

# NATIONAL ASSOCIATION OF REALTORS®

## *Pending Home Sales Index (PHSI)*

Year	United States					United States				
	States	Northeast	Midwest	South	West	States	Northeast	Midwest	South	West
2009	95.0	76.8	88.9	98.5	110.0	*	*	*	*	*
2010	89.3	71.2	80.3	97.1	100.7	*	*	*	*	*
2011	89.9	67.5	80.8	98.0	104.2	*	*	*	*	*
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted			
2011 Aug	89.6	65.2	79.2	97.5	107.0	102.8	71.2	82.7	108.7	139.5
2011 Sept	86.9	62.9	75.0	94.8	106.0	83.2	51.4	71.1	84.9	118.2
2011 Oct	92.6	69.9	87.0	99.9	104.8	90.1	67.6	83.0	91.8	112.3
2011 Nov	96.9	72.3	90.1	102.9	113.7	81.1	53.1	69.7	81.6	114.2
2011 Dec	95.1	72.7	91.6	101.3	106.6	63.8	39.8	58.5	72.7	74.1
2012 Jan	97.0	78.2	88.1	109.1	101.9	78.2	54.7	69.9	84.6	95.0
2012 Feb	97.4	78.8	94.1	107.7	99.4	90.8	71.1	97.6	98.6	86.8
2012 Mar	101.1	78.2	93.3	113.4	107.8	115.3	97.6	110.3	132.5	107.3
2012 Apr	95.5	79.1	93.0	105.7	94.9	112.3	103.6	117.3	125.6	93.1
2012 May	100.7	82.9	94.8	108.4	108.7	117.9	112.5	115.2	125.9	112.4
2012 June	99.3	76.6	94.2	106.2	111.8	117.8	101.4	112.8	133.8	110.6
2012 July r	101.9	77.5	97.5	111.6	110.4	108.3	81.0	98.1	125.5	113.1
2012 Aug p	99.2	78.2	95.0	110.4	102.5	112.7	84.0	98.0	122.1	135.7
<b>vs. last month:</b>	<b>-2.6%</b>	<b>0.9%</b>	<b>-2.6%</b>	<b>-1.1%</b>	<b>-7.2%</b>	<b>4.1%</b>	<b>3.7%</b>	<b>-0.1%</b>	<b>-2.7%</b>	<b>20.0%</b>
<b>vs. last year:</b>	<b>10.7%</b>	<b>19.9%</b>	<b>19.9%</b>	<b>13.2%</b>	<b>-4.2%</b>	<b>9.6%</b>	<b>18.0%</b>	<b>18.5%</b>	<b>12.3%</b>	<b>-2.7%</b>