

**Business Data For Engaging in
International Real Estate Transactions in
Oregon**



**National Association of REALTORS®
Research Division**

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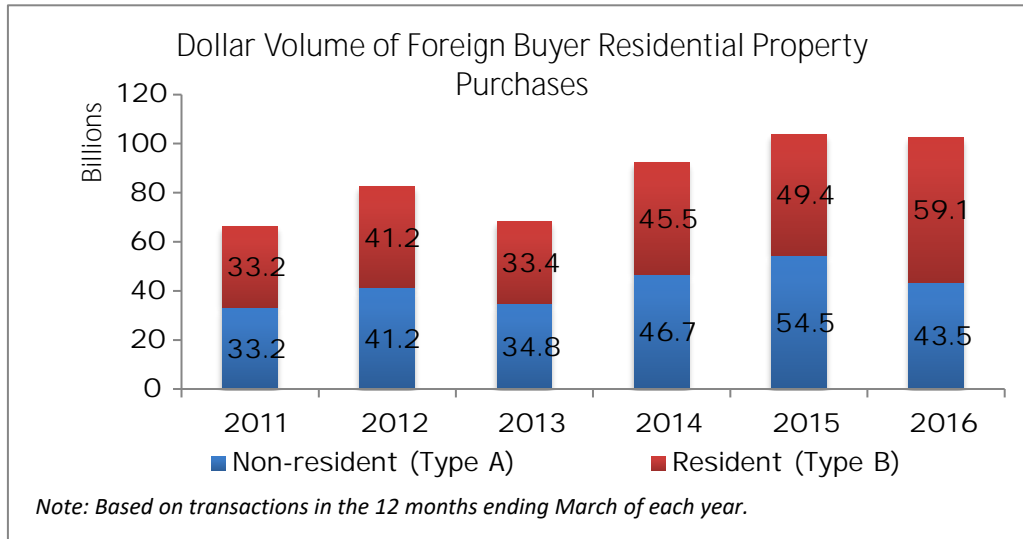
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Introduction

In its *2016 National Association of REALTORS® Profile of International Activity in U.S. Residential Real Estate*, NAR estimated that foreign buyers purchased \$102.6 billion of residential property from

same period. Foreign buyers who reside outside of the United States (Type A) accounted for 41 percent of the dollar volume, while foreign buyers who are recent immigrants (less than two years) or who are temporarily residing in the United States for business, work, education, or vacation purposes (Type B) accounted for an even larger fraction, 59 percent.



The continued expansion of trade and investment among countries and the accompanying mobility and migration of people opens greater opportunities for transacting with international clients. Cultural affinity, foreign language capabilities, and an awareness of business trends are important in cultivating relationships with international clients and bringing the transaction to a successful conclusion.

This Report provides state-level business and economic data that can be used to enhance the knowledge and expertise of those seeking to conduct and assist international real estate transactions with non-U.S. residents and recent immigrants to the United States.

to international transactions as well as the ability to direct specific questions to other NAR resources. For

<http://www.realtor.org/global> and the NAR Research webpage at <http://www.realtor.org/research-and-statistics>.

Table 1. Population By Place of Birth in 2015

	Oregon	U.S.
Total Population, by Place of Birth	4,028,977	321,418,821
Native /1	3,631,684	278,128,449
Foreign-Born /2	397,293	43,290,372
Naturalized	167,977	20,697,103
Not a U.S. Citizen	229,316	22,593,269
Percent, Foreign-Born	10%	13%

/1 The U.S. Census Bureau uses the terms native and native born to refer to anyone born in the U.S., Puerto Rico, a U.S. Island Area, or abroad of a U.S. citizen parent or parents.

/2 The U.S. Census Bureau uses the term foreign born to refer to anyone who is not a U.S. citizen at birth, naturalized U.S. citizens, lawful permanent residents (immigrants) present in the U.S., temporary migrants such as foreign students), humanitarian migrants (such as refugees and asylees), and persons illegally present in the United States.

