# Economic Impact of Real Estate Activity:

### Illinois

By NAR Research August 2015

## Real Estate's Economic Contribution in Illinois

The Real Estate Industry accounted for \$117,397 million or 16.2% of the Gross State Product in 2012.

# Economic Contributions are derived from ...

- Home construction
- Real estate brokerage
- Mortgage lending
- Title insurance
- Rental and Leasing
- Home appraisal
- Moving truck service
- Other related activities

#### When a Home is Sold in Illinois

Income Generated from real estate related industries is:

\$13,491

Additional expenditure on consumer items such as on furniture, appliances, and remodeling is:

\$4,494

### When a Home is Sold in Illinois

It generates economic multiplier impact. There is a greater spending at restaurants, sports games, and charity events. The size of this "multiplier" effect is estimated to be:

\$8,633

Additional home sales induce additional home production. Typically one new home is constructed for every 8 existing home sales. Therefore, for each existing home sale, 1/8 of new home value is added to the economy which is estimate in the state to be:

\$18,738

## The Total Economic Impact of a Typical Home Sale in Illinois

**Median Priced Home:** 

\$149,900

Total Income Derived from a Sale of a Home:

\$45,356