

Business Data For Engaging in International Real Estate Transactions in Wyoming



**National Association of REALTORS®
Research Division**

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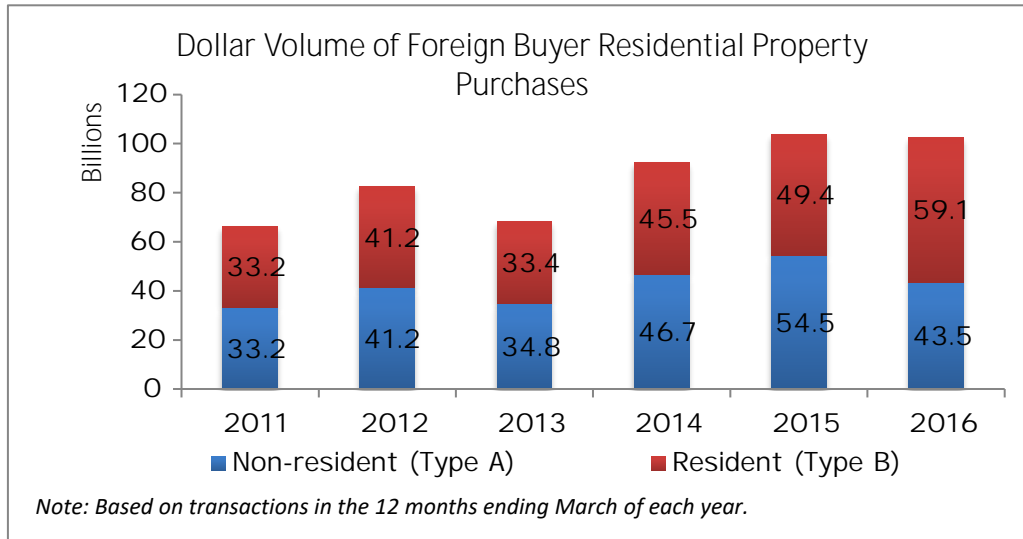
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Introduction

In its *2016 National Association of REALTORS® Profile of International Activity in U.S. Residential Real Estate*, NAR estimated that foreign buyers purchased \$102.6 billion of residential property from

same period. Foreign buyers who reside outside of the United States (Type A) accounted for 41 percent of the dollar volume, while foreign buyers who are recent immigrants (less than two years) or who are temporarily residing in the United States for business, work, education, or vacation purposes (Type B) accounted for an even larger fraction, 59 percent.



The continued expansion of trade and investment among countries and the accompanying mobility and migration of people opens greater opportunities for transacting with international clients. Cultural affinity, foreign language capabilities, and an awareness of business trends are important in cultivating relationships with international clients and bringing the transaction to a successful conclusion.

This Report provides state-level business and economic data that can be used to enhance the knowledge and expertise of those seeking to conduct and assist international real estate transactions with non-U.S. residents and recent immigrants to the United States.

to international transactions as well as the ability to direct specific questions to other NAR resources. For

<http://www.realtor.org/global> and the NAR Research webpage at <http://www.realtor.org/research-and-statistics>.

Table 1. Population By Place of Birth in 2015

	Wyoming	U.S.
Total Population, by Place of Birth	586,107	321,418,821
Native /1	564,108	278,128,449
Foreign-Born /2	21,999	43,290,372
Naturalized	8,500	20,697,103
Not a U.S. Citizen	13,499	22,593,269
Percent, Foreign-Born	4%	13%

/1 The U.S. Census Bureau uses the terms native and native born to refer to anyone born in the U.S., Puerto Rico, a U.S. Island Area, or abroad of a U.S. citizen parent or parents.

/2 The U.S. Census Bureau uses the term foreign born to refer to anyone who is not a U.S. citizen at birth, naturalized U.S. citizens, lawful permanent residents (immigrants) present in the U.S., temporary migrants such as foreign students), humanitarian migrants (such as refugees and asylees), and persons illegally present in the United States.