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02

Table 2. Foreign-Born Population in 2015

	Oregon	U.S.
Total Foreign-born Population, Excl. Born at Sea	397,244	43,289,646
Born in Europe	54,859	4,789,662
Born in Asia	127,396	13,249,179
Born in Africa	14,109	2,062,257
Born in Oceania	9,071	238,663
Born in Latin America	178,011	22,111,409
Born in Northern America	13,798	838,476

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02

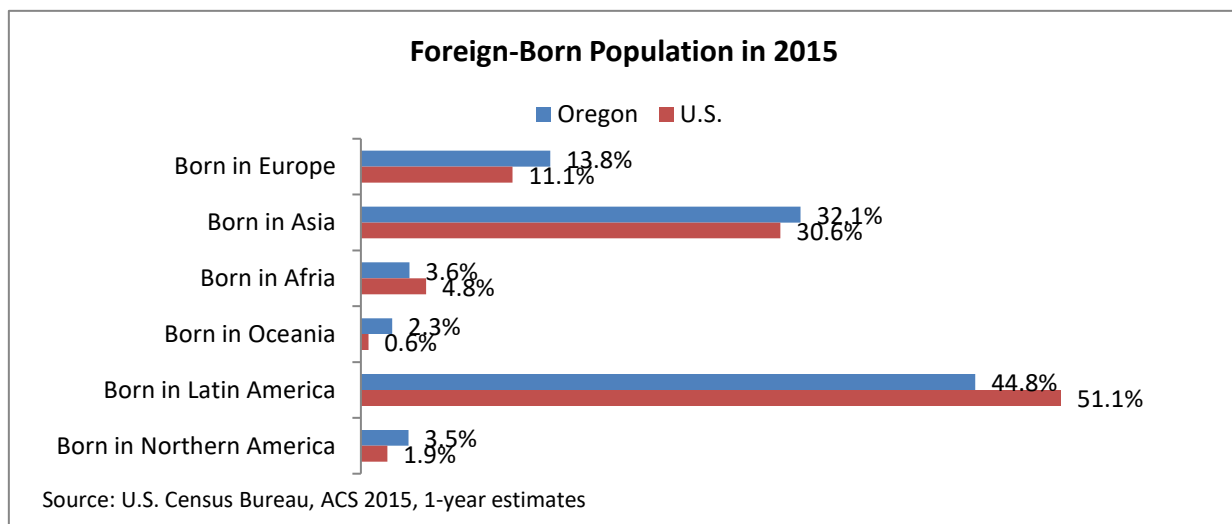


Table 3. Language Spoken at Home in 2015

	Oregon	U.S.
Population, 5 years and over	3,799,838	301,625,014
Speak English Only	3,226,975	236,908,935
Speak Language Other Than English	572,863	64,716,079
Spanish	348,284	40,045,795
Other Indo-European	91,218	11,137,271
Asian	111,500	10,501,131
Other Languages	21,861	3,031,882

As percent of Population, 5 years and over:

Speak English Only	84.9%	78.5%
Speak Language Other Than English	15.1%	21.5%
Speak Spanish Other Than English	9.2%	13.3%
Speak Other Indo-European Other Than English	2.4%	3.7%
Speak Asian Other than English	2.9%	3.5%
Speak Other Languages Other Than English	0.6%	1.0%

