NATIONAL ASSOCIATION OF REALTORS® Code of Ethics Video Series

From *Professionalism in Real Estate Practice* – Article 7

(A narrative explanation of Article 7 with synthesis of related Standards of Practice and Case Interpretations)

Article 7

In a transaction, REALTORS[®] shall not accept compensation from more than one party, even if permitted by law, without disclosure to all parties and the informed consent of the REALTOR[®]'s client or clients.

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Article 7 imposes an ethical obligation that may go beyond the requirements of state law. A REALTOR[®] may never accept compensation from more than one party without the informed consent of all parties. Only through adequate prior disclosure can the parties be fully aware of any potential conflicts of interest that may affect their ability or willingness to rely on the objectivity of the REALTOR[®]'s advice and counsel.

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Prior to representing both the buyer/tenant and the seller/landlord in the same transaction, you must disclose that fact to all parties and secure their agreement. (Refer to Case Interpretation #7-3)