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02

Table 2. Foreign-Born Population in 2015

	Wyoming	U.S.
Total Foreign-born Population, Excl. Born at Sea	21,999	43,289,646
Born in Europe	2,717	4,789,662
Born in Asia	4,149	13,249,179
Born in Africa	1,155	2,062,257
Born in Oceania	126	238,663
Born in Latin America	12,946	22,111,409
Born in Northern America	906	838,476

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02

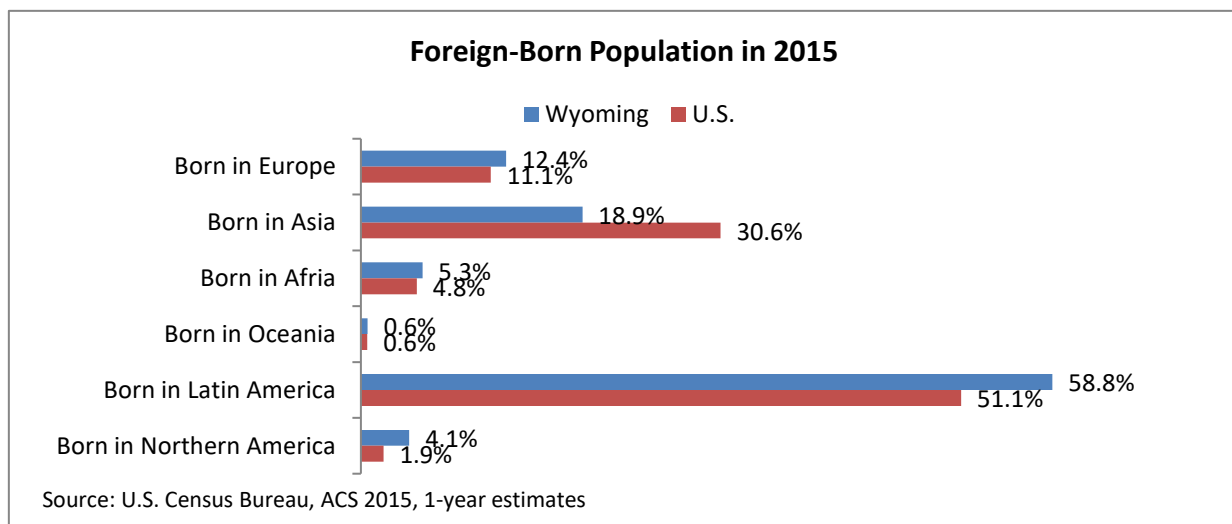


Table 3. Language Spoken at Home in 2015

	Wyoming	U.S.
Population, 5 years and over	547,957	301,625,014
Speak English Only	506,780	236,908,935
Speak Language Other Than English	41,177	64,716,079
Spanish	30,215	40,045,795
Other Indo-European	3,848	11,137,271
Asian	3,781	10,501,131
Other Languages	3,333	3,031,882

As percent of Population, 5 years and over:

Speak English Only	92.5%	78.5%
Speak Language Other Than English	7.5%	21.5%
Speak Spanish Other Than English	5.5%	13.3%
Speak Other Indo-European Other Than English	0.7%	3.7%
Speak Asian Other than English	0.7%	3.5%
Speak Other Languages Other Than English	0.6%	1.0%