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02

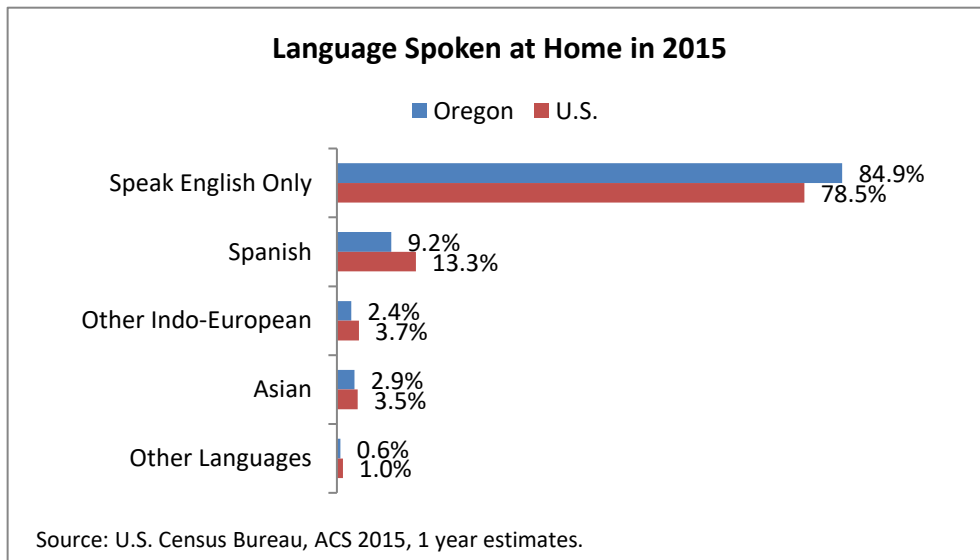


Table 4. Median Age (years) in 2010-2014

	Oregon	U.S.
Median Age		
Total Population	38.9	37.4
Native	38.7	35.9
Foreign-Born	40.1	42.6
Naturalized	48.6	50.2
Not a U.S. Citizen	35.6	36.8

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

Table 5. Educational Attainment in 2010-2014

	Oregon	U.S.
Percent With Bachelor's Degree		
Total Population, 25 years and over	18.9	18.3
Native	19.5	18.7
Foreign-Born	14.3	16.3
Naturalized	18.7	20.2
Not a U.S. Citizen	10.9	12.5
Percent With Graduate or Professional Degree		
Total Population, 25 years and over	11.2	11.0
Native	11.2	10.9
Foreign-Born	11.4	11.7
Naturalized	14.8	13.9
Not a U.S. Citizen	8.8	9.6

#N/A - Data not available

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

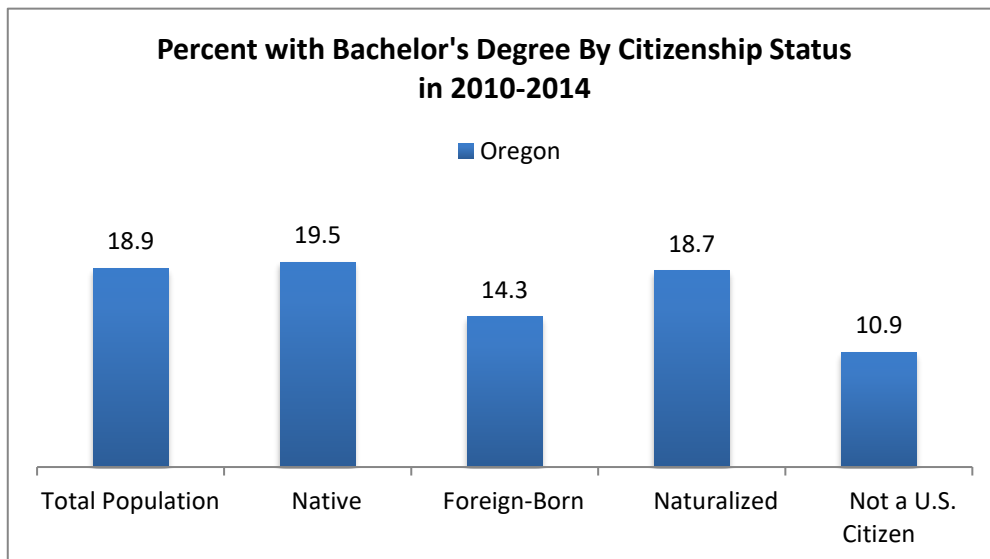


Table 6. Home Ownership and Median Household Income in 2010-2014

Oregon	Home Ownership Rate (in %)	Median HH Income (in \$)
Total	61.5	50,521
Native	62.7	51,168
Foreign Born	51.2	44,269
Naturalized	69.4	54,469
Not a U.S. Citizen	34.4	37,896
U.S.		
Total	64.4	53,482
Native	66.5	54,224
Foreign Born	51.6	49,221
Naturalized	66.0	58,993
Not a U.S. Citizen	34.1	40,064

