

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos. Supply
2012		4,660,000	590,000	1,070,000	1,840,000	1,160,000	*	*	*	*	*	1,830,000	5.9
2013		5,090,000	660,000	1,200,000	2,050,000	1,190,000	*	*	*	*	*	1,860,000	4.9
2014		4,940,000	640,000	1,140,000	2,050,000	1,100,000	*	*	*	*	*	1,860,000	5.2
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2014	Nov	4,950,000	680,000	1,130,000	2,100,000	1,040,000	351,000	47,000	76,000	150,000	78,000	2,080,000	5.0
2014	Dec	5,070,000	670,000	1,110,000	2,170,000	1,120,000	413,000	53,000	88,000	179,000	93,000	1,860,000	4.4
2015	Jan	4,820,000	620,000	1,080,000	2,070,000	1,050,000	281,000	33,000	58,000	122,000	68,000	1,860,000	4.6
2015	Feb	4,890,000	580,000	1,090,000	2,110,000	1,110,000	295,000	36,000	65,000	128,000	66,000	1,900,000	4.7
2015	Mar	5,210,000	640,000	1,200,000	2,190,000	1,180,000	405,000	47,000	93,000	171,000	94,000	2,010,000	4.6
2015	Apr	5,090,000	620,000	1,220,000	2,090,000	1,160,000	449,000	53,000	104,000	184,000	108,000	2,220,000	5.2
2015	May	5,320,000	690,000	1,270,000	2,150,000	1,210,000	495,000	62,000	125,000	195,000	113,000	2,280,000	5.1
2015	Jun	5,480,000	720,000	1,320,000	2,200,000	1,240,000	572,000	72,000	145,000	226,000	129,000	2,250,000	4.9
2015	Jul	5,580,000	700,000	1,300,000	2,290,000	1,290,000	551,000	80,000	137,000	220,000	114,000	2,260,000	4.9
2015	Aug	5,300,000	700,000	1,280,000	2,130,000	1,190,000	504,000	72,000	123,000	202,000	107,000	2,270,000	5.1
2015	Sep	5,550,000	760,000	1,310,000	2,210,000	1,270,000	471,000	65,000	112,000	192,000	102,000	2,190,000	4.7
2015	Oct r	5,320,000	760,000	1,300,000	2,110,000	1,150,000	444,000	63,000	106,000	179,000	96,000	2,110,000	4.8
2015	Nov p	4,760,000	690,000	1,100,000	1,980,000	990,000	351,000	50,000	78,000	148,000	75,000	2,040,000	5.1
	<b>vs. last month:</b>	<b>-10.5%</b>	<b>-9.2%</b>	<b>-15.4%</b>	<b>-6.2%</b>	<b>-13.9%</b>	<b>-20.9%</b>	<b>-20.6%</b>	<b>-26.4%</b>	<b>-17.3%</b>	<b>-21.9%</b>	<b>-3.3%</b>	<b>6.3%</b>
	<b>vs. last year:</b>	<b>-3.8%</b>	<b>1.5%</b>	<b>-2.7%</b>	<b>-5.7%</b>	<b>-4.8%</b>	<b>0.0%</b>	<b>6.4%</b>	<b>2.6%</b>	<b>-1.3%</b>	<b>-3.8%</b>	<b>-1.9%</b>	<b>2.0%</b>
	<b>year-to-date:</b>						<b>4.818</b>	<b>0.633</b>	<b>1.146</b>	<b>1.967</b>	<b>1.072</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2012		\$176,800	\$237,700	\$142,700	\$154,000	\$230,100	\$225,400	\$277,900	\$173,700	\$198,800	\$278,100
2013		197,100	249,100	154,600	170,700	273,100	245,500	288,900	186,900	216,400	317,400
2014		208,300	252,700	163,200	179,300	291,800	255,300	292,700	196,500	224,400	334,100
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2014	Nov	207,200	247,000	160,800	178,100	295,300	253,800	288,400	193,600	222,000	337,200
2014	Dec	208,200	242,900	159,000	183,600	296,900	254,800	283,900	193,300	227,700	337,100
2015	Jan	197,600	245,100	151,100	170,600	288,000	245,900	284,600	183,900	214,000	329,700
2015	Feb	201,900	241,500	152,900	177,600	288,600	247,800	283,700	184,900	219,500	330,300
2015	Mar	210,700	240,200	163,400	185,800	303,000	256,300	281,900	195,000	228,800	342,600
2015	Apr	218,700	253,200	171,100	190,500	314,500	263,900	294,400	201,400	234,100	349,700
2015	May	228,900	269,000	181,300	199,700	322,100	273,000	306,100	212,600	242,800	355,200
2015	Jun	236,300	280,900	189,200	206,000	327,100	280,200	315,800	222,600	248,900	359,300
2015	Jul	231,800	274,800	184,600	201,200	325,200	275,900	311,000	217,500	243,700	358,400
2015	Aug	228,500	271,900	181,000	196,400	318,400	271,300	307,700	214,500	237,400	353,400
2015	Sep	221,700	256,300	174,300	191,300	319,300	265,100	294,400	207,000	232,500	353,600
2015	Oct r	219,100	248,400	171,400	188,500	320,800	262,800	290,100	202,900	229,600	354,200
2015	Nov p	220,300	254,800	169,300	189,400	319,700	263,900	292,800	202,700	232,100	353,700
	<b>vs. last year:</b>	<b>6.3%</b>	<b>3.2%</b>	<b>5.3%</b>	<b>6.3%</b>	<b>8.3%</b>	<b>4.0%</b>	<b>1.5%</b>	<b>4.7%</b>	<b>4.5%</b>	<b>4.9%</b>