

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year	United States					United States						
	United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West		
2009	95.0	76.8	88.9	98.5	110.0	*	*	*	*	*		
2010	89.3	71.2	80.3	97.1	100.7	*	*	*	*	*		
2011	89.9	67.5	80.8	98.0	104.2	*	*	*	*	*		
		Seasonally Adjusted Annual Rate						Not Seasonally Adjusted				
2011 Oct	92.6	69.9	87.0	99.9	104.8	90.1	67.6	83.0	91.8	112.3		
2011 Nov	96.9	72.3	90.1	102.9	113.7	81.1	53.1	69.7	81.6	114.2		
2011 Dec	95.1	72.7	91.6	101.3	106.6	63.8	39.8	58.5	72.7	74.1		
2012 Jan	97.0	78.2	88.1	109.1	101.9	78.2	54.7	69.9	84.6	95.0		
2012 Feb	97.4	78.8	94.1	107.7	99.4	90.8	71.1	97.6	98.6	86.8		
2012 Mar	101.1	78.2	93.3	113.4	107.8	115.3	97.6	110.3	132.5	107.3		
2012 Apr	95.5	79.1	93.0	105.7	94.9	112.3	103.6	117.3	125.6	93.1		
2012 May	100.7	82.9	94.8	108.4	108.7	117.9	112.5	115.2	125.9	112.4		
2012 June	99.3	76.6	94.2	106.2	111.8	117.8	101.4	112.8	133.8	110.6		
2012 July	101.9	77.5	97.5	111.6	110.4	108.3	81.0	98.1	125.5	113.1		
2012 Aug	99.2	78.2	95.0	110.4	102.5	112.7	84.0	98.0	122.1	135.7		
2012 Sept r	99.6	79.3	90.3	111.2	106.9	90.4	61.1	80.4	97.5	112.5		
2012 Oct p	104.8	79.2	104.4	117.3	105.7	106.3	81.7	105.6	111.0	118.8		
vs. last month:	5.2%	-0.1%	15.6%	5.5%	-1.1%	17.6%	33.7%	31.3%	13.8%	5.6%		
vs. last year:	13.2%	13.3%	20.0%	17.4%	0.9%	18.0%	20.9%	27.2%	20.9%	5.8%		