#N/A - Data not available

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

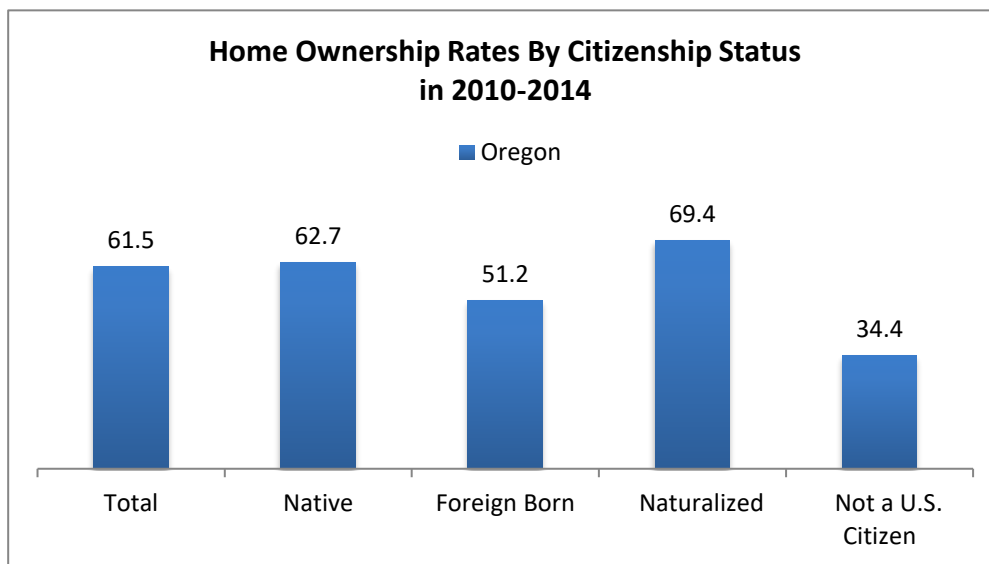
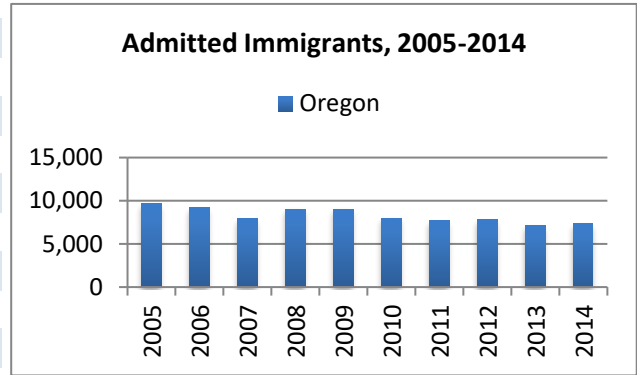


Table 7. Persons Obtaining Permanent Residence Status

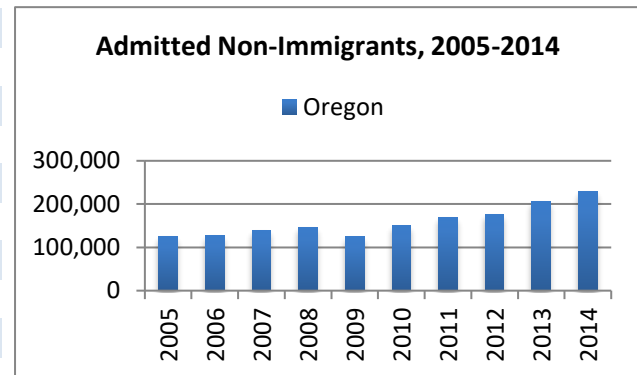
	Oregon	U.S.
2005	9,623	1,122,257
2006	9,188	1,266,129
2007	7,905	1,052,415
2008	9,028	1,107,126
2009	9,026	1,130,818
2010	7,997	1,042,625
2011	7,694	1,062,040
2012	7,791	1,031,631
2013	7,171	990,553
2014	7,379	1,016,518



Source of data: Department of Homeland Security
Yearbook of Immigration Statistics, 2014 ,Table 4.

Table 8. Non-immigrant Admissions

	Oregon	U.S.
2005	124,970	32,003,435
2006	127,637	33,667,328
2007	138,274	37,149,651
2008	145,959	39,381,928
2009	124,026	36,231,554
2010	150,486	46,471,516
2011	169,586	46,471,516
2012	175,845	53,887,286
2013	205,807	61,052,260
2014	228,228	74,930,606



Source of data: Department of Homeland Security
Yearbook of Immigration Statistics, 2014 ,Table 30.

