

# Economic Impact of Real Estate Activity: Pennsylvania

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# Real Estate's Economic Contribution in Pennsylvania

The Real Estate Industry accounted for \$104,594 million or 16.3% of the Gross State Product in 2012.

# Economic Contributions are derived from ...

- Home construction
- Real estate brokerage
- Mortgage lending
- Title insurance
- Rental and Leasing
- Home appraisal
- Moving truck service
- Other related activities

# When a Home is Sold in Pennsylvania

Income Generated from real estate related industries is:

**\$15,498**

Additional expenditure on consumer items such as on  
furniture, appliances, and remodeling is:

**\$4,494**

# When a Home is Sold in Pennsylvania

It generates economic multiplier impact. There is a greater spending at restaurants, sports games, and charity events. The size of this “multiplier” effect is estimated to be:

\$9,596

Additional home sales induce additional home production. Typically one new home is constructed for every 8 existing home sales. Therefore, for each existing home sale, 1/8 of new home value is added to the economy which is estimate in the state to be:

\$21,525

# The Total Economic Impact of a Typical Home Sale in Pennsylvania

Median Priced Home:

\$172,200

Total Income Derived from a Sale of a Home:

\$51,113