

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2014	4,344,000	533,000	1,060,000	1,789,000	962,000	*	*	*	*	*	1,640,000	5.2	
2015	4,646,000	576,000	1,162,000	1,885,000	1,023,000	*	*	*	*	*	1,550,000	4.8	
2016	4,838,000	617,000	1,222,000	1,955,000	1,044,000	*	*	*	*	*	1,450,000	4.3	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2016 Jan	4,860,000	630,000	1,220,000	1,970,000	1,040,000	271,000	34,000	62,000	113,000	62,000	1,620,000	4.0	
2016 Feb	4,620,000	570,000	1,090,000	1,960,000	1,000,000	276,000	35,000	63,000	119,000	59,000	1,640,000	4.3	
2016 Mar	4,790,000	610,000	1,190,000	1,970,000	1,020,000	370,000	44,000	91,000	153,000	82,000	1,720,000	4.3	
2016 Apr	4,870,000	640,000	1,290,000	1,950,000	990,000	415,000	53,000	108,000	165,000	89,000	1,870,000	4.6	
2016 May	4,850,000	650,000	1,210,000	1,970,000	1,020,000	467,000	58,000	124,000	186,000	99,000	1,890,000	4.7	
2016 Jun	4,850,000	630,000	1,240,000	1,950,000	1,030,000	519,000	65,000	140,000	203,000	111,000	1,880,000	4.7	
2016 Jul	4,760,000	560,000	1,200,000	1,950,000	1,050,000	455,000	58,000	122,000	182,000	93,000	1,860,000	4.7	
2016 Aug	4,720,000	590,000	1,190,000	1,900,000	1,040,000	477,000	64,000	123,000	191,000	99,000	1,780,000	4.5	
2016 Sep	4,850,000	610,000	1,240,000	1,920,000	1,080,000	430,000	55,000	111,000	171,000	93,000	1,790,000	4.4	
2016 Oct	4,920,000	620,000	1,250,000	1,950,000	1,100,000	396,000	52,000	100,000	158,000	86,000	1,780,000	4.3	
2016 Nov	4,930,000	670,000	1,250,000	1,970,000	1,040,000	373,000	49,000	88,000	151,000	85,000	1,630,000	4.0	
2016 Dec r	4,910,000	640,000	1,230,000	1,970,000	1,070,000	389,000	50,000	90,000	163,000	86,000	1,450,000	3.5	
2017 Jan p	5,040,000	670,000	1,210,000	2,030,000	1,130,000	287,000	37,000	63,000	119,000	68,000	1,510,000	3.6	
vs. last month:	2.6%	4.7%	-1.6%	3.0%	5.6%	-26.2%	-26.0%	-30.0%	-27.0%	-20.9%	4.1%	2.9%	
vs. last year:	3.7%	6.3%	-0.8%	3.0%	8.7%	5.9%	8.8%	1.6%	5.3%	9.7%	-6.8%	-10.0%	
year-to-date:						0.287	0.037	0.063	0.119	0.068			

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.					U.S.					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2014	\$208,900	\$252,200	\$164,200	\$182,900	\$294,400	\$255,500	\$291,700	\$196,700	\$227,600	\$338,000	
2015	223,900	262,500	175,500	196,400	319,100	267,300	299,900	207,100	238,500	355,000	
2016	235,500	265,400	184,400	209,200	342,900	276,900	302,000	215,400	247,900	371,900	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2016 Jan	214,800	248,200	165,400	188,000	313,400	258,200	288,400	197,200	228,100	351,600	
2016 Feb	213,600	242,600	162,700	190,500	312,300	256,000	281,100	191,600	228,800	350,800	
2016 Mar	223,100	257,300	173,100	197,800	322,500	265,100	294,000	202,600	236,100	358,400	
2016 Apr	232,000	265,200	181,200	206,000	337,800	274,300	300,600	211,000	246,100	368,400	
2016 May	240,300	269,200	191,200	215,500	347,700	281,800	305,100	221,000	254,500	375,100	
2016 Jun	249,800	286,500	199,200	223,300	355,600	291,300	319,400	231,600	262,800	381,100	
2016 Jul	245,100	280,100	195,200	218,500	349,600	286,100	314,700	226,700	256,500	377,300	
2016 Aug	241,900	275,200	192,500	214,500	350,400	283,200	310,000	223,700	252,700	376,900	
2016 Sep	236,900	262,400	187,200	210,100	347,400	277,800	300,400	217,300	247,400	375,400	
2016 Oct	235,600	256,200	182,900	209,100	351,400	276,500	293,900	212,900	247,500	378,600	
2016 Nov	236,000	262,900	181,300	210,400	349,700	277,300	299,100	212,300	248,900	376,900	
2016 Dec r	234,600	252,500	178,300	213,500	346,100	275,600	293,200	210,100	250,100	374,400	
2017 Jan p	230,400	253,900	175,700	205,400	336,500	271,700	294,700	207,400	244,600	367,700	
vs. last year:	7.3%	2.3%	6.2%	9.3%	7.4%	5.2%	2.2%	5.2%	7.2%	4.6%	