

NATIONAL ASSOCIATION OF REALTORS®

Existing Condominium and Cooperative Sales

Year	U.S.					U.S.					Mos.			
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Supply		
2014	591,000	112,000	76,000	262,000	141,000	*	*	*	*	*	216,000	5.1		
2015	608,000	115,000	78,000	266,000	149,000	*	*	*	*	*	213,000	4.8		
2016	614,000	116,000	82,000	263,000	153,000	*	*	*	*	*	194,000	4.5		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted						
2015	Dec	640,000	120,000	80,000	290,000	150,000	51,000	10,000	6,000	23,000	12,000	213,000	4.0	
2016	Jan	610,000	120,000	80,000	260,000	150,000	31,000	5,000	4,000	14,000	8,000	196,000	3.9	
2016	Feb	560,000	100,000	80,000	240,000	140,000	38,000	5,000	4,000	19,000	10,000	225,000	4.8	
2016	Mar	580,000	120,000	80,000	250,000	130,000	51,000	7,000	5,000	25,000	14,000	238,000	4.9	
2016	Apr	620,000	110,000	90,000	270,000	150,000	55,000	9,000	7,000	24,000	15,000	247,000	4.8	
2016	May	630,000	110,000	80,000	280,000	160,000	58,000	11,000	8,000	24,000	15,000	248,000	4.7	
2016	Jun	650,000	120,000	80,000	290,000	160,000	63,000	12,000	9,000	26,000	16,000	234,000	4.3	
2016	Jul	570,000	100,000	70,000	250,000	150,000	58,000	13,000	9,000	23,000	13,000	253,000	5.3	
2016	Aug	630,000	120,000	80,000	280,000	150,000	62,000	13,000	9,000	24,000	16,000	233,000	4.4	
2016	Sep	610,000	120,000	80,000	250,000	160,000	56,000	11,000	8,000	23,000	14,000	240,000	4.7	
2016	Oct	600,000	120,000	80,000	240,000	160,000	49,000	10,000	7,000	20,000	12,000	230,000	4.6	
2016	Nov r	680,000	140,000	80,000	280,000	180,000	45,000	10,000	6,000	20,000	9,000	216,000	3.8	
2016	Dec p	610,000	120,000	80,000	270,000	140,000	48,000	10,000	6,000	21,000	11,000	194,000	3.8	
	vs. last month:	-10.3%	-14.3%	0.0%	-3.6%	-22.2%	6.7%	0.0%	0.0%	5.0%	22.2%	-10.2%	0.0%	
	vs. last year:	-4.7%	0.0%	0.0%	-6.9%	-6.7%	-5.9%	0.0%	0.0%	-8.7%	-8.3%	-8.9%	-5.0%	
	year-to-date:						0.614	0.116	0.082	0.263	0.153			

Note: Annual inventory figures are from December of each year

Sales Price of Existing Condo/Co-op Homes

Year	U.S.					U.S.						
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
		Median						Average (Mean)				
2014	\$204,300	\$254,900	\$149,300	\$154,700	\$273,300	\$253,800	\$297,700	\$194,100	\$202,500	\$306,500		
2015	210,700	249,300	157,900	162,900	294,500	259,600	294,300	203,200	208,200	325,100		
2016	221,200	256,400	166,300	172,500	323,000	268,900	300,200	210,400	214,600	345,800		
		Not Seasonally Adjusted						Not Seasonally Adjusted				
2015	Dec	210,100	244,400	153,300	167,700	298,400	258,900	289,500	198,500	212,300	329,900	
2016	Jan	204,800	243,600	148,400	159,100	294,100	253,700	287,400	191,000	204,800	323,400	
2016	Feb	199,800	228,200	150,600	163,100	295,200	249,600	273,400	193,700	204,600	323,900	
2016	Mar	208,100	235,900	160,300	165,600	316,300	258,400	284,100	201,400	207,400	339,600	
2016	Apr	222,200	254,400	167,000	171,300	323,500	268,400	296,800	212,700	215,100	346,500	
2016	May	227,700	264,900	172,200	176,500	328,700	274,000	306,800	217,800	218,500	348,800	
2016	Jun	231,000	274,100	175,100	178,800	327,900	278,100	312,900	221,600	221,900	350,300	
2016	Jul	227,800	270,000	172,000	175,000	327,500	275,100	311,800	215,900	217,000	348,500	
2016	Aug	225,400	268,900	167,500	171,200	331,600	272,800	310,300	210,600	212,400	351,900	
2016	Sep	222,200	257,600	163,700	173,400	332,000	271,100	303,000	208,900	216,500	352,100	
2016	Oct	221,600	254,400	165,100	177,000	325,600	267,600	295,700	205,800	216,900	348,700	
2016	Nov r	222,800	261,800	165,200	176,200	329,200	271,700	302,100	210,700	218,800	351,100	
2016	Dec p	221,600	259,600	166,900	175,500	307,800	269,100	303,600	212,500	216,300	336,700	
	vs. last year:	5.5%	6.2%	8.9%	4.7%	3.2%	3.9%	4.9%	7.1%	1.9%	2.1%	