Table 9. Non-immigrant admissions (I-94 only)

	2010	2011	2012	2013	2014
Business Traveler, Visa waiver /1	69,674	77,018	78,079	82,962	85,309
Business Traveler, Other /2	48,899	56,799	61,736	82,977	99,442
Students and exchange visitors/3	17,520	19,434	20,595	22,250	23,449
Temporary workers and families/4	12,029	14,291	13,724	16,052	18,034
Diplomats/other representatives/5	399	443	344	319	494
All other classes	1,093	1,071	934	956	1,345
Unknown	872	530	433	291	155
Oregon	150,486	169,586	175,845	205,807	228,228
U.S.	46,471,516	46,471,516	53,887,286	61,052,260	74,930,606

¹ Includes GB, GMB, GT, GMT, WB, and WT admissions.

² Includes B1, B2 and a limited number of Border Crossing Card (BCC) admissions.

³ Includes principals, spouses, and children (F, J, M admissions).

⁴ Includes principals, spouses, and children (CW1, E, H, I, L, O, P, Q, R, TD and TN admissions).

⁵ Includes principals, spouses, and children (A, G, N admissions).

Notes:

Admissions represent counts of events, i.e., arrivals, not unique individuals.

The majority of short-term admissions from Canada and Mexico are excluded.

Source: U.S. Department of Homeland Security, Yearbook of Immigration Statistics, 2014, Table 30.

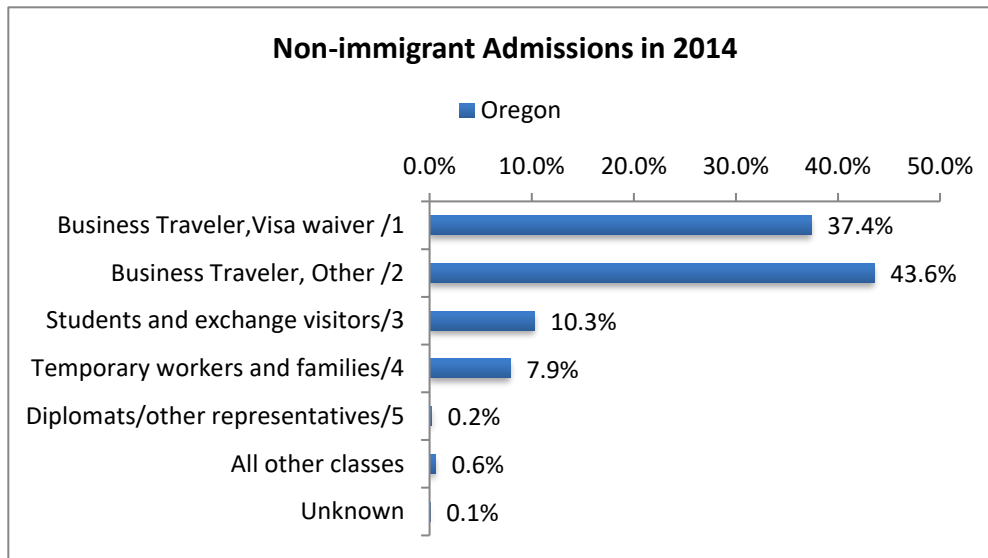
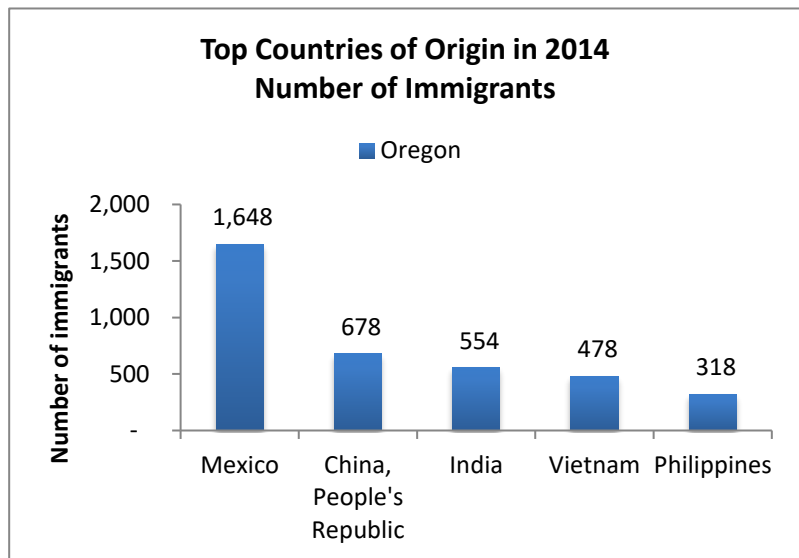
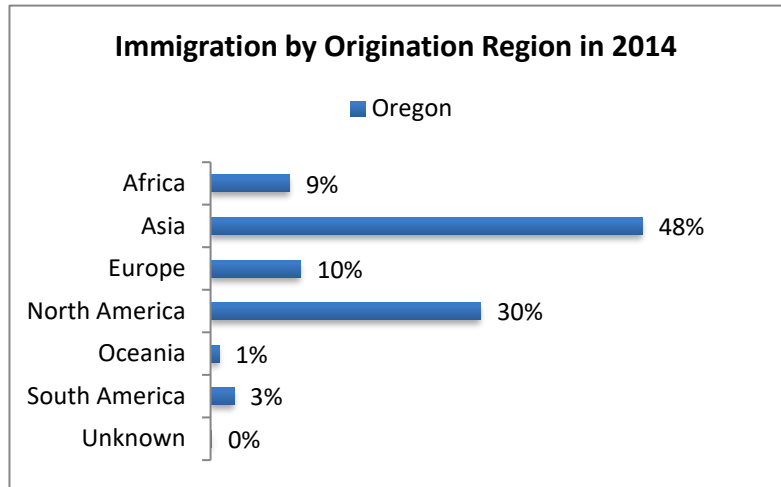


