

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

| Year | U.S. | | | | | U.S. | | | | | Inventory* | Mos. Supply | |
|---------------------------------|-----------|-------------|--------------|--------------|--------------|-------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | | | |
| 2013 | 4,484,000 | 540,000 | 1,122,000 | 1,775,000 | 1,047,000 | * | * | * | * | * | 1,640,000 | 4.9 | |
| 2014 | 4,344,000 | 533,000 | 1,060,000 | 1,789,000 | 962,000 | * | * | * | * | * | 1,640,000 | 5.2 | |
| 2015 | 4,646,000 | 576,000 | 1,162,000 | 1,885,000 | 1,023,000 | * | * | * | * | * | 1,550,000 | 4.8 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2015 | Apr | 4,530,000 | 530,000 | 1,160,000 | 1,820,000 | 1,020,000 | 395,000 | 45,000 | 98,000 | 159,000 | 93,000 | 1,960,000 | 5.2 |
| 2015 | May | 4,680,000 | 580,000 | 1,180,000 | 1,880,000 | 1,040,000 | 440,000 | 51,000 | 118,000 | 172,000 | 99,000 | 2,030,000 | 5.2 |
| 2015 | Jun | 4,770,000 | 600,000 | 1,210,000 | 1,910,000 | 1,050,000 | 510,000 | 61,000 | 136,000 | 200,000 | 113,000 | 2,000,000 | 5.0 |
| 2015 | Jul | 4,860,000 | 580,000 | 1,200,000 | 2,000,000 | 1,080,000 | 486,000 | 64,000 | 127,000 | 195,000 | 100,000 | 1,990,000 | 4.9 |
| 2015 | Aug | 4,670,000 | 580,000 | 1,180,000 | 1,870,000 | 1,040,000 | 446,000 | 59,000 | 115,000 | 180,000 | 92,000 | 2,010,000 | 5.2 |
| 2015 | Sep | 4,830,000 | 620,000 | 1,210,000 | 1,920,000 | 1,080,000 | 417,000 | 54,000 | 105,000 | 169,000 | 89,000 | 1,940,000 | 4.8 |
| 2015 | Oct | 4,680,000 | 610,000 | 1,200,000 | 1,860,000 | 1,010,000 | 393,000 | 52,000 | 99,000 | 158,000 | 84,000 | 1,870,000 | 4.8 |
| 2015 | Nov | 4,260,000 | 580,000 | 1,050,000 | 1,720,000 | 910,000 | 312,000 | 42,000 | 73,000 | 129,000 | 68,000 | 1,810,000 | 5.1 |
| 2015 | Dec | 4,810,000 | 620,000 | 1,170,000 | 1,950,000 | 1,070,000 | 385,000 | 48,000 | 88,000 | 161,000 | 88,000 | 1,550,000 | 3.9 |
| 2016 | Jan | 4,860,000 | 640,000 | 1,220,000 | 1,980,000 | 1,020,000 | 271,000 | 34,000 | 62,000 | 113,000 | 62,000 | 1,620,000 | 4.0 |
| 2016 | Feb | 4,510,000 | 530,000 | 1,040,000 | 1,950,000 | 990,000 | 276,000 | 35,000 | 63,000 | 119,000 | 59,000 | 1,640,000 | 4.4 |
| 2016 | Mar r | 4,780,000 | 600,000 | 1,160,000 | 2,000,000 | 1,020,000 | 370,000 | 44,000 | 91,000 | 153,000 | 82,000 | 1,720,000 | 4.3 |
| 2016 | Apr p | 4,810,000 | 630,000 | 1,300,000 | 1,910,000 | 970,000 | 415,000 | 53,000 | 108,000 | 165,000 | 89,000 | 1,890,000 | 4.7 |
| vs. last month: | | 0.6% | 5.0% | 12.1% | -4.5% | -4.9% | 12.2% | 20.5% | 18.7% | 7.8% | 8.5% | 9.9% | 9.3% |
| vs. last year: | | 6.2% | 18.9% | 12.1% | 4.9% | -4.9% | 5.1% | 17.8% | 10.2% | 3.8% | -4.3% | -3.6% | -9.6% |
| year-to-date: | | | | | | | 1.332 | 0.166 | 0.324 | 0.550 | 0.292 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

| Year | U.S. | | | | | U.S. | | | | | |
|-------------------------|-----------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|-------------|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | |
| Median | | | | | | Average (Mean) | | | | | |
| 2013 | \$197,400 | \$248,900 | \$155,700 | \$174,200 | \$276,400 | \$245,700 | \$288,100 | \$187,200 | \$219,500 | \$321,600 | |
| 2014 | 208,900 | 252,200 | 164,200 | 182,900 | 294,400 | 255,500 | 291,700 | 196,700 | 227,600 | 338,000 | |
| 2015 | 223,900 | 262,500 | 175,500 | 196,400 | 319,100 | 267,300 | 299,900 | 207,100 | 238,500 | 355,000 | |
| Not Seasonally Adjusted | | | | | | Not Seasonally Adjusted | | | | | |
| 2015 | Apr | 220,000 | 255,200 | 172,000 | 194,800 | 316,900 | 264,700 | 295,300 | 201,200 | 237,900 | 353,400 |
| 2015 | May | 230,500 | 270,500 | 182,600 | 204,200 | 325,800 | 273,900 | 306,500 | 212,800 | 246,900 | 359,600 |
| 2015 | Jun | 237,900 | 282,300 | 190,500 | 211,200 | 331,300 | 281,300 | 316,100 | 223,100 | 253,700 | 363,700 |
| 2015 | Jul | 233,400 | 276,000 | 185,900 | 205,800 | 329,300 | 277,100 | 311,900 | 218,100 | 248,300 | 362,600 |
| 2015 | Aug | 230,000 | 273,100 | 181,900 | 201,200 | 322,000 | 272,100 | 307,600 | 214,700 | 242,000 | 357,200 |
| 2015 | Sep | 223,300 | 259,100 | 175,500 | 194,900 | 322,200 | 266,000 | 295,800 | 207,400 | 235,400 | 357,000 |
| 2015 | Oct | 220,600 | 249,200 | 172,600 | 192,400 | 324,200 | 263,600 | 289,900 | 203,200 | 233,200 | 358,200 |
| 2015 | Nov | 221,400 | 256,400 | 170,000 | 193,600 | 321,700 | 264,500 | 293,000 | 202,800 | 235,600 | 356,700 |
| 2015 | Dec | 224,900 | 257,800 | 171,700 | 198,900 | 324,900 | 267,000 | 296,200 | 203,500 | 239,500 | 359,100 |
| 2016 | Jan | 214,800 | 248,200 | 165,400 | 188,000 | 313,400 | 258,200 | 288,400 | 197,200 | 228,100 | 351,600 |
| 2016 | Feb | 213,600 | 242,600 | 162,700 | 190,500 | 312,300 | 256,000 | 281,100 | 191,600 | 228,800 | 350,800 |
| 2016 | Mar r | 223,100 | 257,300 | 173,100 | 197,800 | 322,500 | 265,100 | 294,000 | 202,600 | 236,100 | 358,400 |
| 2016 | Apr p | 233,700 | 265,200 | 185,100 | 207,500 | 337,400 | 275,800 | 300,600 | 214,800 | 247,600 | 368,000 |
| vs. last year: | | 6.2% | 3.9% | 7.6% | 6.5% | 6.5% | 4.2% | 1.8% | 6.8% | 4.1% | 4.1% |