1,970,000	1,070,000	389,000	50,000	90,000	163,000	86,000	1,450,000	3.5	
2017 Jan	5,040,000	670,000	1,210,000	2,030,000	1,130,000	287,000	37,000	63,000	119,000	68,000	1,510,000	3.6	
2017 Feb r	4,870,000	580,000	1,120,000	2,080,000	1,090,000	277,000	33,000	62,000	121,000	61,000	1,520,000	3.7	
2017 Mar p	5,080,000	640,000	1,220,000	2,140,000	1,080,000	400,000	48,000	95,000	169,000	88,000	1,610,000	3.8	
vs. last month:	4.3%	10.3%	8.9%	2.9%	-0.9%	44.4%	45.5%	53.2%	39.7%	44.3%	5.9%	2.7%	
vs. last year:	6.1%	4.9%	2.5%	8.6%	5.9%	8.1%	9.1%	4.4%	10.5%	7.3%	-6.4%	-11.6%	
year-to-date:						0.964	0.118	0.220	0.409	0.217			

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.					U.S.				
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)				
2014	\$208,900	\$252,200	\$164,200	\$182,900	\$294,400	\$255,500	\$291,700	\$196,700	\$227,600	\$338,000
2015	223,900	262,500	175,500	196,400	319,100	267,300	299,900	207,100	238,500	355,000
2016	235,500	265,400	184,400	209,200	342,900	276,900	302,000	215,400	247,900	371,900
Not Seasonally Adjusted						Not Seasonally Adjusted				
2016 Mar	223,100	257,300	173,100	197,800	322,500	265,100	294,000	202,600	236,100	358,400
2016 Apr	232,000	265,200	181,200	206,000	337,800	274,300	300,600	211,000	246,100	368,400
2016 May	240,300	269,200	191,200	215,500	347,700	281,800	305,100	221,000	254,500	375,100
2016 Jun	249,800	286,500	199,200	223,300	355,600	291,300	319,400	231,600	262,800	381,100
2016 Jul	245,100	280,100	195,200	218,500	349,600	286,100	314,700	226,700	256,500	377,300
2016 Aug	241,900	275,200	192,500	214,500	350,400	283,200	310,000	223,700	252,700	376,900
2016 Sep	236,900	262,400	187,200	210,100	347,400	277,800	300,400	217,300	247,400	375,400
2016 Oct	235,600	256,200	182,900	209,100	351,400	276,500	293,900	212,900	247,500	378,600
2016 Nov	236,000	262,900	181,300	210,400	349,700	277,300	299,100	212,300	248,900	376,900
2016 Dec	234,600	252,500	178,300	213,500	346,100	275,600	293,200	210,100	250,100	374,400
2017 Jan	228,700	252,500	173,600	203,700	336,600	270,100	294,000	205,300	242,000	368,000
2017 Feb r	229,800	251,200	172,400	208,500	341,500	270,400	290,800	202,100	244,200	370,700
2017 Mar p	237,800	261,400	183,900	214,800	349,300	279,100	299,500	214,500	252,000	376,400
vs. last year:	6.6%	1.6%	6.2%	8.6%	8.3%	5.3%	1.9%	5.9%	6.7%	5.0%