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02

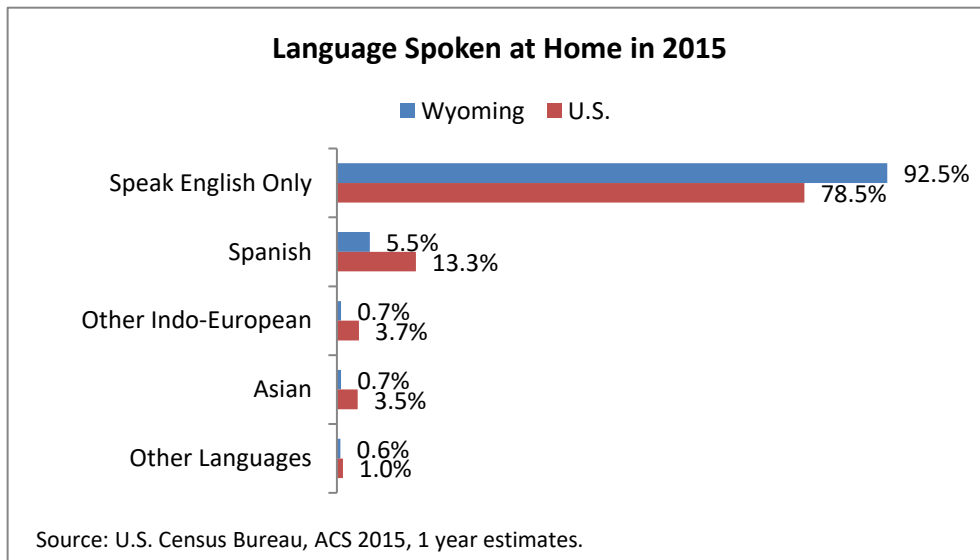


Table 4. Median Age (years) in 2010-2014

	Wyoming	U.S.
Median Age		
Total Population	36.8	37.4
Native	36.7	35.9
Foreign-Born	37.9	42.6
Naturalized	45.4	50.2
Not a U.S. Citizen	32.8	36.8

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

Table 5. Educational Attainment in 2010-2014

	Wyoming	U.S.
Percent With Bachelor's Degree		
Total Population, 25 years and over	16.8	18.3
Native	16.9	18.7
Foreign-Born	13.4	16.3
Naturalized	14.5	20.2
Not a U.S. Citizen	12.7	12.5
Percent With Graduate or Professional Degree		
Total Population, 25 years and over	8.3	11.0
Native	8.2	10.9
Foreign-Born	11.6	11.7
Naturalized	14.7	13.9
Not a U.S. Citizen	9.6	9.6

#N/A - Data not available

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

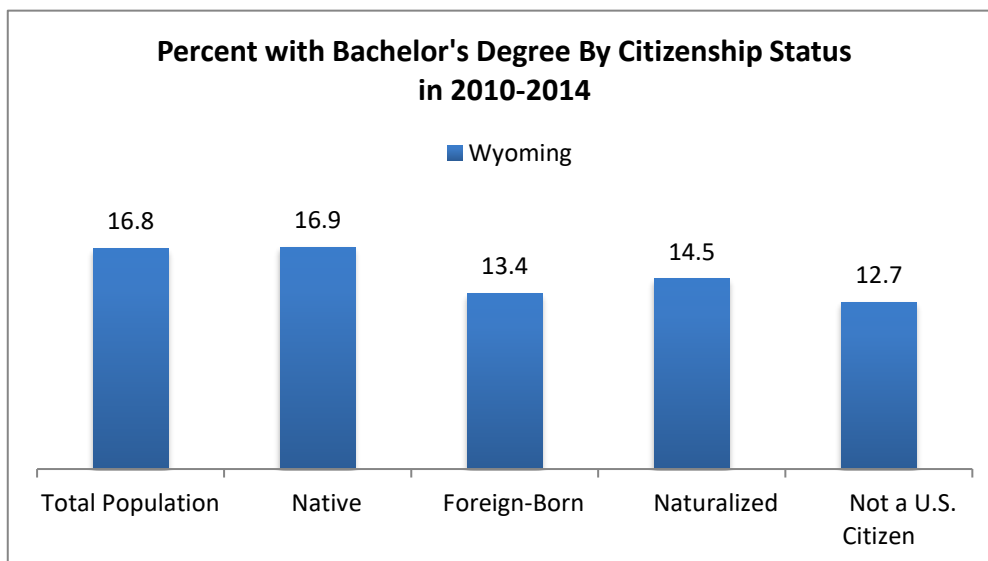


Table 6. Home Ownership and Median Household Income in 2010-2014

	Home Ownership Rate (in %)	Median HH Income (in \$)
Wyoming		
Total	69.3	58,252
Native	70.1	59,010
Foreign Born	47.3	39,511
Naturalized	62.6	52,977
Not a U.S. Citizen	35.7	31,903
U.S.		
Total	64.4	53,482
Native	66.5	54,224
Foreign Born	51.6	49,221
Naturalized	66.0	58,993
Not a U.S. Citizen	34.1	40,064

