

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2014		4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2
2015		5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8
2016		5,450,000	740,000	1,300,000	2,220,000	1,190,000	*	*	*	*	*	1,650,000	4.4
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2015	Dec	5,450,000	740,000	1,250,000	2,240,000	1,220,000	436,000	58,000	94,000	184,000	100,000	1,760,000	3.9
2016	Jan	5,470,000	760,000	1,300,000	2,240,000	1,170,000	302,000	39,000	66,000	127,000	70,000	1,820,000	4.0
2016	Feb	5,070,000	630,000	1,120,000	2,190,000	1,130,000	314,000	40,000	67,000	138,000	69,000	1,870,000	4.4
2016	Mar	5,360,000	720,000	1,240,000	2,250,000	1,150,000	421,000	51,000	96,000	178,000	96,000	1,960,000	4.4
2016	Apr	5,430,000	740,000	1,390,000	2,180,000	1,120,000	470,000	62,000	115,000	189,000	104,000	2,120,000	4.7
2016	May	5,510,000	770,000	1,300,000	2,260,000	1,180,000	525,000	69,000	132,000	210,000	114,000	2,140,000	4.7
2016	Jun	5,570,000	760,000	1,350,000	2,260,000	1,200,000	582,000	77,000	149,000	229,000	127,000	2,110,000	4.5
2016	Jul	5,380,000	660,000	1,280,000	2,220,000	1,220,000	513,000	71,000	131,000	205,000	106,000	2,110,000	4.7
2016	Aug	5,300,000	700,000	1,270,000	2,140,000	1,190,000	539,000	77,000	132,000	215,000	115,000	2,010,000	4.6
2016	Sep	5,490,000	740,000	1,330,000	2,160,000	1,260,000	486,000	66,000	119,000	194,000	107,000	2,030,000	4.4
2016	Oct	5,570,000	750,000	1,360,000	2,190,000	1,270,000	445,000	62,000	107,000	178,000	98,000	2,010,000	4.3
2016	Nov r	5,650,000	810,000	1,330,000	2,250,000	1,260,000	418,000	59,000	94,000	171,000	94,000	1,850,000	3.9
2016	Dec p	5,490,000	760,000	1,280,000	2,250,000	1,200,000	437,000	60,000	96,000	184,000	97,000	1,650,000	3.6
	vs. last month:	-2.8%	-6.2%	-3.8%	0.0%	-4.8%	4.5%	1.7%	2.1%	7.6%	3.2%	-10.8%	-7.7%
	vs. last year:	0.7%	2.7%	2.4%	0.4%	-1.6%	0.2%	3.4%	2.1%	0.0%	-3.0%	-6.3%	-7.7%
	year-to-date:						5.452	0.733	1.304	2.218	1.197		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
Median						Average (Mean)					
2014		\$208,300	\$252,700	\$163,200	\$179,300	\$291,800	\$255,300	\$292,700	\$196,500	\$224,400	\$334,100
2015		222,400	260,200	174,400	192,100	316,000	266,400	298,900	206,900	234,700	351,200
2016		233,900	263,400	183,400	204,800	341,400	276,100	301,300	215,200	243,900	369,300
Not Seasonally Adjusted						Not Seasonally Adjusted					
2015	Dec	223,200	255,600	170,500	194,900	321,600	266,100	295,100	203,200	236,000	355,500
2016	Jan	213,700	247,500	164,300	184,600	310,900	257,700	288,200	196,800	225,400	348,000
2016	Feb	212,100	240,300	161,800	187,500	310,200	255,300	279,900	191,700	226,100	347,500
2016	Mar	221,500	253,700	172,300	194,200	321,800	264,400	292,300	202,500	232,900	356,300
2016	Apr	230,900	263,600	180,300	201,700	335,900	273,600	300,000	211,100	242,300	365,500
2016	May	238,900	268,600	190,000	210,700	345,100	280,900	305,300	220,800	250,000	371,500
2016	Jun	247,600	284,500	197,800	217,600	351,900	289,800	318,400	231,000	257,600	377,000
2016	Jul	243,300	278,600	193,900	213,600	346,900	284,900	314,300	226,100	252,000	373,800
2016	Aug	239,900	274,100	190,900	208,800	348,000	282,000	310,100	222,900	247,400	373,800
2016	Sep	235,300	261,600	185,800	205,800	345,400	277,100	300,800	216,800	243,800	372,400
2016	Oct	234,100	255,900	181,900	205,600	348,100	275,500	294,200	212,500	244,100	374,800
2016	Nov r	234,400	262,700	180,300	206,200	346,800	276,600	299,600	212,200	245,200	373,200
2016	Dec p	232,200	245,900	178,400	207,600	341,000	274,000	288,900	211,500	245,500	369,500
	vs. last year:	4.0%	-3.8%	4.6%	6.5%	6.0%	3.0%	-2.1%	4.1%	4.0%	3.9%