

BREAKOUT SESSION RESULTS

TOP 3 SUGGESTIONS THAT REALTOR® ASSOCIATIONS CAN DO
THAT WILL ASSIST BROKERS IN:

RISK MANAGEMENT

DISCUSSION #1

1. Keep up with, and provide updates on disclosure issues, ie: Property conditions, flood insurance, etc.
2. Provide quality education on risk management issues specific to title ie: broker, manager, etc.
3. Increase risk reduction support for issues caused by others (inspectors, etc.) that protect brokers

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TOP 3 SUGGESTIONS THAT REALTOR® ASSOCIATIONS CAN DO
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RISK MANAGEMENT

DISCUSSION #2

1. Provide recommendations regarding state C.E. requirements specifically focused on broker and manager issues.
2. Provide risk management programs for brokers to deliver to their agents.
3. Risk management education across all levels, from new to experienced brokers and agents.

BREAKOUT SESSION RESULTS

TOP 3 SUGGESTIONS THAT REALTOR® ASSOCIATIONS CAN DO
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RISK MANAGEMENT

DISCUSSION #3

1. Provide a legal hotline for risk management related questions.
2. Create national education minimum standards that include risk management issues.
3. Create checklists that help brokers and agents avoid violations.