



RPAC President's
Circle Conference

NATIONAL ASSOCIATION OF REALTORS®

2016 RPAC President's Circle Conference

February 18-21, 2016
Las Vegas, Nevada



NATIONAL
ASSOCIATION of
REALTORS®





TABLE OF CONTENTS

Welcome..... 4-5

Program Agenda 6-7

Speaker Bios.....8-15

President’s Circle and
Platinum R Investors by State 16-19

Meeting Room Maps..... 20-21



WELCOME

Dear RPAC President's Circle Conference Participants,

Welcome to Las Vegas! Or, as the historic neon sign at the southern end of the strip says: “*Welcome to Fabulous Las Vegas!*” In addition to the spectacular (even better than “fabulous”) program we’ve got for you, I know we are all looking forward to enjoying this city’s fine dining, spectacular sunshine, exciting nightlife, and maybe even a little gambling!

Yes, this is our **13th** Annual President's Circle Conference, but there's nothing unlucky about it. In fact, my Italian heritage claims 13 to be a lucky number. The Italian expression, *fare tredici* (“to do 13”) means “*Hit the Jackpot.*” We’ve certainly done that with this conference line-up! Speakers like former U.S. Secretary of State Madeleine Albright and distinguished journalist, Tom Brokaw are sure to make us all feel like winners!

And, you should feel like winners, because you are winners! As President's Circle Investors, your tireless investment of time and resources are the heartbeats of our grassroots strength. In this election year, that's more important than ever. You epitomize my theme this year -- “*And Then Some.*” You go beyond what's expected – and then some. You lead us to a stronger, more effective advocacy position when and where we need it most.

I need your energy. I need you to keep leading the charge. But for the next few days, let's learn from each other, enjoy each other's company, and gain insights from a great line-up of political insiders.

I look forward to personally thanking you for all you do.

Tom Salomone
2016 NAR President



CONFERENCE SCHEDULE

THURSDAY, FEBRUARY 18, 2016

12:00 pm – 5:00 pm Registration Desk
Location: *Encore Ballroom Promenade*

5:30 pm – 7:30 pm Welcome Reception
Location: *XS Nightclub*

FRIDAY, FEBRUARY 19, 2016

7:00 am – 1:00 pm Registration Desk
Location: *Encore Ballroom Promenade*

7:00 am – 1:00 pm President's Circle Computer Lounge
Location: *Encore Ballroom Promenade*

7:00 am – 8:00 am Buffet Breakfast for Conference Attendees
Location: *Encore Ballroom*

8:00 am – 8:30 am **Tom Salomone**, 2016 NAR President: Welcome Message
Location: *Encore Ballroom*

8:30 am – 9:00 am 2016 Legislative Update with NAR Chief Lobbyist **Jerry Giovaniello** and Special Guest **U.S. Senator Dean Heller**
Location: *Encore Ballroom*

9:00 am - 9:15 am RPAC & Soft Dollar Fundraising with NAR Associate General Counsel **Ralph Holmen** and REALTOR® Party Director **Daryl Braham**
Location: *Encore Ballroom*

9:15 am - 9:30 am President's Circle Overview with NAR Vice President **Sherri Meadows**
Location: *Encore Ballroom*

9:30 am – 9:45 am BREAK

9:45 am – 10:45 am **Charlie Cook**: 2016 Political Outlook
Location: *Encore Ballroom*

10:45 am – 11:00 am BREAK

11:00 am – 12:00 pm A Discussion with **Madeleine K. Albright**, moderated by **Ann Compton**
Location: *Encore Ballroom*

12:00 pm – 12:15 pm

Afternoon / Evening

Gary Reggish, 2016 Fundraising Liaison: Closing Remarks
Location: *Encore Ballroom*

Free time & Dinner on Your Own

SATURDAY, FEBRUARY 20, 2016

7:00 am – 1:00 pm

President's Circle Computer Lounge
Location: *Encore Ballroom Promenade*

7:30 am – 8:15 am

Buffet Breakfast for Conference Attendees
Location: *Encore Ballroom*

8:15 am – 8:30 am

Sherri Meadows, 2016 NAR Vice President: Morning Kick-Off
Location: *Encore Ballroom*