#N/A - Data not available

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

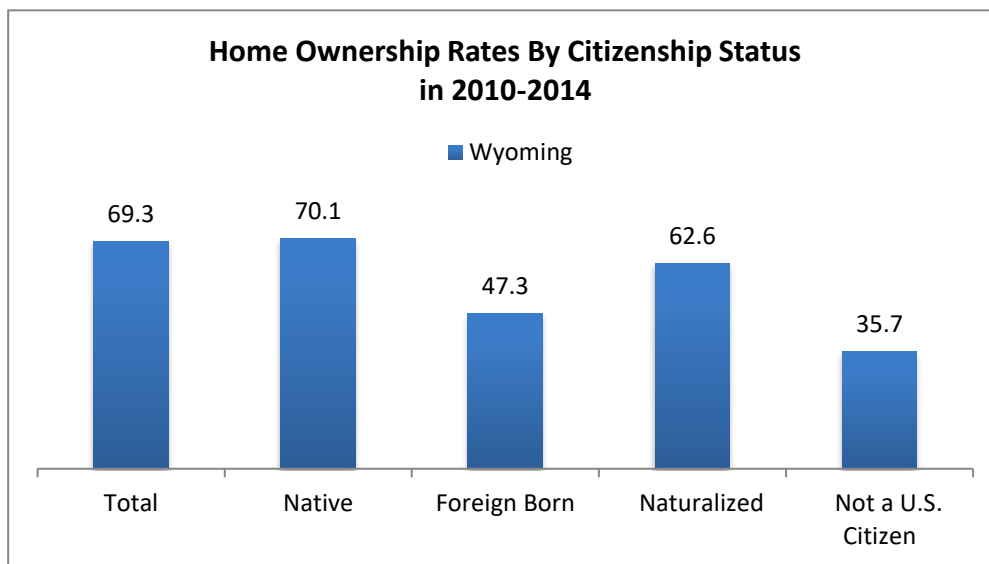
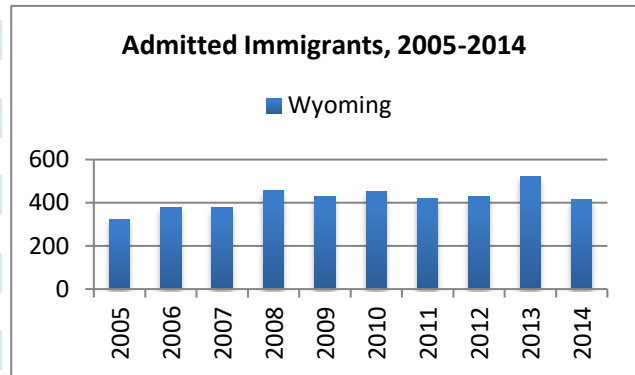


Table 7. Persons Obtaining Permanent Residence Status

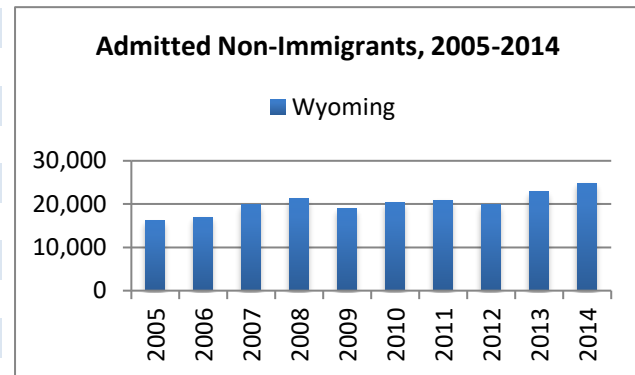
	Wyoming	U.S.
2005	321	1,122,257
2006	376	1,266,129
2007	380	1,052,415
2008	458	1,107,126
2009	429	1,130,818
2010	452	1,042,625
2011	420	1,062,040
2012	427	1,031,631
2013	522	990,553
2014	414	1,016,518



Source of data: Department of Homeland Security
Yearbook of Immigration Statistics, 2014 ,Table 4.

Table 8. Non-immigrant Admissions

	Wyoming	U.S.
2005	16,094	32,003,435
2006	16,972	33,667,328
2007	19,809	37,149,651
2008	21,213	39,381,928
2009	18,994	36,231,554
2010	20,325	46,471,516
2011	20,896	46,471,516
2012	19,812	53,887,286
2013	22,856	61,052,260
2014	24,841	74,930,606



Source of data: Department of Homeland Security
Yearbook of Immigration Statistics, 2014 ,Table 30.

