

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	Seasonally Adjusted Annual Rate					Not Seasonally Adjusted					Inventory*	Mos. Supply
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
2011	4,260,000	540,000	910,000	1,680,000	1,130,000	*	*	*	*	*	2,320,000	8.3
2012	4,660,000	590,000	1,070,000	1,840,000	1,160,000	*	*	*	*	*	1,830,000	5.9
2013	5,090,000	660,000	1,200,000	2,050,000	1,190,000	*	*	*	*	*	1,860,000	4.9
2013 Oct	5,130,000	680,000	1,210,000	2,060,000	1,180,000	424,000	55,000	97,000	174,000	98,000	2,110,000	4.9
2013 Nov	4,830,000	650,000	1,150,000	1,990,000	1,040,000	362,000	47,000	82,000	149,000	84,000	2,050,000	5.1
2013 Dec	4,870,000	640,000	1,120,000	2,020,000	1,090,000	387,000	49,000	88,000	162,000	88,000	1,860,000	4.6
2014 Jan	4,620,000	620,000	1,040,000	1,950,000	1,010,000	281,000	35,000	59,000	119,000	68,000	1,880,000	4.9
2014 Feb	4,600,000	550,000	1,000,000	1,980,000	1,070,000	282,000	34,000	62,000	121,000	65,000	1,900,000	5.0
2014 Mar	5,030,000	600,000	1,040,000	2,050,000	1,140,000	355,000	43,000	80,000	149,000	83,000	1,960,000	5.1
2014 Apr	4,660,000	600,000	1,040,000	1,940,000	1,080,000	422,000	53,000	92,000	175,000	102,000	2,230,000	5.7
2014 May	4,910,000	620,000	1,130,000	2,050,000	1,110,000	473,000	58,000	115,000	191,000	109,000	2,250,000	5.5
2014 Jun	5,030,000	640,000	1,200,000	2,050,000	1,140,000	506,000	63,000	125,000	205,000	113,000	2,290,000	5.5
2014 Jul	5,140,000	640,000	1,210,000	2,120,000	1,170,000	494,000	72,000	122,000	200,000	100,000	2,350,000	5.5
2014 Aug	5,050,000	670,000	1,240,000	2,020,000	1,120,000	479,000	68,000	116,000	193,000	102,000	2,330,000	5.5
2014 Sep r	5,180,000	690,000	1,180,000	2,110,000	1,200,000	436,000	59,000	101,000	182,000	94,000	2,280,000	5.3
2014 Oct p	5,260,000	710,000	1,240,000	2,170,000	1,140,000	444,000	60,000	100,000	188,000	96,000	2,220,000	5.1
vs. last month:	1.5%	2.9%	5.1%	2.8%	-5.0%	1.8%	1.7%	-1.0%	3.3%	2.1%	-2.6%	-3.8%
vs. last year:	2.5%	4.4%	2.5%	5.3%	-3.4%	4.7%	9.1%	3.1%	8.0%	-2.0%	5.2%	4.1%
year-to-date:						4.172	0.545	0.972	1.723	0.932		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year	Median					Average (Mean)				
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
2011	\$166,100	\$237,500	\$135,400	\$144,200	\$201,300	\$214,000	\$276,900	\$166,900	\$188,100	\$252,300
2012	176,800	237,700	142,700	154,000	230,100	225,400	277,900	173,700	198,800	278,100
2013	197,100	249,100	154,600	170,700	273,100	245,500	288,900	186,900	216,400	317,400
2013 Oct	197,500	243,900	153,600	169,300	282,600	245,000	283,900	185,400	213,100	325,300
2013 Nov	195,500	242,900	150,000	167,700	282,900	243,600	283,000	182,200	211,600	325,500
2013 Dec	197,700	239,000	151,100	172,700	283,700	246,700	281,200	185,800	218,300	325,600
2014 Jan	187,900	241,200	139,800	159,900	272,200	236,600	282,300	173,100	203,000	316,700
2014 Feb	188,300	234,100	140,400	164,000	278,300	236,600	275,000	170,100	206,700	321,600
2014 Mar	196,700	244,300	149,100	171,900	281,700	244,800	283,900	179,200	216,100	326,500
2014 Apr	201,500	244,600	155,900	174,500	289,600	250,700	286,500	188,200	220,600	333,300
2014 May	212,000	256,700	166,300	183,300	294,000	259,400	296,700	198,500	230,300	336,600
2014 Jun	222,000	270,700	177,200	191,200	299,200	268,100	308,300	212,800	237,500	339,500
2014 Jul	221,600	273,600	174,900	190,100	302,100	267,500	310,800	209,900	235,800	341,500
2014 Aug	218,400	265,200	174,200	185,200	299,900	263,800	302,500	210,100	229,300	340,600
2014 Sep r	209,100	246,500	165,400	180,500	294,500	255,000	286,500	197,600	224,200	336,900
2014 Oct p	208,300	246,900	164,100	178,000	296,800	254,800	287,200	197,300	222,400	339,000
vs. last year:	5.5%	1.2%	6.8%	5.1%	5.0%	4.0%	1.2%	6.4%	4.4%	4.2%