8:30 am – 9:30 am

Jon Meacham: Destiny and Power: Lessons in Global Leadership from the Life of George H.W. Bush
Location: *Encore Ballroom*

9:30 am – 9:45 am

BREAK

9:45 am – 10:45 am

Economic Panel featuring **Drs. Katharine Abraham & Douglas Holtz-Eakin**, moderated by NAR Chief Economist **Lawrence Yun**
Location: *Encore Ballroom*

10:45am – 11:00am

BREAK

11:00 am - 12:00 pm

Tom Brokaw: The Voice of a Generation
Location: *Encore Ballroom*

12:00 pm - 12:15 pm

Closing Remarks: **Bill Brown**, 2016 NAR President-Elect and **Tom Salomone**, 2016 NAR President
Location: *Encore Ballroom*

Afternoon

Free Time

5:30 pm – 7:30 pm

Closing Reception
Location: *Surrender Nightclub*

SUNDAY, FEBRUARY 21, 2016

12:00 pm

Check-out

KATHARINE G. ABRAHAM



Katharine G. Abraham served in the White House as a member of President Barack Obama's Council of Economic Advisers from 2011 to 2013, a position in which she was responsible for offering the President objective advice on the formulation of economic policy. During her time on the Council, Abraham was on leave from the University of Maryland, where she is currently a professor in the Department of Economics and the Joint Program in Survey Methodology. Abraham's research has included work on employment and unemployment, labor market policy and the measurement of economic activity.

Abraham was Commissioner of the Bureau of Labor Statistics from 1993-2001, a Senate-confirmed position to which she was appointed by President William J. Clinton. Prior to that, she held appointments at the University of Maryland; the Brookings Institution; and the Sloan School of Management, Massachusetts Institute of Technology. She is a Fellow of the Society of Labor Economists and of the American Statistical Association; holds an honorary doctorate from Iowa State University; and is a past Vice-President of the American Economic Association. Dr. Abraham earned her B.S. in Economics from Iowa State University and her Ph.D. in Economics from Harvard University.

MADELEINE K. ALBRIGHT



Portrait by Timothy Greenfield-Sanders

Madeleine K. Albright is chair of Albright Stonebridge Group, a global strategy firm, and chair of Albright Capital Management LLC, an investment advisory firm focused on emerging markets.

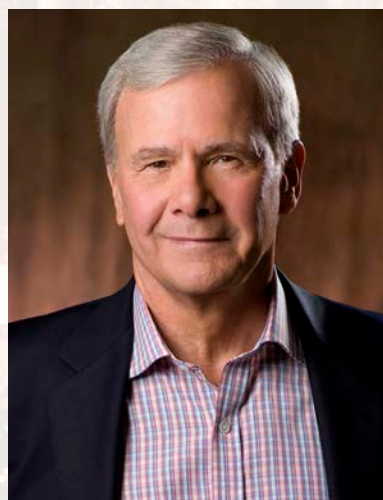
Albright was the 64th Secretary of State of the United States. In 1997, she was named the first female Secretary of State and became, at that time, the highest ranking woman in the history of the U.S. government. As Secretary of State, Albright reinforced America's alliances, advocated democracy and human rights and promoted American trade and business, labor and environmental standards abroad.

From 1993 to 1997, Albright served as the U.S. Permanent Representative to the United Nations and as a member of the President's Cabinet. She is a professor in the Practice of Diplomacy at the Georgetown University School of Foreign Service. She chairs both the National Democratic Institute for International Affairs, the Pew Global Attitudes Project and serves as president of the Truman Scholarship Foundation. Albright serves on the U.S. Department of Defense's Defense Policy Board, a group tasked with providing the secretary of defense with independent, informed advice and opinion concerning matters of defense policy. She also serves on the Board of Trustees for the Aspen Institute. In 2009, Albright was asked by NATO Secretary General Anders Fogh Rasmussen to chair a group of experts focused on developing NATO's New Strategic Concept.

On May 29, 2012 President Obama awarded the U.S. Medal of Freedom to Dr. Albright—the nation's highest civilian honor—citing the inspiration her life is to all and that her scholarship and insight continue to make the world a better, more peaceful place.

