

Economic Impact of Real Estate Activity: New Hampshire



NAR Research
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Real Estate's Economic Contribution in New Hampshire

The real estate industry accounted for \$13,393 million or 18.1% of the gross state product in 2015.

Source: BEA, NAR



Economic Contributions are derived from ...



- Home construction
- Real estate brokerage
- Mortgage lending
- Title insurance
- Rental and leasing
- Home appraisal
- Moving truck service
- Other related activities



When a Home is Sold in New Hampshire

Income generated from
real estate related
industries is:

\$20,430

Additional expenditures on consumer
items such as furniture, appliances, and
remodeling are:

\$4,572

Source: BEA, Census, NAHB, NAR



When a Home is Sold in New Hampshire

It generates an economic “multiplier” impact. There is greater spending at restaurants, sports games, and charity events. The size of this multiplier effect is estimated to be:

\$12,001

Additional home sales induce added home production. Typically, one new home is constructed for every eight existing home sales. Therefore, for each existing home sale, 1/8 of a new home’s value is added to the economy which is estimate in this state to be:



\$28,375

Source: BEA, Macroeconomic Advisors, NAR

The Total Economic Impact of a Typical Home Sale in New Hampshire

Median home price:

\$227,000

Total income derived
from a home sale:

\$65,379

Source: BEA, NAR



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