

# **Business Data For Engaging in International Real Estate Transactions in Maine**



**National Association of REALTORS®  
Research Division**

**November 2016**



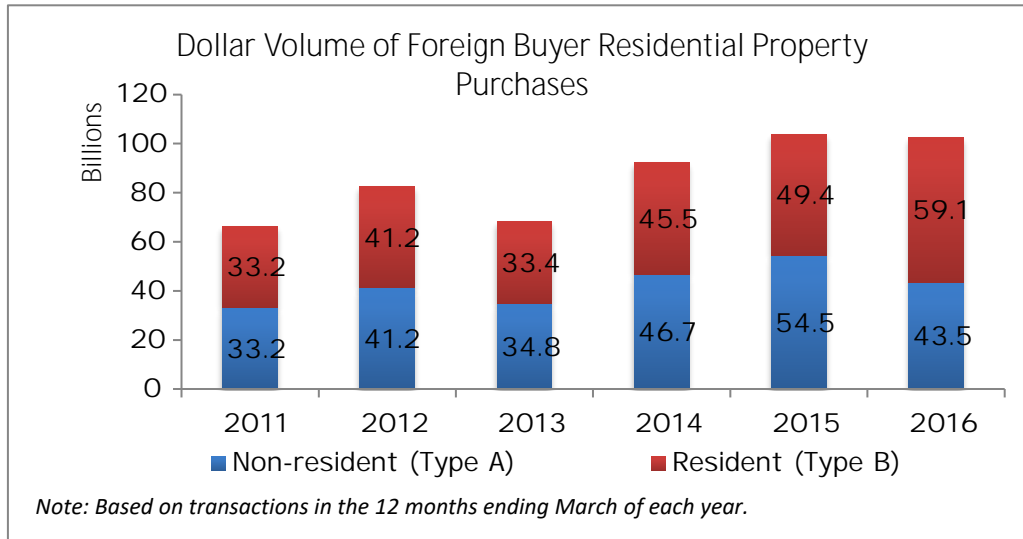
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## Introduction

In its *2016 National Association of REALTORS® Profile of International Activity in U.S. Residential Real Estate*, NAR estimated that foreign buyers purchased \$102.6 billion of residential property from

same period. Foreign buyers who reside outside of the United States (Type A) accounted for 41 percent of the dollar volume, while foreign buyers who are recent immigrants (less than two years) or who are temporarily residing in the United States for business, work, education, or vacation purposes (Type B) accounted for an even larger fraction, 59 percent.



The continued expansion of trade and investment among countries and the accompanying mobility and migration of people opens greater opportunities for transacting with international clients. Cultural affinity, foreign language capabilities, and an awareness of business trends are important in cultivating relationships with international clients and bringing the transaction to a successful conclusion.

This Report provides state-level business and economic data that can be used to enhance the knowledge and expertise of those seeking to conduct and assist international real estate transactions with non-U.S. residents and recent immigrants to the United States.

to international transactions as well as the ability to direct specific questions to other NAR resources. For

<http://www.realtor.org/global> and the NAR Research webpage at <http://www.realtor.org/research-and-statistics>.

**Table 1. Population By Place of Birth in 2015**

	Maine	U.S.
Total Population, by Place of Birth	1,329,328	321,418,821
Native /1	1,284,634	278,128,449
Foreign-Born /2	44,694	43,290,372
Naturalized	25,556	20,697,103
Not a U.S. Citizen	19,138	22,593,269
Percent, Foreign-Born	3%	13%

/1 The U.S. Census Bureau uses the terms native and native born to refer to anyone born in the U.S., Puerto Rico, a U.S. Island Area, or abroad of a U.S. citizen parent or parents.