Albright is the author of five New York Times best-sellers: her autobiography, *Madam Secretary: A Memoir*, (2003); *The Mighty and the Almighty: Reflections on America, God, and World Affairs*, (2006); *Memo to the President: How We Can Restore America's Reputation and Leadership*, (2008); *Read My Pins: Stories from a Diplomat's Jewel Box*, (2009); and, her most recent book, *Prague Winter: A Personal Story of Remembrance and War, 1937-1948*, (April, 2012) in which she tells the story of Albright's experiences and those of her family during and immediately after World War II, providing a fresh lens through which to view some of the modern era's most tumultuous years.

TOM BROKAW



Tom Brokaw has spent his entire distinguished journalism career with NBC News beginning in 1966 in the Los Angeles bureau where he covered Ronald Reagan's first run for public office, the rise of the Sixties counter culture, the assassination of Bobby Kennedy and the 1968 presidential campaign.

From Los Angeles, Brokaw went to Washington as the White House correspondent during Watergate and as the principal back up for John Chancellor as anchor of *NBC Nightly News*. Next stop: New York and *TODAY* followed by his appointment as anchor and managing editor of *NBC Nightly News with Tom Brokaw*.

He took over *Meet the Press* for the 2008 campaign when his close friend and colleague Tim Russert died.

In addition to his daily news gathering responsibilities, Brokaw reported on more than thirty documentaries covering subjects ranging from AIDS, Los Angeles gangs, race, education, medicine, immigration and global warming.

He has an impressive list of firsts, including the first interview with Mikhail Gorbachev; the first network report on human rights abuses in Tibet accompanied by an exclusive interview with the Dalai Lama; the only American network anchor to report from Berlin the night the Berlin wall came down.

In 1998, Brokaw published his first book, *The Greatest Generation*, one of the most popular non-fiction books of the 20th century. He followed that with five other books, including *BOOM! Voices Of The Sixties*, *The Time Of Our Lives*.

He is also a popular essayist for publications ranging from *The New York Times* to *Rolling Stone* and a wide assortment of other periodicals and newspapers.

Brokaw has won every major award in his craft, including Peabody, Duponts, Emmys and lifetime achievement recognition. In 2014, President Barack Obama awarded Brokaw with the Presidential Medal of Freedom. Brokaw's latest book is *A Lucky Life Interrupted* (Random House, 2015). In this powerful memoir of a year of dramatic change, the bestselling author and former NBC anchorman chronicles a year spent battling cancer and reflecting on his long, lucky life.

ANN COMPTON



Ann Compton joined ABC News in 1973. Only weeks after the Watergate scandal came to an end in 1974, Compton became the first woman assigned to cover the White House on a full-time basis by a network television news organization, and she was one of the youngest to receive the assignment. In addressing her retirement from ABC News after 41 years, President Obama paid tribute to Compton saying, "Ann Compton, everybody here knows, is not only the consummate professional, but is also just a pleasure to get to know."

From 2007-2008, Compton served as the president of the White House Correspondents' Association, coordinating coverage and access issues with the White House staff.

On Sept. 11, 2001, Compton was the only broadcast reporter allowed to remain aboard Air Force One during the dramatic hours when President Bush was unable to return to Washington.

Reporting for all ABC News broadcasts, Compton has traveled around the globe and through all 50 states with presidents, vice presidents and first ladies. Twice during campaigns, she was invited to serve as a panelist for presidential debates (1988 and 1992), and she was assigned as a floor reporter at the 1976 Republican and Democratic National Conventions.

In 2000, Compton became Chief Washington correspondent for ABCNews.com, where she wrote and anchored a digital political column, "On Background."

Compton began her broadcasting career in Virginia, where an internship at Hollins College (now University) led to a fulltime job reporting for WDBJ TV, a CBS affiliate in Roanoke. She established a State Capitol Bureau in Richmond for the station. In 1973, ABC News hired her, and she reported from New York until December 1974, when she was assigned to the White House.

