REALTOR.COM TRAFFIC October 2013

Realtor.com® Traffic Notes: 1

- Average monthly unique users of Move's web and mobile sites grew nearly 23% year-overyear to nearly 28 million for August/September/October.
- Mobile app page views grew significantly, up more than 24% year-over-year for August/September/October, while page views on the web are down by 5% year-over-year. Mobile app user engagement is 5x higher than the still-strong engagement on Move's webbased offerings.

Realtor.com® International Traffic Note: 2

- Over 1 million international unique visitors searched for United States properties on realtor.com® last month.
- The top 5 cities most searched by international visitors last month were: Los Angeles, New York, Miami, Las Vegas, and Detroit.

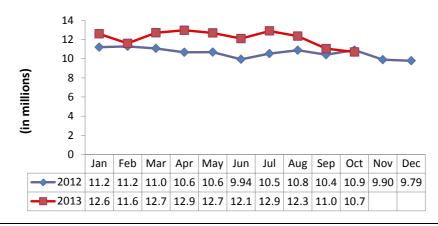
Realtor.com® Commercial Traffic Notes:3

 Commercial listings received nearly 62 thousand visits and over 312 thousand page views in October 2013. REALTOR.COM

Users viewed over 5.0 commercial pages per visit.

Unique	Visitors	Ave Min	per Visit	Ave per Usa		Total	Visits	Total	Pg Views
10.7 M		7.3		9.9		33.9 M		290 M	
Prev Mo	Prev Yr	Prev Mo	Prev Yr	Prev Mo	Prev Yr	Prev Mo	Prev Yr	Prev Mo	Prev Yr
-3.6% 🖖	-1.8% ↓	-3.9% ↓	-12.0% 🖖	2.1%	1.0%	-4.5% ↓	-21.0% 🖖	-2.4%	↓ -18.1% ↓

REALTOR.com® Unique Visitors (in Millions)



Additional Site Statistics

RPAs: 3.02 M – Oct '13; 3.07 M – Sep '13; (3.09 M – Oct '12)

Views per Listing: 1,313 – Oct '13; 1,263 – Sep '13; (1,409 – Oct '12)

MLSs: 838 – Oct '13; 838 – Sep '13; 844 – Oct '12)
MLSs in the United States, Canada and Puerto
Rico

Visitors per Day: 1,092,467 – Oct '13; 1,818,933 – Sep '13; (1,384,809 – Oct '12)

REALTOR.com received a 16.0% market share of the 67 Million Unique Visitors to the Real Estate Vertical, and 8% of the total eyeball time. The Real Estate Vertical includes web sites representing all aspects of real estate, and not just listing sites. REALTOR.com@ also reached 5% of all U.S. Internet users, according to ComScore MM, October 2013.

Top Real Estate Vertical Matrix*							
Media	Unique Visitors	Avg Visits	Avg	Avg Pgs per Usage	Total Visits	Total Minutes	Total Pg Views
	(000)	per Visitor		Day	(000)	(Millions)	
Total Internet : Total Audience	225,241	75.5	26.2	115.5	17,004,358	445,548	625,337
Real Estate	66,832	5.2	8.6	11.4	346,357	2,964	3,404
Yahoo! - Zillow Real Estate Network	31,967	4.9	4.2	4.9	157,090	652	641
ZILLOW.COM	21,567	4.8	4.7	4.9	103,549	486	403
TRULIA.COM	13,173	3.3	6.0	7.0	43,363	258	263
Yahoo! Homes	12,806	5.1	1.9	3.3	65,396	127	205
Move, Inc. Real Estate Sites	11,743	3.2	6.9	9.9	37,348	259	311
REALTOR.COM	10,707	3.2	7.3	9.9	33,866	247	290
HOMES.COM	4,043	2.0	6.0	7.5	8,162	49	55
CENTURY21 International	1,951	2.3	3.7	3.2	4,431	17	14
REDFIN.COM	1,887	4.5	4.4	5.4	8,528	37	33 13
COLDWELLBANKER.COM	1,096	1.3	8.5	10.0	1,395	13	
ZIPREALTY.COM	1,073	2.3	5.7	7.9	2,460	14	17
REMAX.COM	1,044	2.0	5.7	7.0	2,080	12	13
MOVOTO.COM	996	1.7	4.2	6.8	1,735	7	11
BLOCKSHOPPER.COM	707	1.2	2.4	2.9	869	2	2
WEICHERT.COM	703	2.3	5.5	9.8	1,610	9	14
FORSALEBYOWNER.COM	616	1.3	4.1	5.3	824	3	
HOMEFINDER.COM	554	1.7	6.9	12.1	914	6	
FRONTDOOR.COM	546	8.2	2.0	4.4	4,493	9	
HAR.COM	512	5.5	9.2	45.7	2,801	26	75

¹ Realtor.com® internal metrics

² As reported by Omniture Site Catalyst for October 2013 as an aggregate of all countries other than the United States

³ As reported by Omniture Site Catalyst for October 2013

REALTOR.ORG TRAFFIC October 2013

Traffic Notes:

- Registered Users: 623,624
- Average visits per day: 34,553 Oct '13; 28,644 Sep '13; (27,714 Oct '12)

NAR Newsletters:

NAR Weekly Report Distribution: 1,127,783 –
October '13 The most popular categories are:
Membership Benefits/Special Offers for Realtors,
Sales and Marketing Tools, Education Issues,
Current Real Estate News/Topics and Issues,
Buyer Representation Issues, and Research and
Market Statistics, Technology

REALTOR® Magazine Online Daily News Subscribers – 74,228 –Oct '13

*REALTOR.org Stats Source: Omniture Site Catalyst Version 15.

Unique Visitors 731,821 Prev Mo 23.0% ↑ 27.0% ↑

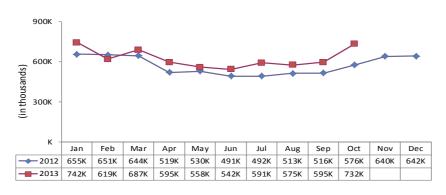


per Visitor				
4.	.3			
Prev Mo	Prev Yr			
-1.2% 🖖	-13.6% V			

Total Visits				
1,071	L,154			
Prev Mo	Prev Yr			
24.7%	24.7% 1			



REALTOR.org Unique Visitors (in Thousands)



Top 10 Content Groups

Ranked by Total Visits to All Pages in Content Group

Rank	Content Areas	Total Visits	
1	REALTOR Magazine - Daily News	363,905	
2	news-and-commentary	135,314	
3	Blogs	96,237	
4	Events	71,013	
5	NRDS	61,467	
6	education	29,954	
7	a bout NAR	28,593	
8	research	27,038	
9	law and policy	24,623	
10	member benefits	23,730	

HOUSELOGIC.COM TRAFFIC October 2013



REALTOR.ORG











Top Content - October 2013

- More Trees You Should Never Plant in Your Yard http://www.houselogic.com/photos/plants-trees/trees-to-avoid/slide/gingko-gingko-biloba
- 8 Houses That Don't Seem Real, But They Are! http://www.houselogic.com/photos/home-thoughts/ugly-houses/slide/a-house-that-rocks
- The Biggest Air Leak in Your House You Don't Know About http://www.houselogic.com/homeadvice/insulation/biggest-air-leak-home
- 10 Things a Burglar Doesn't Want You to Know http://www.houselogic.com/home-advice/homesecurity/how-to-prevent-burglaries/
- 11 Trees You Should Never Plant in Your Yard http://www.houselogic.com/photos/plants-trees/badtrees/slide/1-silver-maple-acer-saccharinum/