Table 9. Non-immigrant admissions (I-94 only)

	2010	2011	2012	2013	2014
Business Traveler, Visa waiver /1	11,275	10,970	10,293	52,046	53,205
Business Traveler, Other /2	4,598	5,040	5,344	67,843	72,526
Students and exchange visitors/3	3,022	2,886	2,705	22,240	23,530
Temporary workers and families/4	1,220	1,756	1,327	14,090	15,161
Diplomats/other representatives/5	42	73	37	276	305
All other classes	63	50	56	462	620
Unknown	105	121	50	31	67
Wyoming	20,325	20,896	19,812	156,988	165,414
U.S.	46,471,516	46,471,516	53,887,286	61,052,260	74,930,606

¹ Includes GB, GMB, GT, GMT, WB, and WT admissions.

² Includes B1, B2 and a limited number of Border Crossing Card (BCC) admissions.

³ Includes principals, spouses, and children (F, J, M admissions).

⁴ Includes principals, spouses, and children (CW1, E, H, I, L, O, P, Q, R, TD and TN admissions).

⁵ Includes principals, spouses, and children (A, G, N admissions).

Notes:

Admissions represent counts of events, i.e., arrivals, not unique individuals.

The majority of short-term admissions from Canada and Mexico are excluded.

Source: U.S. Department of Homeland Security, Yearbook of Immigration Statistics, 2014, Table 30.

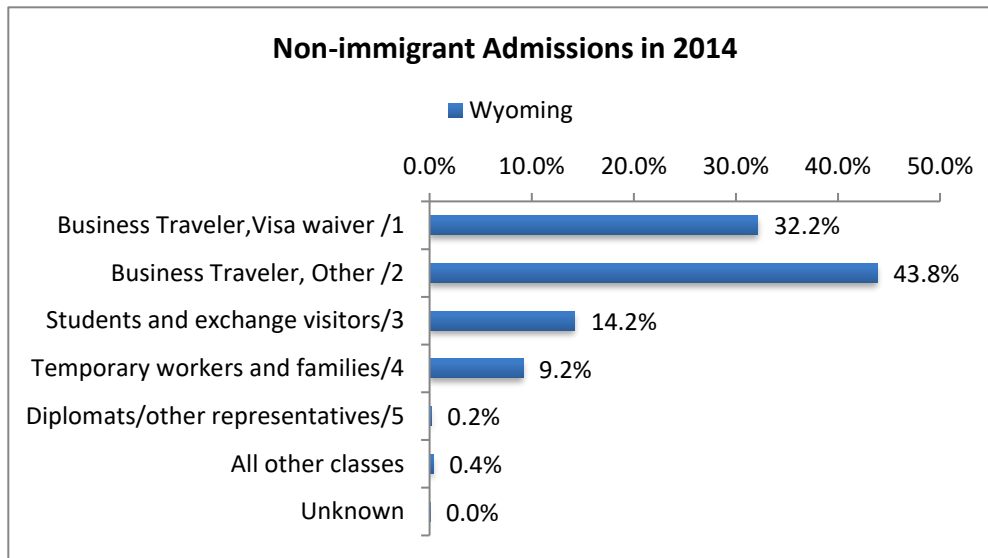


Table 10. Immigration by Origination Region and Country in 2014

REGION	
Total	414
Africa	47
Asia	149
Europe	52
North America	140
Oceania	D
South America	22
Unknown	D
COUNTRY	
Total	414
Mexico	97
Philippines	42
China, People's Republic	32
Moldova	14
Canada	12
India	12
Russia	12
El Salvador	8
Peru	8
Vietnam	8
Pakistan	7
Afghanistan	6
Ethiopia	6
Germany	6
Ukraine	6
Congo, Democratic Republic	5
Egypt	5
Guatemala	5
Iraq	5
Taiwan	5
Thailand	5
Brazil	4
Jamaica	4
Kenya	4
Korea, South	4
Nepal	4

D-Data withheld to limit disclosure

Source: U.S. Department of Homeland Security

Yearbook of Immigration Statistics, 2014, Supplemental Table 1.