Table 10. Immigration by Origination Region and Country in 2014

REGION	
Total	7,379
Africa	647
Asia	3,520
Europe	735
North America	2,204
Oceania	71
South America	191
Unknown	11
COUNTRY	
Total	7,379
Mexico	1,648
China, People's Republic	678
India	554
Vietnam	478
Philippines	318
Iraq	195
Korea, South	188
Cuba	176
Ethiopia	170
Guatemala	128
United Kingdom	120
Iran	118
Thailand	117
Canada	115
Ukraine	113
Russia	102
Afghanistan	98
Burma	86
Taiwan	78
Nepal	66
Romania	60
Somalia	60
Japan	59
Egypt	58
Pakistan	57
Moldova	55



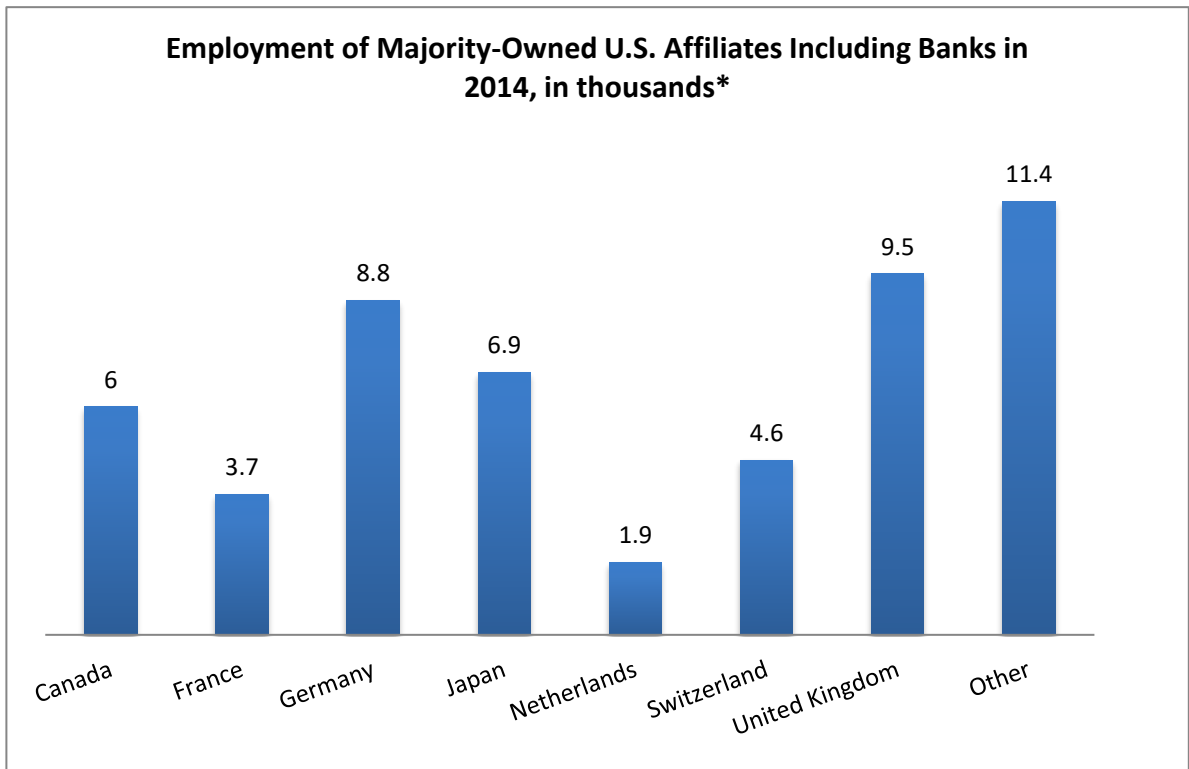
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Source: U.S. Department of Homeland Security

