

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.					U.S.					Inventory*	Mos. Supply
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
2014		4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2
2015		5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8
2016		5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2016	Jan	5,480,000	750,000	1,300,000	2,240,000	1,190,000	302,000	39,000	66,000	127,000	70,000	1,820,000	4.0
2016	Feb	5,200,000	680,000	1,170,000	2,210,000	1,140,000	314,000	40,000	67,000	138,000	69,000	1,870,000	4.3
2016	Mar	5,390,000	730,000	1,270,000	2,230,000	1,160,000	421,000	51,000	96,000	178,000	96,000	1,960,000	4.4
2016	Apr	5,480,000	750,000	1,370,000	2,220,000	1,140,000	470,000	62,000	115,000	189,000	104,000	2,120,000	4.6
2016	May	5,470,000	760,000	1,290,000	2,240,000	1,180,000	525,000	69,000	132,000	210,000	114,000	2,140,000	4.7
2016	Jun	5,480,000	750,000	1,320,000	2,230,000	1,180,000	582,000	77,000	149,000	229,000	127,000	2,110,000	4.6
2016	Jul	5,330,000	660,000	1,270,000	2,200,000	1,200,000	513,000	71,000	131,000	205,000	106,000	2,110,000	4.8
2016	Aug	5,340,000	710,000	1,270,000	2,170,000	1,190,000	539,000	77,000	132,000	215,000	115,000	2,010,000	4.5
2016	Sep	5,470,000	730,000	1,320,000	2,180,000	1,240,000	486,000	66,000	119,000	194,000	107,000	2,030,000	4.5
2016	Oct	5,530,000	740,000	1,330,000	2,200,000	1,260,000	445,000	62,000	107,000	178,000	98,000	2,010,000	4.4
2016	Nov	5,600,000	800,000	1,330,000	2,250,000	1,220,000	418,000	59,000	94,000	171,000	94,000	1,850,000	4.0
2016	Dec r	5,510,000	760,000	1,310,000	2,230,000	1,210,000	437,000	60,000	96,000	184,000	97,000	1,650,000	3.6
2017	Jan p	5,690,000	800,000	1,290,000	2,310,000	1,290,000	320,000	42,000	67,000	134,000	77,000	1,690,000	3.6
<b>vs. last month:</b>		<b>3.3%</b>	<b>5.3%</b>	<b>-1.5%</b>	<b>3.6%</b>	<b>6.6%</b>	<b>-26.8%</b>	<b>-30.0%</b>	<b>-30.2%</b>	<b>-27.2%</b>	<b>-20.6%</b>	<b>2.4%</b>	<b>0.0%</b>
<b>vs. last year:</b>		<b>3.8%</b>	<b>6.7%</b>	<b>-0.8%</b>	<b>3.1%</b>	<b>8.4%</b>	<b>6.0%</b>	<b>7.7%</b>	<b>1.5%</b>	<b>5.5%</b>	<b>10.0%</b>	<b>-7.1%</b>	<b>-10.0%</b>
<b>year-to-date:</b>							<b>0.320</b>	<b>0.042</b>	<b>0.067</b>	<b>0.134</b>	<b>0.077</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year		U.S.					U.S.				
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2014		\$208,300	\$252,700	\$163,200	\$179,300	\$291,800	\$255,300	\$292,700	\$196,500	\$224,400	\$334,100
2015		222,400	260,200	174,400	192,100	316,000	266,400	298,900	206,900	234,700	351,200
2016		233,800	263,900	183,300	204,800	340,200	276,000	301,700	215,100	243,900	368,500
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2016	Jan	213,700	247,500	164,300	184,500	311,000	257,700	288,200	196,800	225,300	348,000
2016	Feb	212,100	240,300	161,900	187,400	310,200	255,300	279,900	191,700	226,100	347,500
2016	Mar	221,400	253,800	172,300	194,000	321,800	264,400	292,400	202,500	232,700	356,100
2016	Apr	230,900	263,600	180,400	201,800	335,900	273,600	300,000	211,100	242,300	365,500
2016	May	238,900	268,600	190,000	210,800	345,100	280,900	305,300	220,800	250,100	371,500
2016	Jun	247,600	284,500	197,700	217,700	352,100	289,800	318,400	231,000	257,600	377,200
2016	Jul	243,200	278,600	193,900	213,500	346,800	284,900	314,300	226,100	252,000	373,700
2016	Aug	240,000	274,100	190,900	209,100	348,000	282,000	310,100	222,900	247,700	373,800
2016	Sep	235,200	261,600	185,800	205,700	345,400	277,000	300,800	216,800	243,700	372,400
2016	Oct	234,100	255,900	181,800	205,400	348,100	275,500	294,200	212,500	244,000	374,800
2016	Nov	234,400	263,000	180,300	206,200	346,700	276,600	299,900	212,200	245,200	373,100
2016	Dec r	233,300	253,900	177,600	209,100	342,500	274,900	294,800	210,200	246,100	370,500
2017	Jan p	228,900	253,800	174,900	201,400	332,300	271,000	295,300	207,500	241,300	363,600
<b>vs. last year:</b>		<b>7.1%</b>	<b>2.5%</b>	<b>6.5%</b>	<b>9.2%</b>	<b>6.8%</b>	<b>5.2%</b>	<b>2.5%</b>	<b>5.4%</b>	<b>7.1%</b>	<b>4.5%</b>