2013 NATIONAL COMMERCIAL AWARDS

NAR is proud to recognize these REALTORS® for excellence in the commercial real estate industry this past year.

ALABAMA



COMPANY: Shannon Waltchack **BOARD NAME: BIRMINGHAM AREA** ASSOCIATION OF REALTORS® INC AWARD DETAIL: Top Producer for the Development Division & Top Producer for the Investment Division of the Birmingham Association

Commercial Club of Excellence

CALIFORNIA



AHWD, CIPS, CRB **COMPANY:** Richmont Investment Property **BOARD NAME:** ARCADIA ASSOCIATION

AWARD DETAIL: 2012 REALTOR® of the Year



COMPANY: PDF Commercial **BOARD NAME:** SACRAMENTO ASSOCIATION OF REALTORS® INC AWARD DETAIL: Rancho Murieta Soccer



HAL ALPERT COMPANY: Alpert Commercial RE **BOARD NAME:** NORTHERN SOLANO COUNTY ASSOCIATION OF REALTORS® **AWARD DETAIL:** 2012 REALTOR® of the Year



RICK ALEXANDER COMPANY: Keller Williams Commercial **BOARD NAME:** GREATER SAN DIEGO ASSOCIATION OF REALTORS® AWARD DETAIL: United States Congressional Recognition for Outstanding Leadership and Service to the San Diego Business



COMPANY: John Propp Commercial Group STATE: Colorado **BOARD NAME:** DENVER METRO COMMERCIAL ASSOCIATION OF REALTORS® INC AWARD DETAIL: 2012 Small Office Ton Producer Award





ROBERT SCINTO COMPANY: R.D. Scinto Inc STATE: Connecticut **BOARD NAME:** VALLEY ASSOCIATION OF REALTORS® INC AWARD DETAIL: Jewish Senior Services Humanitarian Award



BRUCE CAGENELLO **COMPANY:** Prudential CT Realty **BOARD NAME:** GREATER HARTFORD ASSOCIATION OF REALTORS® INC AWARD DETAIL: 2012 Emeritus Award 2013 CCIM Lifetime Achievement Award



COMPANY: New England Properties **BOARD NAME: CONNECTICUT** ASSOCIATION OF REALTORS® AWARD DETAIL: 2013 REALTOR® of the Year Greater Hartford Association of REALTORS®

DISTRICT OF COLUMBIA



ARTHUR GREENBERG COMPANY: Studley, Inc. STATE: District of Columbia **BOARD NAME: GREATER WASHINGTON** COMMERCIAL ASSOCIATION OF AWARD DETAIL: 2012 Broker of the Year

GEORGIA



COMPANY: Wilson Hull & Neal BOARD NAME: ATLANTA COMMERCIA BOARD OF REALTORS® **AWARD DETAIL:** 2012 REALTOR* of the Year



COMPANY: Duffey Realty **BOARD NAME:** WEST METRO BOARD OF AWARD DETAIL: Visionary Award

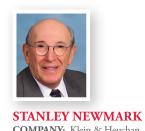


MICHAEL LOWREY ATLANTA METRO ASSOCIATION OF REALTORS® INC AWARD DETAIL: NAMAR Commercial Member of the Year





COMPANY: Cornerstone Realty STATE: Florida **BOARD NAME:** REALTORS® ASSOCIATION OF THE PALM BEACHES INC **AWARD DETAIL:** 2012 RCA REALTOR* of



COMPANY: Klein & Heuchan, REALTORS® **BOARD NAME: FLORIDA GULFCOAST** COMMERCIAL ASSOCIATION OF AWARD DETAIL: Henry Blanton Lifetime Achievement Award





THEODORA UNIKEN VENEMA COMPANY: Downtown Brokers, LLC STATE: Florida **BOARD NAME: CENTRAL FLORIDA** COMMERCIAL ASSOCIATION OF AWARD DETAIL: 2013 REALTOR® of the Year



JOHN DOHM **COMPANY:** Infinity Commercial Real Estate **BOARD NAME: MIAMI ASSOCIATION OF** REALTORS® IN AWARD DETAIL: 2013 REALTOR® of the Year



JOE PELAYO CCIM, CIPS, GREEN, SIOR COMPANY: Total Real Estate Consultants, Inc STATE: Florida **BOARD NAME: REALTOR® ASSOCIATION** OF GREATER FORT LAUDERDALE INC AWARD DETAIL: CoStar's 2012 Power Broker in Industrial Leasing



MIKE KYALS **COMPANY:** Bosshardt Realty Services LLC STATE: Florida **BOARD NAME: GAINESVILLE** ALACHUA COUNTY ASSOCIATION OF REALTORS® INC AWARD DETAIL: Dean of Commercial Real Estate Award



CCIM. CIPS **COMPANY:** NAMASTE REALTY STATE: Florida **BOARD NAME:** GREATER TAMPA ASSOCIATION OF REALTORS® INC AWARD DETAIL: Florida REALTORS® REALTOR® 2013 Achievement Award



