

NATIONAL ASSOCIATION OF REALTORS®

Existing Condominium and Cooperative Sales

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply	
2014	591,000	112,000	76,000	262,000	141,000	*	*	*	*	*	216,000	5.0	
2015	608,000	115,000	78,000	266,000	149,000	*	*	*	*	*	213,000	4.8	
2016	614,000	116,000	82,000	263,000	153,000	*	*	*	*	*	195,000	4.5	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2016	Jan	620,000	120,000	80,000	270,000	150,000	31,000	5,000	4,000	14,000	8,000	196,000	3.8
2016	Feb	580,000	110,000	80,000	250,000	140,000	38,000	5,000	4,000	19,000	10,000	225,000	4.7
2016	Mar	600,000	120,000	80,000	260,000	140,000	51,000	7,000	5,000	25,000	14,000	238,000	4.8
2016	Apr	610,000	110,000	80,000	270,000	150,000	55,000	9,000	7,000	24,000	15,000	247,000	4.9
2016	May	620,000	110,000	80,000	270,000	160,000	58,000	11,000	8,000	24,000	15,000	248,000	4.8
2016	Jun	630,000	120,000	80,000	280,000	150,000	63,000	12,000	9,000	26,000	16,000	234,000	4.5
2016	Jul	570,000	100,000	70,000	250,000	150,000	58,000	13,000	9,000	23,000	13,000	253,000	5.3
2016	Aug	620,000	120,000	80,000	270,000	150,000	62,000	13,000	9,000	24,000	16,000	233,000	4.5
2016	Sep	620,000	120,000	80,000	260,000	160,000	56,000	11,000	8,000	23,000	14,000	240,000	4.6
2016	Oct	610,000	120,000	80,000	250,000	160,000	49,000	10,000	7,000	20,000	12,000	230,000	4.5
2016	Nov	670,000	130,000	80,000	280,000	180,000	45,000	10,000	6,000	20,000	9,000	216,000	3.9
2016	Dec r	600,000	120,000	80,000	260,000	140,000	48,000	10,000	6,000	21,000	11,000	195,000	3.9
2017	Jan p	650,000	130,000	80,000	280,000	160,000	33,000	5,000	4,000	15,000	9,000	179,000	3.3
	vs. last month:	8.3%	8.3%	0.0%	7.7%	14.3%	-31.3%	-50.0%	-33.3%	-28.6%	-18.2%	-8.2%	-15.4%
	vs. last year:	4.8%	8.3%	0.0%	3.7%	6.7%	6.5%	0.0%	0.0%	7.1%	12.5%	-8.7%	-13.2%
	year-to-date:						0.033	0.005	0.004	0.015	0.009		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Condo/Co-op Homes

Year	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median					Average (Mean)						
2014	\$204,300	\$254,900	\$149,300	\$154,700	\$273,300	\$253,800	\$297,700	\$194,100	\$202,500	\$306,500	
2015	210,700	249,300	157,900	162,900	294,500	259,600	294,300	203,200	208,200	325,100	
2016	220,700	256,600	166,200	172,600	321,300	268,500	300,200	210,300	214,500	344,300	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2016	Jan	204,800	243,600	148,400	159,100	294,100	253,700	287,400	191,000	204,800	323,400
2016	Feb	199,800	228,200	150,600	163,100	295,200	249,600	273,400	193,700	204,600	323,900
2016	Mar	208,100	235,900	160,300	165,600	316,300	258,400	284,100	201,400	207,400	339,600
2016	Apr	222,200	254,400	167,000	171,300	323,500	268,400	296,800	212,700	215,100	346,500
2016	May	227,700	264,900	172,200	176,500	328,700	274,000	306,800	217,800	218,500	348,800
2016	Jun	231,000	274,100	175,100	178,800	327,900	278,100	312,900	221,600	221,900	350,300
2016	Jul	227,800	270,000	172,000	175,000	327,500	275,100	311,800	215,900	217,000	348,500
2016	Aug	225,400	268,900	167,500	171,200	331,600	272,800	310,300	210,600	212,400	351,900
2016	Sep	222,200	257,600	163,700	173,400	332,000	271,100	303,000	208,900	216,500	352,100
2016	Oct	221,600	254,400	165,100	177,000	325,600	267,600	295,700	205,800	216,900	348,700
2016	Nov	222,800	261,800	165,200	176,200	329,200	271,700	302,100	210,700	218,800	351,100
2016	Dec r	222,300	261,400	166,800	176,000	315,100	269,500	303,400	211,900	215,900	341,000
2017	Jan p	217,400	251,600	162,500	172,600	302,700	265,700	296,800	208,900	217,100	334,500
	vs. last year:	6.2%	3.3%	9.5%	8.5%	2.9%	4.7%	3.3%	9.4%	6.0%	3.4%