# REALTOR.COM TRAFFIC April 2014

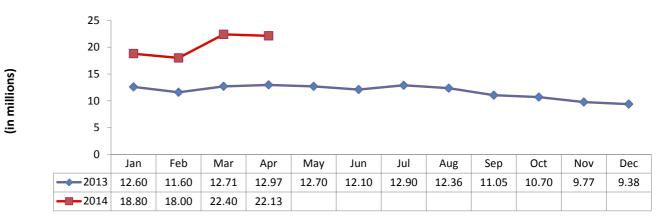
Starting in 2014 report, the data includes both desk top as well as mobile traffic. Before 2014, the report only included traffic data from desk top users.

Multi-Platform Methodology: comScore's Multi-Platform data is a culmination of its three underlying Audience Measurement products - Media Metrix, Video Metrix and Mobile Metrix. It offers comprehensive reporting on more than 300,000 digital media entities, including their un-duplicated audience size, demographic composition, engagement, performance within key user segments and behavioral trends. All of these metrics can be compared **REALTOR.COM** across digital media platforms and can be used to understand incremental audiences and engagement gained from each platform. Realtor.com Stats Source: comScore Media Metrix Multi-Platform (MM)

\* Real Estate Vertical Metrix Source: comScore
Media Metrix Multi-Platform (MM)
- Top 25 real estate listing sites with traffic greater
than 500,000 visitors.

Unique Visitors		Ave Min per Visit		Ave Views per visit		Total Visits		Total Views	
22.1 M		7.1		7.6		69.9 M		532 M	
Prev Mo	Prev Yr	Prev Mo	Prev Yr	Prev Mo	Prev Yr	Prev Mo	Prev Yr	Prev Mo	Prev Yr
-1.3% ↓	71.3% ↑	9.2% ↑	-7.8% ↓	7.0%	-30.3% ↓	-7.5% ↓	57.4% ↑	-0.9%	

**REALTOR.com® Unique Visitors (in Millions)** 



Top Real Estate Vertical Matrix*									
	Unique		Avg	Avg	Total	Total	Total		
Media	Visitors	Avg Views		Views	Visits	Minutes	Views		
	(000)	per Visitor			(000)	(Millions)	(Millions)		
Total Internet : Total Audience	250,178			32.4	26,182,589	1,127,341	848,980		
Real Estate	97,949	46.0	6.0	8.4	539,916	3,928	4,517		
ZILLOW.COM	45,077	23.0	4.6	4.3	231,766	1,338	1,037		
REALTOR.COM	22,127	24.0	7.1	7.6	69,923	666	532		
TRULIA.COM	19,910	14.0	4.7	5.2	53,971	253	282		
Yahoo Homes.com	12,240	16.0	3.1	9.7	20,326	63	198		
HOMES.COM	6,953	12.0	4.6	8.3	10,517	50	87		
REDFIN.COM	5,828	10.0	4.1	3.2	17,912	86	58		
MOVOTO.COM	4,074	6.0	2.4	3.8	6,585	16	25		
HOTPADS.COM	3,353	15.0	4.3	5.9	8,767	30	51		
CENTURY21 International	2,992	8.0	4.3	3.6	6,564	28	24		
COLDWELLBANKER.COM	1,649	11.0	4.3	5.6	3,083	13	17		
CURBED.COM	1,396	11.0	7.0	3.6	4,393	31	16		
REMAX.COM	1,316	8.0	4.5	4.8	2,192	10	10		
HAR.COM	1,269	44.0	5.8	10.0	5,504	31	55		
WEICHERT.COM	1,157	19.0	4.5	8.9	2,514	11	22		
KW.COM	1,024	7.0	1.9	3.6	2,042	4	7		
FORSALEBYOWNER.COM	946	11.0	3.9	5.9	1,730	7	10		
ZIPREALTY.COM	944	14.0	6.1	6.1	2,189	13	13		
FRONTDOOR.COM	920	15.0	3.4	9.5	1,423	5	13		
HOMEFINDER.COM	806	16.0	4.2	9.6	1,348	6	13		
HUBZU.COM	786	57.0	13.0	28.0	1,590	21	45		