Yearbook of Immigration Statistics, 2014, Supplemental Table 1.

Table 11. Employment of Majority-Owned U.S. Affiliates of Foreign Multinational Companies Operating in Oregon

Total Employed (thousands) 53



* Value of 0 in the chart indicates that the data was suppressed.

Source: U.S. Bureau of Economic Analysis, Foreign Direct Investment in the U.S. (FDIUS), Majority-Owned U.S. Affiliates Table on Employment by State and Country, 2007-2014

Table 12. Top 25 Export Destinations of the State Based on 2015 Dollar Value (in Millions)

Country	2012 Dollar Volume	2015 Dollar Volume	2012 Share	2015 Share
World	18,388	20,084		
Top 25	16,138	18,697	87.8	93.1
China	2,662	4,818	14.5	24.0
Canada	3,005	2,563	16.3	12.8
Malaysia	1,952	2,499	10.6	12.4
Japan	1,580	1,440	8.6	7.2
Korea, South	1,102	1,046	6.0	5.2
Taiwan	745	836	4.1	4.2
Vietnam	589	533	3.2	2.7
Australia	421	438	2.3	2.2
Singapore	365	424	2.0	2.1
Hong Kong	434	414	2.4	2.1
Mexico	372	406	2.0	2.0
United Kingdom	385	373	2.1	1.9
Germany	433	359	2.4	1.8
Netherlands	198	302	1.1	1.5
Ireland	82	285	0.4	1.4
Philippines	312	271	1.7	1.3
Brazil	408	268	2.2	1.3
United Arab Emirates	50	265	0.3	1.3
Israel	172	219	0.9	1.1
Switzerland	120	204	0.7	1.0
Thailand	162	189	0.9	0.9
France	201	184	1.1	0.9
Italy	119	145	0.6	0.7
Belgium	109	127	0.6	0.6
India	160	91	0.9	0.5

Source: U.S. Census Bureau, State Trade Data by Country

Table 13. Top 25 Import Origins of the State Based on 2015 Dollar Value (in Millions)

Country	2012 Dollar Volume	2015 Dollar Volume	2012 Share	2015 Share
World	16,571	14,815		
Top 25	15,574	14,152	94.0	95.5
Canada	2,637	2,701	15.9	18.2
China	2,962	2,547	17.9	17.2
Korea, South	1,607	1,587	9.7	10.7
Japan	3,980	1,522	24.0	10.3
Israel	234	804	1.4	5.4
Mexico	638	710	3.9	4.8
Netherlands	243	618	1.5	4.2
Ireland	15	571	0.1	3.9
Germany	532	450	3.2	3.0
Vietnam	276	406	1.7	2.7
Taiwan	317	382	1.9	2.6
Thailand	187	282	1.1	1.9
Russia	429	195	2.6	1.3
United Kingdom	116	166	0.7	1.1
India	195	141	1.2	0.9
Italy	107	132	0.6	0.9
Malaysia	134	119	0.8	0.8
Sweden	52	116	0.3	0.8
Switzerland	46	114	0.3	0.8
France	129	109	0.8	0.7
Singapore	375	109	2.3	0.7
Indonesia	184	105	1.1	0.7
Brazil	64	100	0.4	0.7
Chile	59	98	0.4	0.7
Austria	55	69	0.3	0.5

Source: U.S. Census Bureau, State Trade Data by Country