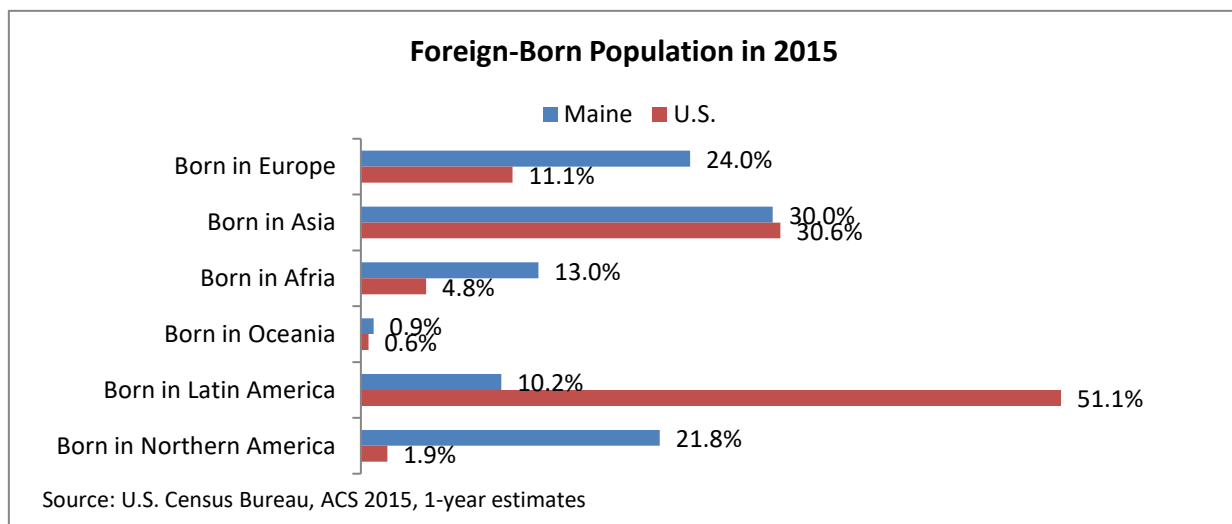
/2 The U.S. Census Bureau uses the term foreign born to refer to anyone who is not a U.S. citizen at birth, naturalized U.S. citizens, lawful permanent residents (immigrants) present in the U.S., temporary migrants such as foreign students), humanitarian migrants (such as refugees and asylees), and persons illegally present in the United States.

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02

**Table 2. Foreign-Born Population in 2015**

	Maine	U.S.
Total Foreign-born Population, Excl. Born at Sea	44,694	43,289,646
Born in Europe	10,734	4,789,662
Born in Asia	13,430	13,249,179
Born in Africa	5,791	2,062,257
Born in Oceania	413	238,663
Born in Latin America	4,580	22,111,409
Born in Northern America	9,746	838,476

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02



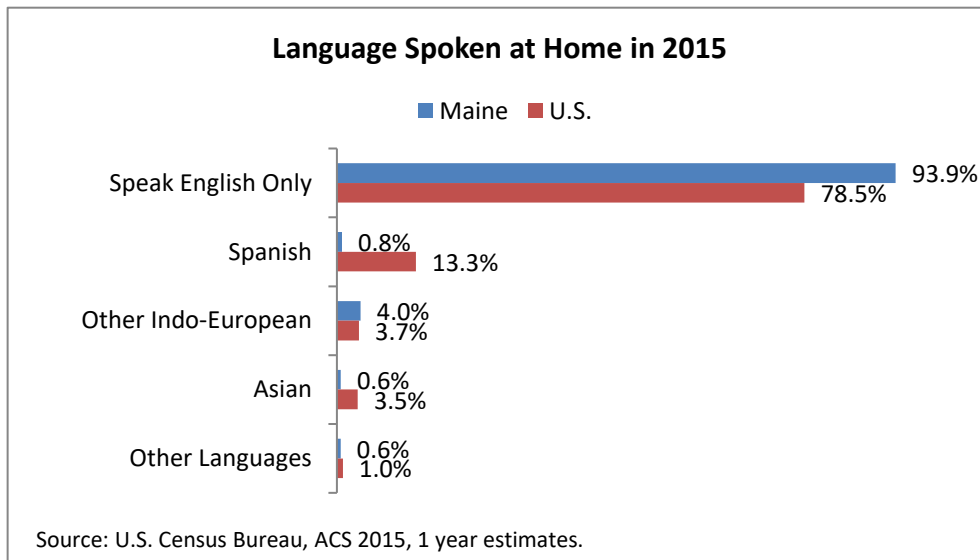
**Table 3. Language Spoken at Home in 2015**

	Maine	U.S.
Population, 5 years and over	1,265,476	301,625,014
Speak English Only	1,188,476	236,908,935
Speak Language Other Than English	77,000	64,716,079
Spanish	10,705	40,045,795
Other Indo-European	50,293	11,137,271
Asian	8,092	10,501,131
Other Languages	7,910	3,031,882

As percent of Population, 5 years and over:

Speak English Only	93.9%	78.5%
Speak Language Other Than English	6.1%	21.5%
Speak Spanish Other Than English	0.8%	13.3%
Speak Other Indo-European Other Than English	4.0%	3.7%
Speak Asian Other than English	0.6%	3.5%
Speak Other Languages Other Than English	0.6%	1.0%

Source: U.S. Census Bureau, ACS 2015, 1-year estimates, Table DP02



**Table 4. Median Age (years) in 2010-2014**

	Maine	U.S.
<b>Median Age</b>		
Total Population	43.5	37.4
Native	43.4	35.9
Foreign-Born	46.1	42.6
Naturalized	53.8	50.2
Not a U.S. Citizen	39	36.8

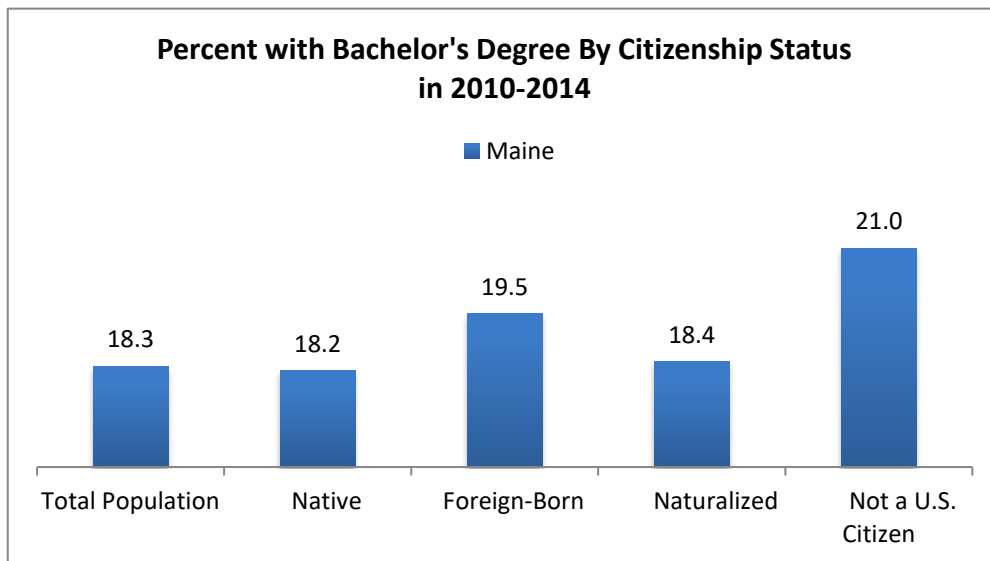
Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

**Table 5. Educational Attainment in 2010-2014**

	Maine	U.S.
<b>Percent With Bachelor's Degree</b>		
Total Population, 25 years and over	18.3	18.3
Native	18.2	18.7
Foreign-Born	19.5	16.3
Naturalized	18.4	20.2
Not a U.S. Citizen	21.0	12.5
<b>Percent With Graduate or Professional Degree</b>		
Total Population, 25 years and over	10.1	11.0
Native	9.9	10.9
Foreign-Born	14.6	11.7
Naturalized	15.1	13.9
Not a U.S. Citizen	13.9	9.6