Compton was part of the team that was awarded the prestigious Silver Baton Alfred I. duPont Columbia University Award for the network's coverage of September 11, 2001. Her coverage of September 11 events was also recognized in ABC News' Emmy and Peabody Awards. She was inducted to the Museum of Broadcasting's Radio Hall of Fame in 2005, and in 2000 into the Journalism Hall of Fame by the Society of Professional Journalists. She was chairman of the governing board of the Radio Television Correspondents Association in 1987-88, and served on the advisory board of the Freedom Forum Media Studies Center in New York. She says her most valued award is a golden statuette from the National Mothers' Day Committee naming her a Mother of the Year in 1988.

Compton is married to Dr. William Hughes, a physician in Washington, DC, and they are the parents of three sons and a daughter.

CHARLIE COOK



When Charlie Cook makes a pronouncement based on his analysis of the political scene in America, people who want to be "in the know" sit up and listen. For more than two decades he has been Washington's most trusted - and most accurate - voice on all things political, whether it's the outcome of a Congressional, gubernatorial, or presidential election.

As the editor and publisher of the *Cook Political Report* and a political analyst for the *National Journal Group*, his prodigious writing is a direct line to the heart of politics. He writes weekly for *National Journal* magazine and *National Journal Daily*, and he also pens a regular column for the *Washington Quarterly*.

Once deemed "the Picasso of election analysis" by the *Wall Street Journal* and represented exclusively by Leading Authorities speakers bureau, Cook produces the sharpest political handicapping in the business, serving as the one-man, go-to-source for Americans who want to be truly informed."

A Political Oracle. The plaudits for Charlie Cook are the best kind of broken record - an endless loop of praise. *The New York Times* has called Cook "one of the best political handicappers in the nation" and noted that the *Cook Political Report* is "a newsletter that both parties regard as authoritative." Bob Schieffer of *CBS News* calls it "the bible of the political community," and David Broder of the *Washington Post* said Cook is "perhaps the best non-partisan tracker of Congressional races." In its feature "The Top 50 Journalists in Washington," the *Washingtonian* called him a "master observer" and "the man who knows more about politics than anyone else," and in 2010 Cook was a co-recipient of the American Political Science Association's prestigious Carey McWilliams Award to honor "a major journalistic contribution to our understanding of politics."

Cook's expertise has been featured on the ABC, CBS, and NBC evening news programs, as well as *Good Morning America*, *TODAY*, *Nightline*, *Meet the Press*, and *This Week*. He has also been an election night analyst for CNN, CBS, and NBC News and for every presidential election since 1994.

He founded the *Cook Political Report* in 1984, and became a twice-weekly columnist for *Roll Call*, Capitol Hill's premier newspaper, before joining the National Journal Group in 1998.

Charlie Cook also served as a resident fellow at the Institute of Politics at the Kennedy School of Government at Harvard during the spring semester of 2013.



JERRY GIOVANIELLO



Jerry Giovaniello is senior vice president of government affairs & chief lobbyist of the National Association of REALTORS®, the nation's largest professional association, representing more than 1 million members involved in all aspects of the residential and commercial real estate industries.

Giovaniello manages the association's government affairs staff of approximately 40 people in Washington, D.C. He also serves as NAR's lobbyist for members of Congress from California, Washington, Nevada, Hawaii and Oregon.

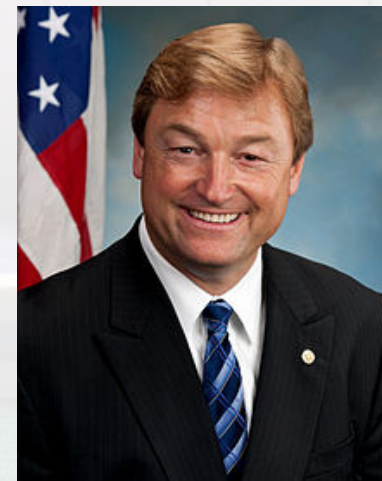
Before joining NAR in 1981, Giovaniello was chief of staff for two members of Congress from California — Rep. Jerry Pettis, R-Calif., 1972-1976, and Rep. Jim Lloyd, D-Calif., 1976-1981. During those nine years, Giovaniello taught political science for the Washington, D.C. Semester Program of The Claremont Colleges, Claremont, Calif.