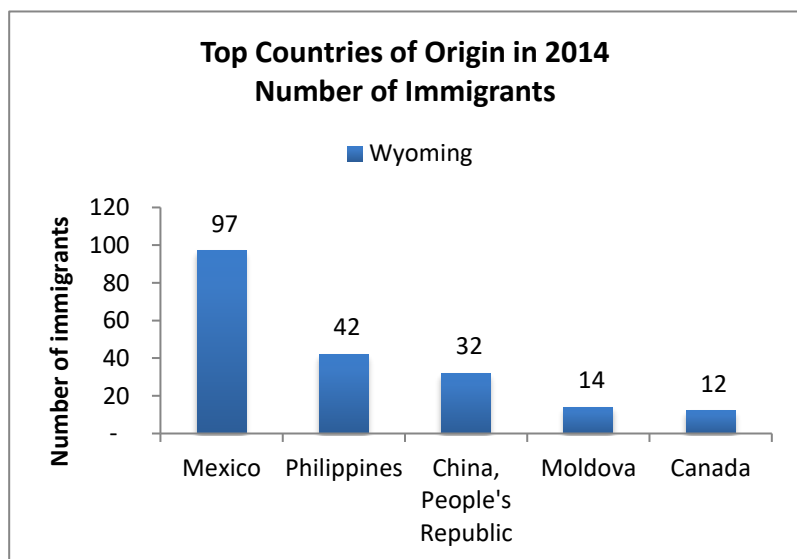
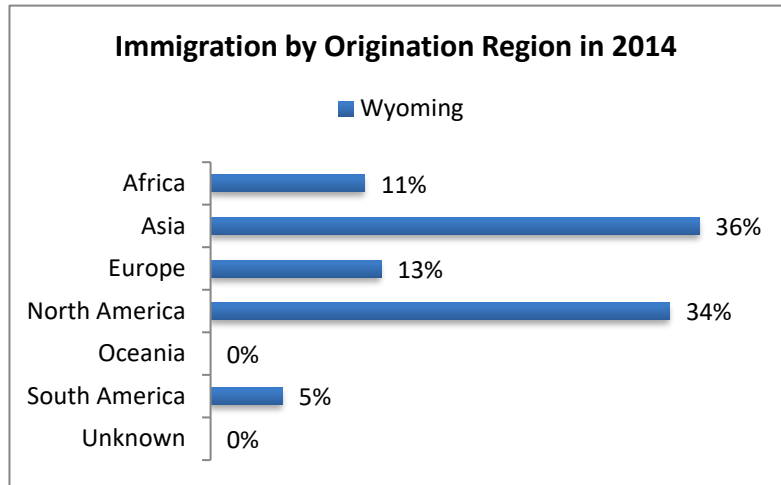
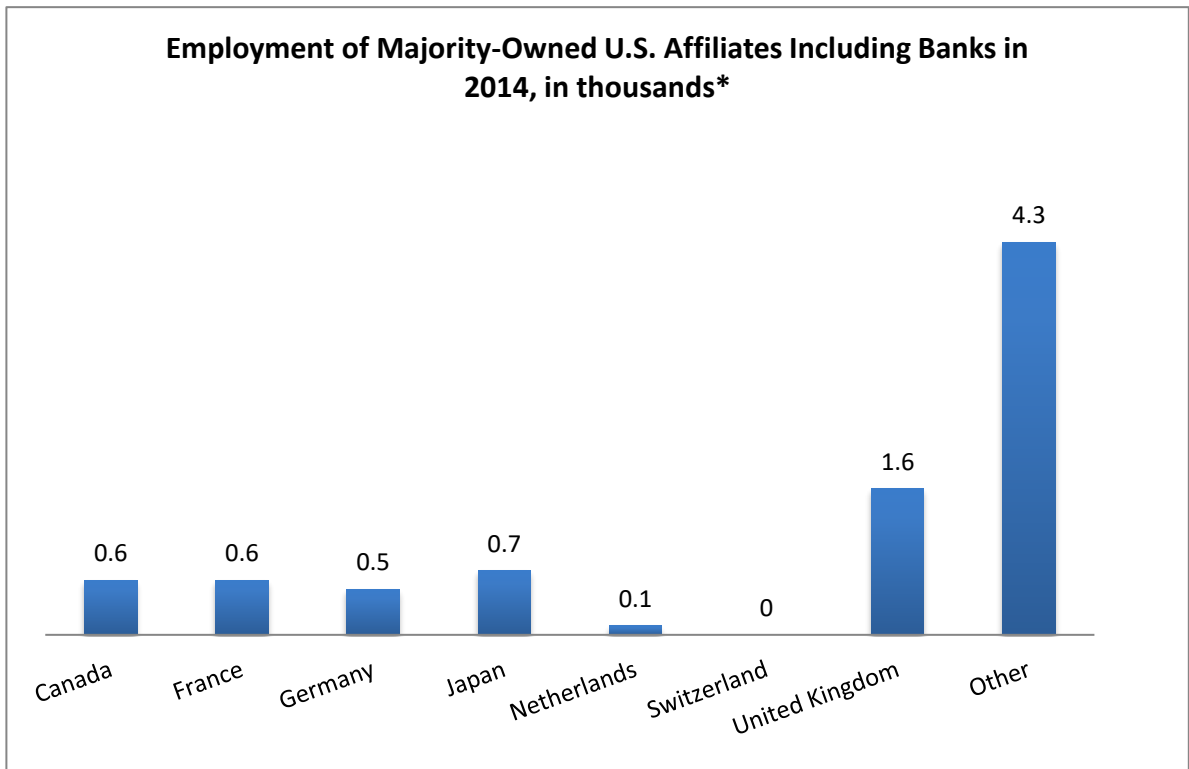