#N/A - Data not available

Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501

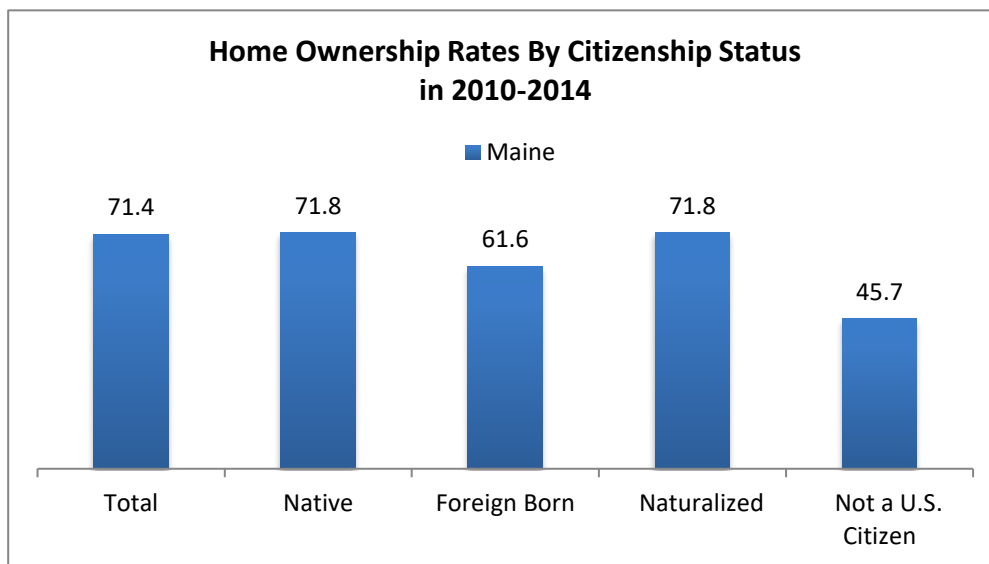


**Table 6. Home Ownership and Median Household Income in 2010-2014**

	Home Ownership Rate (in %)	Median HH Income (in \$)
<b>Maine</b>		
Total	71.4	48,804
Native	71.8	48,990
Foreign Born	61.6	43,348
Naturalized	71.8	46,701
Not a U.S. Citizen	45.7	36,840
<b>U.S.</b>		
Total	64.4	53,482
Native	66.5	54,224
Foreign Born	51.6	49,221
Naturalized	66.0	58,993
Not a U.S. Citizen	34.1	40,064

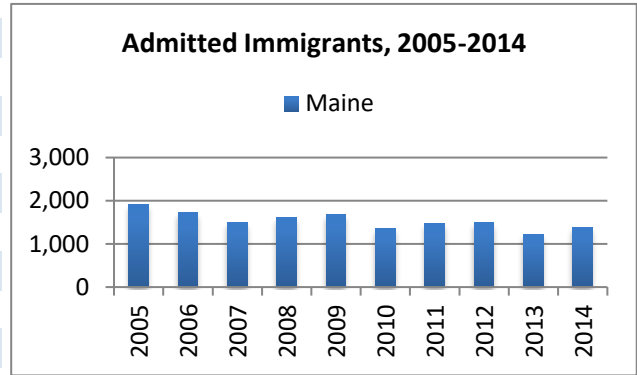
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Source: U.S. Census Bureau, ACS 2010-2014, 5-year estimates, Table S0501



**Table 7. Persons Obtaining Permanent Residence Status**

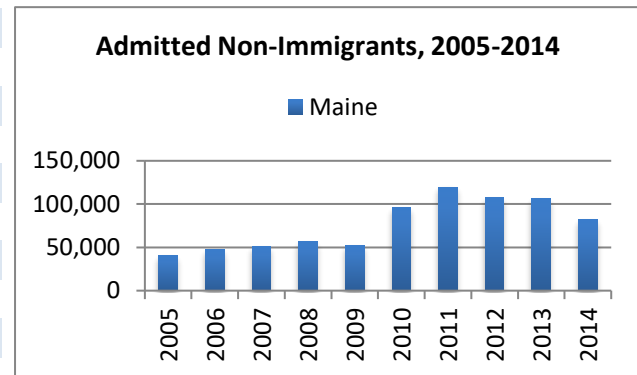
	Maine	U.S.
2005	1,907	1,122,257
2006	1,717	1,266,129
2007	1,488	1,052,415
2008	1,617	1,107,126
2009	1,675	1,130,818
2010	1,349	1,042,625
2011	1,467	1,062,040
2012	1,497	1,031,631
2013	1,208	990,553
2014	1,382	1,016,518



Source of data: Department of Homeland Security  
Yearbook of Immigration Statistics, 2014 ,Table 4.

**Table 8. Non-immigrant Admissions**

	Maine	U.S.
2005	40,979	32,003,435
2006	46,993	33,667,328
2007	50,820	37,149,651
2008	56,276	39,381,928
2009	52,397	36,231,554
2010	96,052	46,471,516
2011	119,643	46,471,516
2012	108,036	53,887,286
2013	106,407	61,052,260
2014	81,694	74,930,606



Source of data: Department of Homeland Security  
Yearbook of Immigration Statistics, 2014 ,Table 30.



