

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year		United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West
2009		95.0	76.8	88.9	98.5	110.0	*	*	*	*	*
2010		89.3	71.2	80.3	97.1	100.7	*	*	*	*	*
2011		89.9	67.5	80.8	98.0	104.2	*	*	*	*	*
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2011	Mar	89.9	64.6	79.8	103.2	99.1	104.3	82.4	96.2	122.4	101.5
2011	Apr	83.5	65.8	75.6	93.3	90.3	97.9	86.4	95.6	111.6	87.6
2011	May	89.2	69.2	81.0	95.5	103.7	102.8	94.3	98.0	108.9	104.9
2011	June	90.7	68.3	80.5	97.6	108.2	108.7	89.4	96.6	124.5	111.9
2011	July	90.5	67.9	81.0	96.6	108.5	94.0	69.1	78.9	106.9	108.9
2011	Aug	89.6	65.2	79.2	97.5	107.0	102.8	71.2	82.7	108.7	139.5
2011	Sept	86.9	62.9	75.0	94.8	106.0	83.2	51.4	71.1	84.9	118.2
2011	Oct	92.6	69.9	87.0	99.9	104.8	90.1	67.6	83.0	91.8	112.3
2011	Nov	96.9	72.3	90.1	102.9	113.7	81.1	53.1	69.7	81.6	114.2
2011	Dec	95.1	72.7	91.6	101.3	106.6	63.8	39.8	58.5	72.7	74.1
2012	Jan	97.0	78.2	88.1	109.1	101.9	78.2	54.7	69.9	84.6	95.0
2012	Feb r	97.4	78.8	94.1	107.7	99.4	90.8	71.1	97.6	98.6	86.8
2012	Mar p	101.4	78.2	93.3	114.1	108.0	115.6	97.6	110.3	133.3	107.5
	vs. last month:	4.1%	-0.8%	-0.9%	5.9%	8.7%	27.3%	37.3%	13.0%	35.2%	23.8%
	vs. last year:	12.8%	21.1%	16.9%	10.6%	9.0%	10.8%	18.4%	14.7%	8.9%	5.9%