Prior to his Capitol Hill experience, Giovaniello was a policy analyst and writer for *National Journal*, a weekly magazine covering the federal government and public policy issues.

After earning a graduate degree in history from New York University, he fulfilled an ROTC commitment to the U.S. Army. He served as an officer in Vietnam and Washington, D.C. from 1968 through 1970.

Giovaniello resides with his wife, Elizabeth, in Falls Church, Virginia.

U.S. SENATOR DEAN HELLER, R-NV



Dean Heller was sworn in to the United States Senate on May 9, 2011. Prior to Heller's service in the Senate, he served as Nevada's Representative to the Second Congressional District, as Nevada's Secretary of State for three terms, and in the Nevada State Assembly for two terms.

He currently serves on the Committee on Finance; Banking, Housing, and Urban Affairs Committee; Committee on Veterans' Affairs; the Commerce, Science, and Transportation Committee; and the Special Committee on Aging. These committees provide him a wide variety of opportunities to address his top priorities -- creating jobs, restoring Nevada's economy, keeping families in their homes and ensuring our veterans receive the benefits they earned and deserve.

Dean grew up with five brothers and sisters in Carson City, where he attended high school. In 1985 he received a Bachelor's Degree in Business Administration from the University of Southern California, specializing in finance and securities analysis. He also worked as a stockbroker and as a broker/trader on the Pacific Stock Exchange.

RALPH W. HOLMEN



Ralph Holmen is Associate General Counsel of the NATIONAL ASSOCIATION OF REALTORS®. For over 37 years he has counseled NAR, state and local REALTOR® associations and members on a wide variety of real estate and association law issues, including antitrust, federal election law, First Amendment issues, not-for-profit taxation, land use and environmental law, and others. He has authored or co-authored numerous amicus curiae briefs filed in the U.S. Supreme Court as well as other courts, addressing land use and environmental law, fair housing, commercial speech restrictions, and other issues of concern to the real estate industry. Mr. Holmen received a Bachelor of Science degree in physics from the University of Illinois in Champaign-Urbana, and a Juris Doctor degree from Loyola University School of Law in Chicago.

DOUGLAS HOLTZ-EAKIN



Douglas Holtz-Eakin has a distinguished record as an academic, policy adviser, and strategist. Currently he is the President of the American Action Forum and most recently was a Commissioner on the Congressionally-chartered Financial Crisis Inquiry Commission. Since 2001, he has served in a variety of important policy positions.

During 2001-2002, he was the Chief Economist of the President's Council of Economic Advisers (where he had also served during 1989-1990 as a Senior Staff Economist). At CEA he helped to formulate policies addressing the 2000-2001 recession and the aftermath of the terrorist attacks of September 11, 2001.

From 2003-2005 he was the 6th Director of the non-partisan Congressional Budget Office, which provides budgetary and policy analysis to the U.S. Congress. During his tenure, CBO assisted Congress as they addressed numerous policies -- notably the 2003 tax cuts (JGTRRA), the Medicare prescription drug bill (MMA), and Social Security reform.

During 2007 and 2008 he was Director of Domestic and Economic Policy for the John McCain presidential campaign. Following the 2008 election Dr. Holtz-Eakin was the President of DHE Consulting, an economic and policy consulting firm providing insight and research to a broad cross-section of clients.



LAWRENCE YUN



Lawrence Yun is Chief Economist and Senior Vice President of Research at the NATIONAL ASSOCIATION OF REALTORS®. He oversees and is responsible for a wide range of research activity for the association including NAR's Existing Home Sales statistics, Affordability Index, and Home Buyers and Sellers Profile Report. He regularly provides commentary on real estate market trends for its 1 million REALTOR® members.

Dr. Yun creates NAR's forecasts and participates in many economic forecasting panels, among them the Blue Chip Council and the Harvard University Industrial Economist Council. He appears regularly on financial news outlets, is a frequent speaker at real estate conferences throughout the United States, and has testified before Congress. USA Today in 2008 listed him among the top 10 economic forecasters in the country and he has been named among the Most Influential Real Estate Leaders by INMAN News over the past several years.