**Table 9. Non-immigrant admissions (I-94 only)**

	2010	2011	2012	2013	2014
Business Traveler, Visa waiver /1	33,290	40,633	40,380	37,230	31,565
Business Traveler, Other /2	18,477	24,547	25,494	29,514	25,984
Students and exchange visitors/3	20,149	22,931	17,639	18,041	13,417
Temporary workers and families/4	23,062	30,620	23,737	20,618	9,174
Diplomats/other representatives/5	132	99	133	212	284
All other classes	569	530	437	665	1,202
Unknown	373	283	216	127	68
<b>Maine</b>	<b>96,052</b>	<b>119,643</b>	<b>108,036</b>	<b>106,407</b>	<b>81,694</b>
<b>U.S.</b>	<b>46,471,516</b>	<b>46,471,516</b>	<b>53,887,286</b>	<b>61,052,260</b>	<b>74,930,606</b>

<sup>1</sup> Includes GB, GMB, GT, GMT, WB, and WT admissions.

<sup>2</sup> Includes B1, B2 and a limited number of Border Crossing Card (BCC) admissions.

<sup>3</sup> Includes principals, spouses, and children (F, J, M admissions).

<sup>4</sup> Includes principals, spouses, and children (CW1, E, H, I, L, O, P, Q, R, TD and TN admissions).

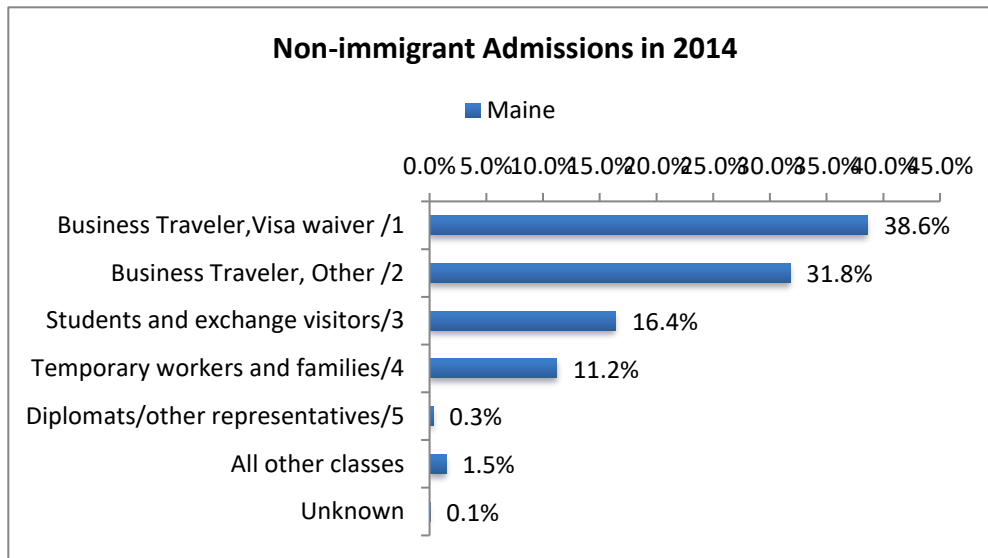
<sup>5</sup> Includes principals, spouses, and children (A, G, N admissions).

Notes:

Admissions represent counts of events, i.e., arrivals, not unique individuals.

The majority of short-term admissions from Canada and Mexico are excluded.

Source: U.S. Department of Homeland Security, Yearbook of Immigration Statistics, 2014, Table 30.



