

The Keynote Series is a **newly developed online CE and GRI** real estate education series developed by a REALTOR® Association for REALTOR® Associations. Partnering associations offering these courses will receive a revenue share that is substantially higher than the industry norm. KAR's Keynote Series is comprised of 3-4 hour CE and GRI courses taught by nationally-recognized speakers including Jackie Leavenworth, Chandra Hall, Chris Bird, Vern Jarboe, Mark Porter, Barry Stranz, Tom Lundstedt and Jerry Rossi. Topics include Negotiation, Contract Law, Legal Issues in Real Estate, Effectively Meeting the Needs of Buyers and Sellers, Finance, Tax Issues, Ethical Practices, Technology, Understanding the Residential Structure, and Real Estate Investment. Additional topics are scheduled to be added in 2014. These courses can easily be customized and updated, and each course will be submitted to ARELLO for approval. A fully automated system will generate certificates and reports. For more information, please contact Rod McIntyre, Ph.D., Vice-President of Professional Development, Kansas Association of REALTORS®, at 800-366-0069, ext. 2131 or Rmcintyre@Kansasrealtor.com