

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

| Year | U.S. | | | | | U.S. | | | | | Inventory* | Mos. Supply | |
|---------------------------------|-------------|-------------|-------------|-------------|-------------|-------------------------|--------------|--------------|--------------|--------------|--------------|---------------|--|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | | | |
| 2013 | 4,484,000 | 540,000 | 1,122,000 | 1,775,000 | 1,047,000 | * | * | * | * | * | 1,640,000 | 4.9 | |
| 2014 | 4,344,000 | 533,000 | 1,060,000 | 1,789,000 | 962,000 | * | * | * | * | * | 1,640,000 | 5.2 | |
| 2015 | 4,646,000 | 576,000 | 1,162,000 | 1,885,000 | 1,023,000 | * | * | * | * | * | 1,550,000 | 4.8 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2015 Oct | 4,680,000 | 610,000 | 1,200,000 | 1,860,000 | 1,010,000 | 393,000 | 52,000 | 99,000 | 158,000 | 84,000 | 1,870,000 | 4.8 | |
| 2015 Nov | 4,260,000 | 580,000 | 1,050,000 | 1,720,000 | 910,000 | 312,000 | 42,000 | 73,000 | 129,000 | 68,000 | 1,810,000 | 5.1 | |
| 2015 Dec | 4,810,000 | 620,000 | 1,170,000 | 1,950,000 | 1,070,000 | 385,000 | 48,000 | 88,000 | 161,000 | 88,000 | 1,550,000 | 3.9 | |
| 2016 Jan | 4,860,000 | 640,000 | 1,220,000 | 1,980,000 | 1,020,000 | 271,000 | 34,000 | 62,000 | 113,000 | 62,000 | 1,620,000 | 4.0 | |
| 2016 Feb | 4,920,000 | 640,000 | 1,040,000 | 1,950,000 | 990,000 | 276,000 | 35,000 | 63,000 | 119,000 | 59,000 | 1,640,000 | 4.4 | |
| 2016 Mar | 4,780,000 | 600,000 | 1,160,000 | 2,000,000 | 1,020,000 | 370,000 | 44,000 | 91,000 | 153,000 | 82,000 | 1,720,000 | 4.3 | |
| 2016 Apr | 4,810,000 | 630,000 | 1,300,000 | 1,910,000 | 970,000 | 415,000 | 53,000 | 108,000 | 165,000 | 89,000 | 1,870,000 | 4.7 | |
| 2016 May | 4,880,000 | 660,000 | 1,220,000 | 1,980,000 | 1,020,000 | 467,000 | 58,000 | 124,000 | 186,000 | 99,000 | 1,890,000 | 4.6 | |
| 2016 Jun | 4,920,000 | 640,000 | 1,270,000 | 1,970,000 | 1,040,000 | 519,000 | 65,000 | 140,000 | 203,000 | 111,000 | 1,880,000 | 4.6 | |
| 2016 Jul | 4,810,000 | 560,000 | 1,210,000 | 1,970,000 | 1,070,000 | 455,000 | 58,000 | 122,000 | 182,000 | 93,000 | 1,860,000 | 4.6 | |
| 2016 Aug | 4,670,000 | 580,000 | 1,190,000 | 1,860,000 | 1,040,000 | 477,000 | 64,000 | 123,000 | 191,000 | 99,000 | 1,780,000 | 4.6 | |
| 2016 Sep r | 4,880,000 | 620,000 | 1,250,000 | 1,910,000 | 1,100,000 | 430,000 | 55,000 | 111,000 | 171,000 | 93,000 | 1,790,000 | 4.4 | |
| 2016 Oct p | 4,990,000 | 630,000 | 1,280,000 | 1,970,000 | 1,110,000 | 397,000 | 52,000 | 100,000 | 159,000 | 86,000 | 1,790,000 | 4.3 | |
| vs. last month: | 2.3% | 1.6% | 2.4% | 3.1% | 0.9% | -7.7% | -5.5% | -9.9% | -7.0% | -7.5% | 0.0% | -2.3% | |
| vs. last year: | 6.6% | 3.3% | 6.7% | 5.9% | 9.9% | 1.0% | 0.0% | 1.0% | 0.6% | 2.4% | -4.3% | -10.4% | |
| year-to-date: | | | | | | 4.077 | 0.518 | 1.044 | 1.642 | 0.873 | | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

| Year | U.S. | | | | | U.S. | | | | |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West |
| Median | | | | | | Average (Mean) | | | | |
| 2013 | \$197,400 | \$248,900 | \$155,700 | \$174,200 | \$276,400 | \$245,700 | \$288,100 | \$187,200 | \$219,500 | \$321,600 |
| 2014 | 208,900 | 252,200 | 164,200 | 182,900 | 294,400 | 255,500 | 291,700 | 196,700 | 227,600 | 338,000 |
| 2015 | 223,900 | 262,500 | 175,500 | 196,400 | 319,100 | 267,300 | 299,900 | 207,100 | 238,500 | 355,000 |
| Not Seasonally Adjusted | | | | | | Not Seasonally Adjusted | | | | |
| 2015 Oct | 220,600 | 249,200 | 172,600 | 192,400 | 324,200 | 263,600 | 289,900 | 203,200 | 233,200 | 358,200 |
| 2015 Nov | 221,400 | 256,400 | 170,000 | 193,600 | 321,700 | 264,500 | 293,000 | 202,800 | 235,600 | 356,700 |
| 2015 Dec | 224,900 | 257,800 | 171,700 | 198,900 | 324,900 | 267,000 | 296,200 | 203,500 | 239,500 | 359,100 |
| 2016 Jan | 214,800 | 248,200 | 165,400 | 188,000 | 313,400 | 258,200 | 288,400 | 197,200 | 228,100 | 351,600 |
| 2016 Feb | 213,600 | 242,600 | 162,700 | 190,500 | 312,300 | 256,000 | 281,100 | 191,600 | 228,800 | 350,800 |
| 2016 Mar | 223,100 | 257,300 | 173,100 | 197,800 | 322,500 | 265,100 | 294,000 | 202,600 | 236,100 | 358,400 |
| 2016 Apr | 232,000 | 265,200 | 181,200 | 206,000 | 337,800 | 274,300 | 300,600 | 211,000 | 246,100 | 368,400 |
| 2016 May | 240,300 | 269,200 | 191,200 | 215,500 | 347,700 | 281,800 | 305,100 | 221,000 | 254,500 | 375,100 |
| 2016 Jun | 249,800 | 286,500 | 199,200 | 223,300 | 355,600 | 291,300 | 319,400 | 231,600 | 262,800 | 381,100 |
| 2016 Jul | 245,100 | 280,100 | 195,200 | 218,500 | 349,600 | 286,100 | 314,700 | 226,700 | 256,500 | 377,300 |
| 2016 Aug | 241,900 | 275,200 | 192,500 | 214,500 | 350,400 | 283,200 | 310,000 | 223,700 | 252,700 | 376,900 |
| 2016 Sep r | 236,900 | 262,400 | 187,200 | 210,100 | 347,400 | 277,800 | 300,400 | 217,300 | 247,400 | 375,400 |
| 2016 Oct p | 233,700 | 256,200 | 182,500 | 205,600 | 348,800 | 275,200 | 293,900 | 212,400 | 245,300 | 376,700 |
| vs. last year: | 5.9% | 2.8% | 5.7% | 6.9% | 7.6% | 4.4% | 1.4% | 4.5% | 5.2% | 5.2% |