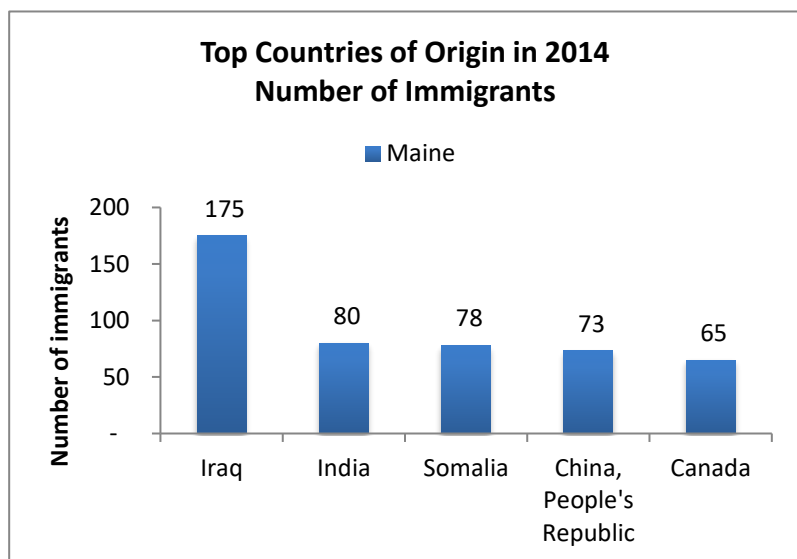
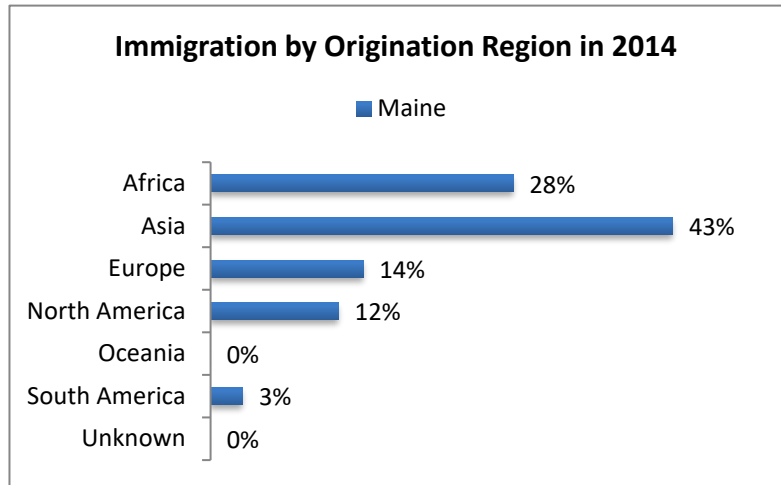
**Table 10. Immigration by Origination Region and Country in 2014**

REGION	
Total	1,382
Africa	385
Asia	588
Europe	194
North America	163
Oceania	D
South America	41
Unknown	D
COUNTRY	
Total	1,382
Iraq	175
India	80
Somalia	78
China, People's Republic	73
Canada	65
Congo, Democratic Republic	65
United Kingdom	53
Vietnam	50
Afghanistan	48
Kenya	48
Jamaica	41
Philippines	38
Rwanda	27
Ethiopia	23
Russia	19
Burundi	17
Mexico	17
Cambodia	16
Germany	16
Haiti	16
Uganda	16
Brazil	15
Ukraine	15
South Africa	13
Thailand	13
Djibouti	12

D-Data withheld to limit disclosure

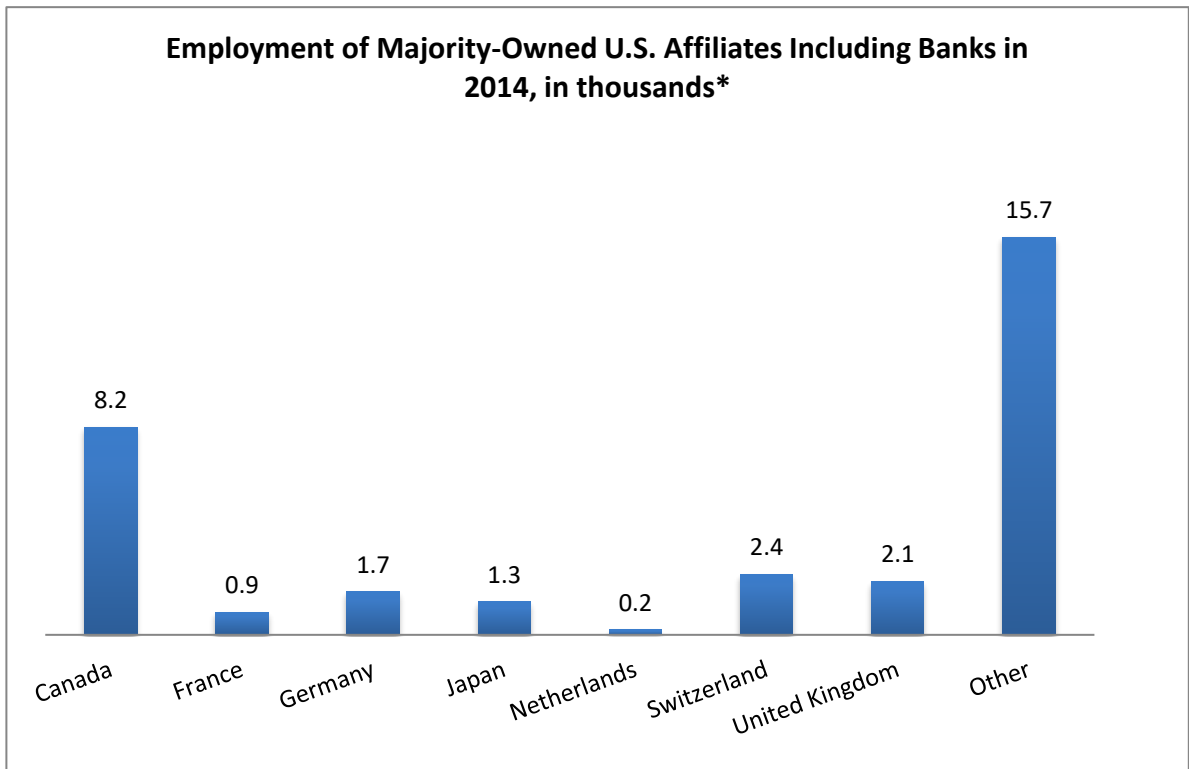
Source: U.S. Department of Homeland Security