## **REALTOR.ORG TRAFFIC** April 2014

#### Traffic Notes:

- Registered Users: 620,078
- Average visits per day: 37,523 April '14;
- 44,080 Mar '14; (28,713 Mar '13)

#### NAR Newsletters:

NAR Weekly Report Distribution: 1,191,603 -March '14 The most popular categories are: Membership Benefits/Special Offers for Realtors, Sales and Marketing Tools, Education Issues, Current Real Estate News/Topics and Issues, Buyer Representation Issues, and Research and Market Statistics, Technology

REALTOR<sup>®</sup> Magazine Online Daily News Subscribers - 81,293 - Mar '14

\*REALTOR.org Stats Source: Omniture Site Catalyst Version 15.

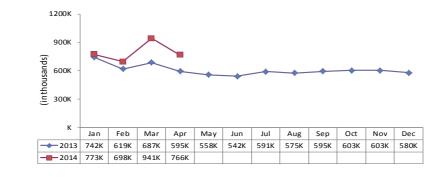




**REALTOR.ORG** 

Unique Visitors		Ave Min per Visit		Ave Pg Views per Visitor		Total Visits		Total Pg Views	
765,888		7.0		4.5		1,125,699		3.46 M	
	Prev Yr 8.8% ↑	Prev Mo 3.1% ↑	Prev Yr 4.9% ↑	Prev Mo 15.3% ↑	Prev Yr 5.9% ↑	Prev Mo -17.6% ↓	Prev Yr 29.3% ↑	Prev Mo -6.5% ↓	Prev Yr 36.2% 🛧

### **REALTOR.org Unique Visitors (in Thousands)**



Ranke	Ranked by Total Visits to All Pages in Content Group							
Rank	Content Areas	Total Visits						
1	REALTOR Magazine	167,728						
2	news-and-commentary	83,411						
3	Blogs	72,836						
4	sales-and-marketing	60,647						
5	NRDS	57,997						
6	member benefits	42,569						
7	education	39055						
8	about-NAR	37605						
9	events	33,563						
10	research-and-statistics	23,401						

**Total Pg Views** 6.16 M

Prev Yr

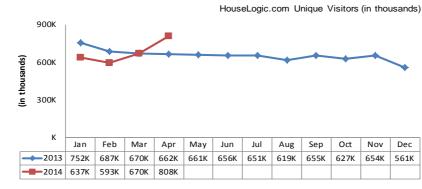
66.5% 🕇

Prev Mo

21.5%

**Top 10 Content Groups** 

Unique	Visitors	Ave Min	per Visit		y Views Visitor	Total Visits		
808,	003	1	.6	7.	.6	887,604		
Prev Mo 7.6%	Prev Yr 20.6% 🛧	Prev Mo 0.0% →	Prev Yr -30.5% ↓	Prev Mo 24.1%	Prev Yr 39.8% 🛧	Prev Mo 7.5%	Prev 21.4%	



Top Content – April 2014

Prev Yr

↑ 21.4% ↑

- 11 Trees You Should Never Plant in Your Yard http://www.houselogic.com/photos/plants-trees/badtrees/slide/1-silver-maple-acer-saccharinum/#1-silvermaple-acer-saccharinum
- 8 Houses That Don't Seem Real, But They Are! http://www.houselogic.com/photos/homethoughts/ugly-houses/slide/a-house-that-rocks/
- Ikea Studied Americans at Home. Here's What It • Found.

http://www.houselogic.com/blog/homeimprovement/ikea-studied-americans-home-hereswhat-they-found/

- 7 Storage Solutions You Ddin't Know You Had http://www.houselogic.com/photos/homeimprovement/7-storage-solutions-you-didnt-know-youhad/slide/stairway-to-storage-heaven/
- 10 Clever Uses for Hydrogen Peroxide • http://www.houselogic.com/home-advice/greencleaning/uses-for-hydrogen-peroxide/