

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2013	5,090,000	660,000	1,200,000	2,050,000	1,190,000	*	*	*	*	*	1,860,000	4.9	
2014	4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2	
2015	5,250,000	700,000	1,240,000	2,160,000	1,170,000	*	*	*	*	*	1,760,000	4.8	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2015 Jul	5,480,000	700,000	1,280,000	2,260,000	1,240,000	551,000	80,000	137,000	220,000	114,000	2,260,000	4.9	
2015 Aug	5,290,000	700,000	1,260,000	2,140,000	1,190,000	504,000	72,000	123,000	202,000	107,000	2,270,000	5.1	
2015 Sep	5,440,000	740,000	1,290,000	2,180,000	1,230,000	471,000	65,000	112,000	192,000	102,000	2,190,000	4.8	
2015 Oct	5,290,000	740,000	1,280,000	2,120,000	1,150,000	444,000	63,000	106,000	179,000	96,000	2,110,000	4.8	
2015 Nov	4,860,000	700,000	1,120,000	1,990,000	1,050,000	351,000	50,000	78,000	148,000	75,000	2,040,000	5.0	
2015 Dec	5,430,000	740,000	1,250,000	2,240,000	1,220,000	436,000	58,000	94,000	184,000	100,000	1,760,000	3.9	
2016 Jan	5,470,000	760,000	1,300,000	2,240,000	1,170,000	302,000	39,000	66,000	127,000	70,000	1,820,000	4.0	
2016 Feb	5,070,000	630,000	1,120,000	2,190,000	1,130,000	314,000	40,000	67,000	138,000	69,000	1,870,000	4.4	
2016 Mar	5,360,000	720,000	1,240,000	2,250,000	1,150,000	421,000	51,000	96,000	178,000	96,000	1,960,000	4.4	
2016 Apr	5,430,000	740,000	1,390,000	2,180,000	1,120,000	470,000	62,000	115,000	189,000	104,000	2,120,000	4.7	
2016 May	5,510,000	770,000	1,300,000	2,260,000	1,180,000	525,000	69,000	132,000	210,000	114,000	2,140,000	4.7	
2016 Jun r	5,570,000	760,000	1,350,000	2,260,000	1,200,000	582,000	77,000	149,000	229,000	127,000	2,110,000	4.5	
2016 Jul p	5,390,000	660,000	1,280,000	2,220,000	1,230,000	514,000	71,000	131,000	205,000	107,000	2,130,000	4.7	
vs. last month:	-3.2%	-13.2%	-5.2%	-1.8%	2.5%	-11.7%	-7.8%	-12.1%	-10.5%	-15.7%	0.9%	4.4%	
vs. last year:	-1.6%	-5.7%	0.0%	-1.8%	-0.8%	-6.7%	-11.3%	-4.4%	-6.8%	-6.1%	-5.8%	-4.1%	
year-to-date:						3.128	0.409	0.756	1.276	0.687			

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year	U.S.					U.S.					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
		Median					Average (Mean)				
2013	\$197,100	\$249,100	\$154,600	\$170,700	\$273,100	\$245,500	\$288,900	\$186,900	\$216,400	\$317,400	
2014	208,300	252,700	163,200	179,300	291,800	255,300	292,700	196,500	224,400	334,100	
2015	222,400	260,200	174,400	192,100	316,000	266,400	298,900	206,900	234,700	351,200	
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2015 Jul	231,800	274,800	184,800	201,200	325,300	275,900	311,000	217,800	243,700	358,500	
2015 Aug	228,500	271,900	180,800	196,600	318,200	271,300	307,700	214,300	237,600	353,200	
2015 Sep	221,700	256,200	174,300	191,300	319,400	265,100	294,400	207,000	232,400	353,700	
2015 Oct	219,100	248,400	171,600	188,400	320,800	262,700	290,100	203,100	229,500	354,200	
2015 Nov	220,000	254,600	169,300	189,500	318,200	263,800	292,600	202,700	232,200	352,800	
2015 Dec	223,200	255,600	170,500	194,900	321,600	266,100	295,100	203,200	236,000	355,500	
2016 Jan	213,700	247,500	164,300	184,600	310,900	257,700	288,200	196,800	225,400	348,000	
2016 Feb	212,100	240,300	161,800	187,500	310,200	255,300	279,900	191,700	226,100	347,500	
2016 Mar	221,500	253,700	172,300	194,200	321,800	264,400	292,300	202,500	232,900	356,300	
2016 Apr	230,900	263,600	180,300	201,700	335,900	273,600	300,000	211,100	242,300	365,500	
2016 May	238,900	268,600	190,000	210,700	345,100	280,900	305,300	220,800	250,000	371,500	
2016 Jun r	247,600	284,500	197,800	217,600	351,900	289,800	318,400	231,000	257,600	377,000	
2016 Jul p	244,100	284,000	194,000	214,500	346,100	285,900	318,400	226,200	253,100	373,100	
vs. last year:	5.3%	3.3%	5.0%	6.6%	6.4%	3.6%	2.4%	3.9%	3.9%	4.1%	