

# NATIONAL ASSOCIATION OF REALTORS®

## Pending Home Sales Index (PHSI)

Year	United States					United States					
	Northeast	Midwest	South	West	Northeast	Midwest	South	West			
2014	100.8	83.7	99.9	114.9	92.9	*	*	*	*	*	
2015	108.9	90.5	107.2	123.1	102.5	*	*	*	*	*	
2016	110.2	96.4	107.9	123.3	102.7	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2015	Dec	108.7	97.6	106.3	120.7	101.0	69.7	51.2	67.5	82.2	66.7
2016	Jan	105.4	94.2	101.1	119.9	95.7	80.9	64.9	74.1	93.4	80.9
2016	Feb	109.0	94.0	112.6	121.7	97.0	104.7	83.1	119.6	110.5	96.8
2016	Mar	110.7	97.0	113.6	125.4	95.3	136.5	119.2	135.3	159.6	114.9
2016	Apr	115.0	98.2	112.7	130.6	106.2	139.1	129.6	140.3	154.4	121.4
2016	May	110.8	93.0	108.0	126.6	102.6	136.4	135.2	138.5	146.8	118.9
2016	June	109.9	96.0	109.0	122.9	101.3	135.9	127.3	135.4	153.7	115.2
2016	July	111.2	96.8	105.6	123.7	108.5	118.1	99.3	105.9	138.3	114.0
2016	Aug	108.4	98.1	104.8	119.8	102.5	116.8	103.6	108.2	130.7	114.4
2016	Sept	109.9	96.5	104.6	121.7	107.6	96.3	75.6	88.7	106.1	104.9
2016	Oct	110.0	96.9	106.2	120.1	108.3	104.2	95.8	104.4	110.5	100.5
2016	Nov r	107.3	98.0	103.5	118.5	101.0	85.1	74.0	80.9	94.9	82.6
2016	Dec p	109.0	96.4	102.7	121.3	106.1	68.3	49.6	63.6	80.9	68.0
	<b>vs. last month:</b>	<b>1.6%</b>	<b>-1.6%</b>	<b>-0.8%</b>	<b>2.4%</b>	<b>5.0%</b>	<b>-19.7%</b>	<b>-33.0%</b>	<b>-21.4%</b>	<b>-14.8%</b>	<b>-17.7%</b>
	<b>vs. last year:</b>	<b>0.3%</b>	<b>-1.2%</b>	<b>-3.4%</b>	<b>0.5%</b>	<b>5.0%</b>	<b>-2.0%</b>	<b>-3.1%</b>	<b>-5.8%</b>	<b>-1.6%</b>	<b>1.9%</b>