AHWD, CCIM, CIPS, EPRO, GRI, RSPS COMPANY: Keller Williams Realty Gulf Coast **BOARD NAME: EMERALD COAST** ASSOCIATION OF REALTORS® INC AWARD DETAIL: REALTOR® of the Year



COMPANY: Coldwell Banker Commercial Saunders Real Estate STATE: Florida **BOARD NAME:** LAKELAND ASSOCIATION OF REALTORS® INC AWARD DETAIL: REALTORS® Land Institute Florida Chapter- 2012 Florida Land REALTOR of the Year



COMPANY: Coldwell Banker Residentia STATE: Illinois **BOARD NAME:** MAINSTREET ORGANIZATION OF REALTORS®



COMPANY: National Realty Network **BOARD NAME: NORTH SHORE** AWARD DETAIL: 2013 Humanitarian of the Year AWARD DETAIL: Commercial Investment



J. STEVEN MARTIN COMPANY: Sperry Van Ness Martin Commercial Group STATE: Indiana **BOARD NAME: INDIANA** COMMERCIAL BOARD OF REALTORS® INC AWARD DETAIL: 2013 REALTOR® of the Year



IOWA

COMPANY: NAI Iowa Realty Commercial **BOARD NAME:** CEDAR RAPIDS AREA ASSOCIATION OF REALTORS® AWARD DETAIL: Jay W. Levine Award



COMPANY: John T. Arnold Associates STATE: Kansas CCIM. GRI. SIOR **BOARD NAME:** WICHITA AREA COMPANY: NAI Wisinski of West Michigan ASSOCIATION OF REALTORS® INC STATE: Michigan **AWARD DETAIL:** 2013 REALTOR® Emeritus **BOARD NAME: COMMERCIAL ALLIANCE** AWARD DETAIL: 2013 REALTOR® of the Year



WILL DUNCAN **COMPANY:** Duncan Commercial Real Estate STATE: Kentucky **BOARD NAME: GREATER LOUISVILLE COMPANY:** NAI Sawyer ASSOCIATION OF REALTORS® INC STATE: Mississippi AWARD DETAIL: 2012 KCREA Commercial **BOARD NAME: GULF COAST ASSOCIATION** Retail REALTOR® of the Year OF REALTORS® INC AWARD DETAIL: 2012 Platinum Award for



KENTUCKY



COMPANY: SRSA Commercial Real Estate **BOARD NAME:** NEW ORLEANS METROPOLITAN ASSOCIATION OF REALTORS® INC Division "Service to the Industry" Award



JUSTIN LAMONTAGNE COMPANY: NAI The Dunham Group **BOARD NAME: MAINE COMMERCIAL** ASSOCIATION OF REALTORS® INC AWARD DETAIL: 2013 REALTOR® of the Year



MARYLAND

COMPANY: Coldwell Banker Commercial COMPANY: Sperry Van Ness - Miller Commercial Thompson Realty Group Real Estate **STATE:** Maryland **BOARD NAME: REALTORS® ASSOCIATION BOARD NAME:** COASTAL ASSOCIATION OF OF LINCOLN REALTORS® AWARD DETAIL: Coldwell Banker Commercial's AWARD DETAIL: Rotarian of the Year Award "Top Two" Award





STATE: Nevada **BOARD NAME:** GREATER LAS VEGAS ASSOCIATION OF REALTORS® INC **AWARD DETAIL:** The Boys Town Journey of



MARIE BODI COMPANY: CPManagement, Inc. STATE: New Hampshire **BOARD NAME:** NEW HAMPSHIRE COMMERCIAL INVESTMENT BOARD OF REALTORS® INC



COMPANY: Cook Commercial Properties **STATE:** Mississippi **BOARD NAME: MISSISSIPPI COMMERCIAL** ASSOCIATION OF REALTORS® **AWARD DETAIL:** 2013 REALTOR® of the Year



Top Production

TONY GAGLIANO COMPANY: Thomas Realty Group, LLC **BOARD NAME: ST CHARLES COUNTY** ASSOCIATION OF REALTORS® AWARD DETAIL: 2012 Commercial REALTOR® Recognition Award



KENT THOMPSON

NEBRASKA

KEVIN BUCKLEY COMPANY: First Real Estate Companies, LLC



AWARD DETAIL: 2013 REALTOR® of the Year



NEW YORK

CCIM, CPM

STATE: New York

REALTORS® INC.