Dr. Yun received his undergraduate degree from Purdue University and earned his Ph.D. from the University of Maryland at College Park.





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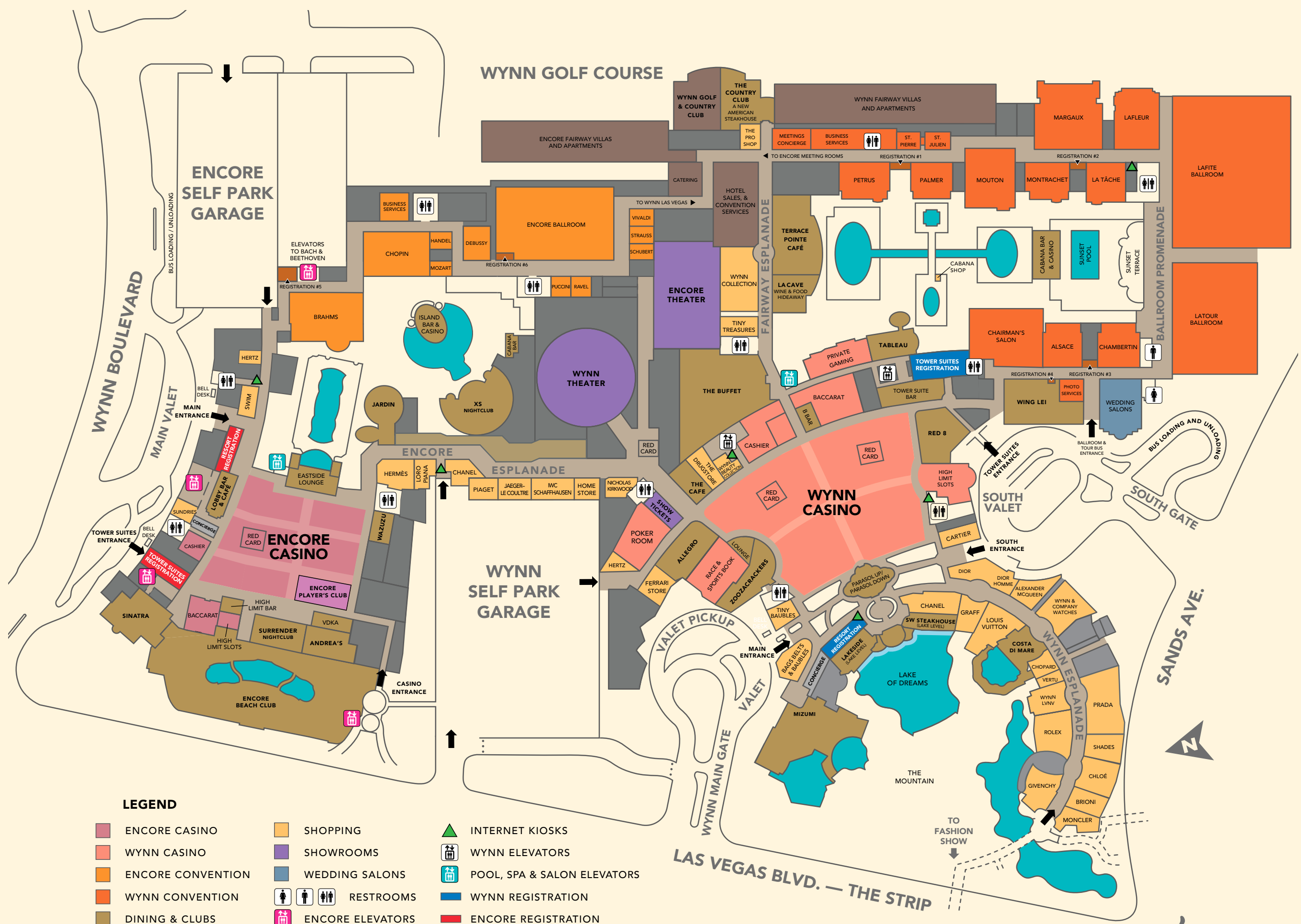
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