

# NATIONAL ASSOCIATION OF REALTORS®

## National Existing Home Sales

Year	Seasonally Adjusted Annual Rate			Not Seasonally Adjusted			National Mos. Supply	Single Family Mos. Supply	Condo/Co-op Mos. Supply
	Existing Home Sales	Single Family Sales	Condo/Co-op Sales	Existing Home Sales	Single Family Sales	Condo/Co-op Sales			
2014	4,940,000	4,344,000	591,000	*	*	*	5.2	5.2	5.0
2015	5,250,000	4,646,000	608,000	*	*	*	4.8	4.8	4.8
2016	5,450,000	4,838,000	614,000	*	*	*	4.4	4.3	4.5
2016 Jan	5,480,000	4,860,000	620,000	302,000	271,000	31,000	4.0	4.0	3.8
2016 Feb	5,200,000	4,620,000	580,000	314,000	276,000	38,000	4.3	4.3	4.7
2016 Mar	5,390,000	4,790,000	600,000	421,000	370,000	51,000	4.4	4.3	4.8
2016 Apr	5,480,000	4,870,000	610,000	470,000	415,000	55,000	4.6	4.6	4.9
2016 May	5,470,000	4,850,000	620,000	525,000	467,000	58,000	4.7	4.7	4.8
2016 Jun	5,480,000	4,850,000	630,000	582,000	519,000	63,000	4.6	4.7	4.5
2016 Jul	5,330,000	4,760,000	570,000	513,000	455,000	58,000	4.8	4.7	5.3
2016 Aug	5,340,000	4,720,000	620,000	539,000	477,000	62,000	4.5	4.5	4.5
2016 Sep	5,470,000	4,850,000	620,000	486,000	430,000	56,000	4.5	4.4	4.6
2016 Oct	5,530,000	4,920,000	610,000	445,000	396,000	49,000	4.4	4.3	4.5
2016 Nov	5,600,000	4,930,000	670,000	418,000	373,000	45,000	4.0	4.0	3.9
2016 Dec r	5,510,000	4,910,000	600,000	437,000	389,000	48,000	3.6	3.5	3.9
2017 Jan p	5,690,000	5,040,000	650,000	320,000	287,000	33,000	3.6	3.6	3.3
<b>vs. last month:</b>	<b>3.3%</b>	<b>2.6%</b>	<b>8.3%</b>	<b>-26.8%</b>	<b>-26.2%</b>	<b>-31.3%</b>	<b>0.0%</b>	<b>2.9%</b>	<b>-15.4%</b>
<b>vs. last year:</b>	<b>3.8%</b>	<b>3.7%</b>	<b>4.8%</b>	<b>6.0%</b>	<b>5.9%</b>	<b>6.5%</b>	<b>-10.0%</b>	<b>-10.0%</b>	<b>-13.2%</b>
<b>year-to-date:</b>				<b>0.320</b>	<b>0.287</b>	<b>0.033</b>			

## National Sales Price of Existing Homes

Year	Median			Average (Mean)		
	Existing Home Price	Single Family Price	Condo/Co-op Price	Existing Home Price	Single Family Price	Condo/Co-op Price
2014	\$208,300	\$208,900	\$204,300	\$255,300	\$255,500	\$253,800
2015	222,400	223,900	210,700	266,400	267,300	259,600
2016	233,800	235,500	220,700	276,000	276,900	268,500
Not Seasonally Adjusted						
2016 Jan	213,700	214,800	204,800	257,700	258,200	253,700
2016 Feb	212,100	213,600	199,800	255,300	256,000	249,600
2016 Mar	221,400	223,100	208,100	264,400	265,100	258,400
2016 Apr	230,900	232,000	222,200	273,600	274,300	268,400
2016 May	238,900	240,300	227,700	280,900	281,800	274,000
2016 Jun	247,600	249,800	231,000	289,800	291,300	278,100
2016 Jul	243,200	245,100	227,800	284,900	286,100	275,100
2016 Aug	240,000	241,900	225,400	282,000	283,200	272,800
2016 Sep	235,200	236,900	222,200	277,000	277,800	271,100
2016 Oct	234,100	235,600	221,600	275,500	276,500	267,600
2016 Nov	234,400	236,000	222,800	276,600	277,300	271,700
2016 Dec r	233,300	234,600	222,300	274,900	275,600	269,500
2017 Jan p	228,900	230,400	217,400	271,000	271,700	265,700
<b>vs. last year:</b>	<b>7.1%</b>	<b>7.3%</b>	<b>6.2%</b>	<b>5.2%</b>	<b>5.2%</b>	<b>4.7%</b>