

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Home Sales

Year		U.S.					U.S.					Inventory*	Mos. Supply
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
2010		4,190,000	570,000	910,000	1,630,000	1,080,000	*	*	*	*	*	3,020,000	9.4
2011		4,260,000	540,000	910,000	1,680,000	1,130,000	*	*	*	*	*	2,320,000	8.3
2012		4,660,000	590,000	1,070,000	1,840,000	1,160,000	*	*	*	*	*	1,830,000	5.9
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2012	Sep	4,780,000	600,000	1,110,000	1,910,000	1,160,000	372,000	47,000	88,000	153,000	84,000	2,170,000	5.4
2012	Oct	4,830,000	600,000	1,130,000	1,920,000	1,180,000	401,000	50,000	90,000	163,000	98,000	2,110,000	5.2
2012	Nov	4,960,000	610,000	1,170,000	1,990,000	1,190,000	385,000	46,000	85,000	155,000	99,000	1,990,000	4.8
2012	Dec	4,900,000	620,000	1,120,000	1,940,000	1,220,000	374,000	46,000	84,000	149,000	95,000	1,830,000	4.5
2013	Jan	4,940,000	650,000	1,160,000	1,960,000	1,170,000	291,000	35,000	63,000	117,000	76,000	1,770,000	4.3
2013	Feb	5,140,000	630,000	1,140,000	1,980,000	1,200,000	304,000	40,000	70,000	123,000	71,000	1,900,000	4.6
2013	Mar	4,940,000	630,000	1,160,000	1,970,000	1,180,000	387,000	45,000	90,000	156,000	96,000	1,930,000	4.7
2013	Apr	4,970,000	640,000	1,120,000	2,010,000	1,200,000	454,000	56,000	102,000	184,000	112,000	2,150,000	5.2
2013	May	5,140,000	640,000	1,210,000	2,060,000	1,230,000	514,000	63,000	128,000	198,000	125,000	2,150,000	5.0
2013	Jun	5,060,000	630,000	1,210,000	2,010,000	1,210,000	500,000	61,000	123,000	197,000	119,000	2,160,000	5.1
2013	Jul	5,390,000	710,000	1,280,000	2,110,000	1,290,000	519,000	78,000	131,000	200,000	110,000	2,240,000	5.0
2013	Aug r	5,390,000	710,000	1,320,000	2,130,000	1,230,000	518,000	72,000	125,000	205,000	116,000	2,210,000	4.9
2013	Sep p	5,290,000	690,000	1,250,000	2,100,000	1,250,000	428,000	57,000	103,000	175,000	93,000	2,210,000	5.0
<b>vs. last month:</b>		<b>-1.9%</b>	<b>-2.8%</b>	<b>-5.3%</b>	<b>-1.4%</b>	<b>1.6%</b>	<b>-17.4%</b>	<b>-20.8%</b>	<b>-17.6%</b>	<b>-14.6%</b>	<b>-19.8%</b>	<b>0.0%</b>	<b>2.0%</b>
<b>vs. last year:</b>		<b>10.7%</b>	<b>15.0%</b>	<b>12.6%</b>	<b>9.9%</b>	<b>7.8%</b>	<b>15.1%</b>	<b>21.3%</b>	<b>17.0%</b>	<b>14.4%</b>	<b>10.7%</b>	<b>1.8%</b>	<b>-7.4%</b>
<b>year-to-date:</b>							<b>3.915</b>	<b>0.507</b>	<b>0.935</b>	<b>1.555</b>	<b>0.918</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Homes

Year		U.S.					U.S.				
		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
		Median					Average (Mean)				
2010		\$172,900	\$243,500	\$141,600	\$150,100	\$214,800	\$220,000	\$281,500	\$172,500	\$193,000	\$264,100
2011		166,100	237,500	135,400	144,200	201,300	214,000	276,900	166,900	188,100	252,300
2012		176,800	237,700	142,700	154,000	230,100	225,400	277,900	173,700	198,800	278,100
		Not Seasonally Adjusted					Not Seasonally Adjusted				
2012	Sep	178,300	235,400	145,300	150,600	245,100	226,600	274,900	176,300	193,400	291,200
2012	Oct	176,900	230,300	141,500	151,900	243,100	224,500	269,600	172,100	194,200	290,800
2012	Nov	179,400	229,900	141,600	156,700	244,200	227,900	270,100	172,400	201,400	292,500
2012	Dec	180,200	231,000	140,800	159,000	245,700	230,600	273,000	172,400	205,500	294,900
2013	Jan	170,600	226,200	130,500	147,600	238,600	218,300	267,700	159,200	189,700	285,500
2013	Feb	173,200	234,200	129,700	150,800	236,800	220,900	273,900	159,100	194,200	285,600
2013	Mar	183,900	237,100	141,300	162,100	256,900	233,100	277,600	170,800	206,500	303,300
2013	Apr	191,800	245,100	148,700	167,800	265,400	241,700	286,700	180,100	214,600	312,600
2013	May	203,100	259,000	159,500	177,000	274,400	251,100	296,900	191,500	224,300	319,300
2013	Jun	214,000	270,000	170,100	186,300	280,900	261,000	305,300	203,900	235,300	324,700
2013	Jul	212,400	267,300	168,300	182,900	286,100	259,000	303,200	202,800	229,200	328,500
2013	Aug r	209,700	268,000	164,200	178,400	286,300	256,600	304,300	198,700	224,600	329,200
2013	Sep p	199,200	240,900	158,400	171,600	286,300	247,400	281,600	189,400	215,000	329,000
<b>vs. last year:</b>		<b>11.7%</b>	<b>2.3%</b>	<b>9.0%</b>	<b>13.9%</b>	<b>16.8%</b>	<b>9.2%</b>	<b>2.4%</b>	<b>7.4%</b>	<b>11.2%</b>	<b>13.0%</b>