

# Economic Impact of Real Estate Activity: New Jersey

By NAR Research  
August 2015

# Real Estate's Economic Contribution in New Jersey

The Real Estate Industry accounted for \$112,661 million or 21.% of the Gross State Product in 2012.

# Economic Contributions are derived from ...

- Home construction
- Real estate brokerage
- Mortgage lending
- Title insurance
- Rental and Leasing
- Home appraisal
- Moving truck service
- Other related activities

# When a Home is Sold in New Jersey

Income Generated from real estate related industries is:

\$25,065

Additional expenditure on consumer items such as on furniture, appliances, and remodeling is:

\$4,494

# When a Home is Sold in New Jersey

It generates economic multiplier impact. There is a greater spending at restaurants, sports games, and charity events. The size of this “multiplier” effect is estimated to be:

\$14,188

Additional home sales induce additional home production. Typically one new home is constructed for every 8 existing home sales. Therefore, for each existing home sale, 1/8 of new home value is added to the economy which is estimate in the state to be:

\$34,813

# The Total Economic Impact of a Typical Home Sale in New Jersey

Median Priced Home:

\$278,500

Total Income Derived from a Sale of a Home:

\$78,560