BOARD NAME: NEW YORK STATE

AWARD DETAIL: 2012 NYSCAR REALTOR®

COMMERCIAL ASSOCIATION OF

BRIAN ANDERSON COMPANY: Roger Cox Companies **STATE:** New Mexico **BOARD NAME: COMMERCIAL** ASSOCIATION OF REALTORS®



CCIM, SIOR COMPANY: CB Richard Ellis/Oklahoma STATE: Oklahoma **BOARD NAME: GREATER TULSA** ASSOCIATION OF REALTORS® INC. THEODORE "TED" WELTER COMPANY: Welter Realty LLC



COMPANY: Coldwell Banker Triad STATE: North Carolina **BOARD NAME: WINSTON-SALEM** REGIONAL ASSOCIATION OF REALTORS' AWARD DETAIL: WSRAR Commercial Practitioner of the Year 2012



COMPANY: Cushman & Wakefield - Thalhime STATE: North Carolina **BOARD NAME:** CHARLOTTE REGION COMMERCIAL BOARD OF REALTORS® AWARD DETAIL: 2012 President's Award



COMPANY: Keller Williams Excel Realty STATE: Ohio **BOARD NAME: COLUMBUS ASSOCIATION** OF REALTORS® AWARD DETAIL: 2013 REALTOR® Broker of the Year



GREGORY HRABCAK COMPANY: HER REALTORS STATE: Ohio **BOARD NAME: OHIO ASSOCIATION OF** AWARD DETAIL: Columbus REALTORS® Largest Commercial Transaction- Multi Family



AWARD DETAIL: 2012 Commercial REALTOR®



AHWD, CCIM, CPM, CRB, CRE, GRI, SIOR **COMPANY:** Helsel, Inc. REALTORS® **BOARD NAME: GREATER HARRISBURG** ASSOCIATION OF REALTORS® INC AWARD DETAIL: 2013 Pennsylvania Association of REALTORS® REALTOR Active in Politics Award



of the Year

CCIM, SIOR

South Carolina, Inc.

STATE: South Carolina

TODD GARRETT

STATE: South Carolina

COMPANY: Avison Young

RODNEY ROGERS

STATE: South Carolina

Land Consultant of the Year

COMPANY: Metcalf Land Company, Inc.

BOARD NAME: SPARTANBURG

AWARD DETAIL: 2013 Accredited

ASSOCIATION OF REALTORS® INC

BOARD NAME: CHARLESTON TRIDENT

ASSOCIATION OF REALTORS® INC.

SOUTH CAROLINA

DAVID LOCKWOOD III

COMPANY: Colliers International

ASSOCIATION OF REALTORS® INC.

AWARD DETAIL: 2012 Meritorious

RICHARD BERLINSKY COMPANY: Equity Advisory Group STATE: Rhode Island **BOARD NAME: RHODE ISLAND** COMMERCIAL AND APPRAISAL BOARD O AWARD DETAIL: 2013 REALTORS



IOHN SPEROPULOS COMPANY: Mitch Cox REALTORS® **BOARD NAME: NORTHEAST** TENNESSEE ASSOCIATION OF **BOARD NAME: GREATER COLUMBIA** AWARD DETAIL: 2013 Mark Keesecker Humanitarian Award

TEXAS

SOUTH CAROLINA CONTINUED

DAVID SIGMON

Commercial Caine

REALTORS® INC

TENNESSEE

ANDY CATES

STATE: Tennessee

COMPANY: Colliers Internationa

BOARD NAME: MEMPHIS AREA

ASSOCIATION OF REALTORS® INC

Commercial Broker of the Year & MAAR

AWARD DETAIL: MAAR Commercial Counci

Commercial Council Pinnacle Presidential Award

STATE: South Carolina

COMPANY: Coldwell Banke

BOARD NAME: GREATER

GREENVILLE ASSOCIATION OF

AWARD DETAIL: 2012 Caine Halter

Commercial REALTOR® of the Year



DIANA ZUNIGA COMPANY: Investors Alliance **STATE:** Texas **BOARD NAME:** CENTRAL TEXAS COMMERCIAL ASSOCIATION OF **AWARD DETAIL:** 2012 Commercial REALTOR* AWARD DETAIL: Top Woman in Commercial Real Estate



KENNETH WIMBERLY COMPANY: Noble Crest Capital, Inc. **BOARD NAME:** GREATER FORT WORTH ASSOCIATION OF REALTORS® INC AWARD DETAIL: Charles D. Tandy Commercial REALTORS® Award





COMPANY: Stowe Realty **BOARD NAME: VERMONT** COMMERCIAL INVESTMENT BOARD OF REALTORS* **AWARD DETAIL:** 2012 Vermont REALTOR® of the Year





COMPANY: Impera Commercial and Land Company **BOARD NAME:** HAMPTON ROADS REALTORS® ASSOCIATION INC AWARD DETAIL: 2012 Commercial Sales & Leasing Achievement Award - Platinum

WASHINGTON



MICHAEL SCHOONOVER COMPANY: REMAX Professionals STATE: Washington **BOARD NAME: WASHINGTON** STATE COMMERCIAL ASSOCIATION OF REALTORS® INC AWARD DETAIL: 2012 Commercial REALTOR

WISCONSIN



JAMES BARRY III COMPANY: Cassidy Turley Barry STATE: Wisconsin **BOARD NAME: COMMERCIAL** ASSOCIATION OF REALTORS® WISCONSIN **AWARD DETAIL:** 2013 REALTOR® of the Year



























COMMERCIAL

