

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

Year	Seasonally Adjusted Annual Rate					Not Seasonally Adjusted					Inventory*	Mos. Supply
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West		
2009	4,340,000	590,000	980,000	1,640,000	1,130,000	*	*	*	*	*	2,740,000	8.8
2010	4,190,000	570,000	910,000	1,630,000	1,080,000	*	*	*	*	*	3,020,000	9.4
2011	4,260,000	540,000	910,000	1,680,000	1,130,000	*	*	*	*	*	2,320,000	8.2
2011 Jul	4,050,000	510,000	890,000	1,630,000	1,020,000	385,000	57,000	88,000	151,000	89,000	3,150,000	9.3
2011 Aug	4,410,000	580,000	950,000	1,710,000	1,170,000	429,000	57,000	92,000	170,000	110,000	3,020,000	8.2
2011 Sep	4,280,000	550,000	920,000	1,690,000	1,120,000	369,000	47,000	82,000	149,000	91,000	2,900,000	8.1
2011 Oct	4,320,000	510,000	940,000	1,730,000	1,140,000	343,000	43,000	71,000	140,000	89,000	2,740,000	7.6
2011 Nov	4,400,000	540,000	980,000	1,740,000	1,140,000	335,000	40,000	68,000	132,000	95,000	2,620,000	7.1
2011 Dec	4,380,000	580,000	970,000	1,700,000	1,130,000	349,000	44,000	76,000	136,000	93,000	2,320,000	6.4
2012 Jan	4,630,000	600,000	1,010,000	1,760,000	1,260,000	260,000	30,000	53,000	101,000	76,000	2,330,000	6.0
2012 Feb	4,600,000	590,000	1,020,000	1,770,000	1,220,000	287,000	38,000	64,000	112,000	73,000	2,400,000	6.3
2012 Mar	4,470,000	590,000	1,020,000	1,730,000	1,130,000	360,000	43,000	82,000	140,000	95,000	2,420,000	6.2
2012 Apr	4,620,000	620,000	1,030,000	1,790,000	1,180,000	400,000	52,000	89,000	155,000	104,000	2,500,000	6.5
2012 May	4,620,000	610,000	1,040,000	1,810,000	1,160,000	448,000	57,000	108,000	169,000	114,000	2,470,000	6.4
2012 Jun r	4,370,000	540,000	1,020,000	1,730,000	1,080,000	463,000	58,000	111,000	180,000	114,000	2,370,000	6.5
2012 Jul p	4,470,000	580,000	1,040,000	1,770,000	1,080,000	429,000	64,000	106,000	166,000	93,000	2,400,000	6.4
vs. last month:	2.3%	7.4%	2.0%	2.3%	0.0%	-7.3%	10.3%	-4.5%	-7.8%	-18.4%	1.3%	-1.5%
vs. last year:	10.4%	13.7%	16.9%	8.6%	5.9%	11.4%	12.3%	20.5%	9.9%	4.5%	-23.8%	-31.2%
year-to-date:						2.647	0.342	0.613	1.023	0.669		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

Year	Median					Average (Mean)				
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West
2009	\$172,500	\$240,500	\$144,100	\$153,000	\$211,100	\$216,900	\$276,300	\$171,100	\$192,700	\$256,700
2010	172,900	243,500	141,600	150,100	214,800	220,000	281,500	172,500	193,000	264,100
2011	166,100	237,500	135,400	144,200	201,300	214,000	276,900	166,900	188,100	252,300
2011 Jul	171,200	245,600	145,700	152,600	191,600	220,400	287,000	178,700	198,700	246,100
2011 Aug	171,200	243,700	141,400	150,300	208,100	219,500	283,300	174,400	193,400	258,900
2011 Sep	165,300	229,400	135,700	144,600	208,100	212,800	271,100	165,800	186,000	259,500
2011 Oct	160,800	222,300	131,700	140,700	199,700	205,900	259,300	160,400	181,300	250,300
2011 Nov	164,000	237,600	132,300	142,500	200,400	210,400	274,700	162,000	184,500	250,600
2011 Dec	162,200	220,000	128,900	145,100	204,500	209,500	262,000	158,700	188,600	252,600
2012 Jan	154,600	225,200	121,400	134,000	189,300	200,900	266,600	150,600	175,700	240,400
2012 Feb	155,600	222,000	119,800	137,500	193,500	201,600	263,300	147,900	178,100	245,200
2012 Mar	164,800	230,200	131,600	146,500	204,600	212,100	269,000	160,200	189,300	256,000
2012 Apr	173,700	233,100	139,900	152,500	224,000	221,700	273,800	168,900	198,000	272,000
2012 May	180,300	239,900	147,700	159,400	230,700	229,600	280,200	178,100	206,400	278,500
2012 Jun r	188,800	253,200	156,200	164,100	235,100	238,200	294,600	190,000	212,300	283,400
2012 Jul p	187,300	254,200	154,100	162,600	238,600	236,000	291,700	186,400	207,100	287,900
vs. last year:	9.4%	3.5%	5.8%	6.6%	24.5%	7.1%	1.6%	4.3%	4.2%	17.0%