Yearbook of Immigration Statistics, 2014, Supplemental Table 1.



**Table 11. Employment of Majority-Owned U.S. Affiliates of Foreign Multinational Companies Operating in Maine**

Total Employed (thousands) 33



\* Value of 0 in the chart indicates that the data was suppressed.

Source: U.S. Bureau of Economic Analysis, Foreign Direct Investment in the U.S. (FDIUS), Majority-Owned U.S. Affiliates Table on Employment by State and Country, 2007-2014

**Table 12. Top 25 Export Destinations of the State Based on 2015 Dollar Value (in Millions)**

Country	2012 Dollar Volume	2015 Dollar Volume	2012 Share	2015 Share
World	3,048	2,724		
Top 25	2,868	2,546	94.1	93.5
Canada	1,324	1,268	43.4	46.5
Malaysia	468	209	15.3	7.7
China	247	208	8.1	7.6
Germany	50	104	1.7	3.8
Japan	126	82	4.1	3.0
Korea, South	61	79	2.0	2.9
Italy	33	70	1.1	2.6
Mexico	35	60	1.1	2.2
United Kingdom	58	55	1.9	2.0
Netherlands	57	52	1.9	1.9
Taiwan	19	47	0.6	1.7
Belgium	65	47	2.1	1.7
Singapore	48	33	1.6	1.2
Australia	41	30	1.4	1.1
Hong Kong	27	29	0.9	1.1
United Arab Emirates	22	27	0.7	1.0
Philippines	1	23	0.0	0.9
France	18	20	0.6	0.7
Brazil	24	18	0.8	0.7
Ireland	31	16	1.0	0.6
Finland	19	16	0.6	0.6
Turkey	60	16	2.0	0.6
India	14	15	0.4	0.6
Colombia	8	12	0.3	0.4
Israel	12	12	0.4	0.4

Source: U.S. Census Bureau, State Trade Data by Country

**Table 13. Top 25 Import Origins of the State Based on 2015 Dollar Value (in Millions)**

Country	2012 Dollar Volume	2015 Dollar Volume	2012 Share	2015 Share
World	3,776	3,673		
Top 25	3,487	3,446	92.4	93.8
Canada	1,921	1,939	50.9	52.8
China	331	465	8.8	12.7
United Kingdom	122	109	3.2	3.0
Germany	427	90	11.3	2.5
Vietnam	47	84	1.2	2.3
Denmark	7	76	0.2	2.1
Mexico	62	74	1.6	2.0
Netherlands	87	70	2.3	1.9
Japan	54	61	1.4	1.7
Italy	34	60	0.9	1.6
Bangladesh	35	46	0.9	1.3
Belgium	16	38	0.4	1.0
Philippines	40	37	1.1	1.0
Thailand	55	36	1.5	1.0
Russia	35	34	0.9	0.9
Malaysia	42	30	1.1	0.8
Switzerland	8	26	0.2	0.7
Taiwan	22	25	0.6	0.7
Peru	19	23	0.5	0.6
Brazil	5	22	0.1	0.6
Austria	15	22	0.4	0.6
Chile	11	21	0.3	0.6
Korea, South	21	20	0.5	0.5
India	20	19	0.5	0.5
France	52	19	1.4	0.5

Source: U.S. Census Bureau, State Trade Data by Country