

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2011	3,787,000	449,000	863,000	1,471,000	1,004,000	*	*	*	*	*	2,030,000	8.1	
2012	4,128,000	492,000	1,002,000	1,605,000	1,029,000	*	*	*	*	*	1,610,000	5.8	
2013	4,484,000	540,000	1,122,000	1,775,000	1,047,000	*	*	*	*	*	1,640,000	4.6	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2013 Oct	4,500,000	550,000	1,130,000	1,780,000	1,040,000	372,000	45,000	90,000	151,000	86,000	1,860,000	5.0	
2013 Nov	4,230,000	530,000	1,080,000	1,720,000	900,000	324,000	39,000	77,000	131,000	77,000	1,830,000	5.2	
2013 Dec	4,300,000	530,000	1,040,000	1,770,000	960,000	341,000	40,000	82,000	142,000	77,000	1,640,000	4.6	
2014 Jan	4,050,000	520,000	970,000	1,680,000	880,000	249,000	30,000	55,000	104,000	60,000	1,670,000	4.9	
2014 Feb	4,040,000	450,000	930,000	1,720,000	940,000	243,000	29,000	58,000	101,000	55,000	1,650,000	4.9	
2014 Mar	4,040,000	490,000	970,000	1,680,000	900,000	306,000	36,000	75,000	125,000	70,000	1,700,000	5.0	
2014 Apr	4,070,000	490,000	960,000	1,680,000	940,000	368,000	43,000	86,000	151,000	88,000	1,960,000	5.8	
2014 May	4,320,000	510,000	1,060,000	1,790,000	960,000	418,000	47,000	108,000	168,000	95,000	2,000,000	5.6	
2014 Jun	4,430,000	530,000	1,120,000	1,790,000	990,000	450,000	53,000	117,000	181,000	99,000	2,050,000	5.6	
2014 Jul	4,540,000	530,000	1,130,000	1,860,000	1,020,000	434,000	58,000	113,000	175,000	88,000	2,070,000	5.5	
2014 Aug	4,470,000	560,000	1,160,000	1,760,000	990,000	424,000	56,000	108,000	172,000	88,000	2,070,000	5.6	
2014 Sep r	4,570,000	580,000	1,100,000	1,850,000	1,040,000	384,000	49,000	94,000	159,000	82,000	2,020,000	5.3	
2014 Oct p	4,630,000	580,000	1,160,000	1,890,000	1,000,000	390,000	49,000	93,000	164,000	84,000	1,960,000	5.1	
vs. last month:	1.3%	0.0%	5.5%	2.2%	-3.8%	1.6%	0.0%	-1.1%	3.1%	2.4%	-3.0%	-3.8%	
vs. last year:	2.9%	5.5%	2.7%	6.2%	-3.8%	4.8%	8.9%	3.3%	8.6%	-2.3%	5.4%	2.0%	
year-to-date:						3.666	0.450	0.907	1.500	0.809			

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

Year	U.S.					U.S.					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
Median						Average (Mean)					
2011	\$166,200	\$237,500	\$135,800	\$149,300	\$204,500	\$214,300	\$277,000	\$166,900	\$192,800	\$256,500	
2012	177,200	237,200	143,700	158,400	234,300	225,800	277,400	174,100	202,500	282,900	
2013	197,400	248,900	155,700	174,200	276,400	245,700	288,100	187,200	219,500	321,600	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2013 Oct	197,600	243,300	154,700	172,400	285,900	245,000	282,500	185,600	215,400	329,400	
2013 Nov	195,300	242,600	150,800	170,500	285,100	243,400	282,200	182,300	213,300	329,700	
2013 Dec	197,700	237,100	152,100	175,600	286,200	246,400	278,400	185,700	220,700	329,800	
2014 Jan	187,900	239,700	140,500	163,600	275,000	236,200	280,800	173,000	205,700	321,400	
2014 Feb	188,800	233,800	141,400	167,300	279,800	236,500	274,000	170,100	209,400	324,900	
2014 Mar	196,500	244,400	149,600	174,500	283,500	244,200	282,100	178,600	218,300	329,700	
2014 Apr	201,000	243,200	156,600	177,400	290,500	250,200	284,700	187,700	223,200	336,300	
2014 May	212,000	254,400	167,000	187,100	297,200	259,300	294,200	198,300	233,900	341,000	
2014 Jun	223,000	270,400	178,500	195,600	302,800	268,700	307,400	213,200	241,700	344,300	
2014 Jul	222,500	273,300	176,300	194,400	306,000	268,200	310,400	210,500	239,700	346,300	
2014 Aug	219,100	263,000	175,400	190,000	303,200	264,200	300,400	210,600	233,800	344,500	
2014 Sep r	209,600	245,000	166,600	183,500	297,700	255,100	284,600	198,000	226,600	341,500	
2014 Oct p	208,700	246,900	165,300	181,300	299,800	255,100	286,300	197,700	224,900	343,000	
vs. last year:	5.6%	1.5%	6.9%	5.2%	4.9%	4.1%	1.3%	6.5%	4.4%	4.1%	