Table 11. Employment of Majority-Owned U.S. Affiliates of Foreign Multinational Companies Operating in Wyoming

Total Employed (thousands) 8



* Value of 0 in the chart indicates that the data was suppressed.

Source: U.S. Bureau of Economic Analysis, Foreign Direct Investment in the U.S. (FDIUS), Majority-Owned U.S. Affiliates Table on Employment by State and Country, 2007-2014

Table 12. Top 25 Export Destinations of the State Based on 2015 Dollar Value (in Millions)

Country	2012 Dollar Volume	2015 Dollar Volume	2012 Share	2015 Share
World	1,439	1,174		
Top 25	1,330	1,106	92.4	94.2
Brazil	118	195	8.2	16.6
Canada	330	191	22.9	16.3
Indonesia	101	81	7.0	6.9
Japan	59	64	4.1	5.4
Australia	137	53	9.5	4.5
United Kingdom	21	52	1.5	4.5
Chile	73	46	5.1	3.9
Saudi Arabia	23	43	1.6	3.7
Taiwan	41	40	2.8	3.4
Korea, South	55	37	3.8	3.2
Venezuela	48	35	3.3	3.0
Mexico	56	30	3.9	2.5
Tunisia	26	25	1.8	2.1
Thailand	42	25	2.9	2.1
Colombia	23	24	1.6	2.1
United Arab Emirates	14	23	1.0	2.0
Netherlands	45	20	3.2	1.7
Argentina	25	19	1.8	1.6
South Africa	26	17	1.8	1.4
Belgium	9	16	0.6	1.3
Vietnam	9	16	0.6	1.3
Peru	22	15	1.5	1.3
Germany	2	15	0.1	1.3
China	13	12	0.9	1.0
Philippines	12	11	0.8	1.0

Source: U.S. Census Bureau, State Trade Data by Country

Table 13. Top 25 Import Origins of the State Based on 2015 Dollar Value (in Millions)

Country	2012 Dollar Volume	2015 Dollar Volume	2012 Share	2015 Share
World	2,005	1,144		
Top 25	1,981	1,130	98.8	98.9
Canada	1,714	815	85.5	71.3
China	104	139	5.2	12.1
Mexico	20	48	1.0	4.2
Germany	43	24	2.1	2.1
Thailand	1	15	0.0	1.3
Singapore	1	10	0.1	0.9
United Kingdom	28	10	1.4	0.9
Korea, South	7	9	0.3	0.8
India	10	7	0.5	0.6
Italy	1	6	0.1	0.5
Taiwan	4	5	0.2	0.5
Czech Republic	1	4	0.1	0.4
France	17	4	0.9	0.3
Sweden	6	4	0.3	0.3
Australia	3	4	0.1	0.3
Belgium	1	4	0.0	0.3
Japan	8	3	0.4	0.3
Brazil	1	3	0.0	0.3
Romania	3	3	0.1	0.3
United Arab Emirates	0	3	0.0	0.2
Vietnam	3	3	0.1	0.2
Switzerland	1	2	0.1	0.2
Turkey	1	2	0.0	0.2
Netherlands	2	2	0.1	0.1
Austria	3	1	0.1	0.1

Source: U.S. Census Bureau, State Trade Data by Country