

NATIONAL ASSOCIATION OF REALTORS®
Code of Ethics Video Series

Article 1 – Part One
Discussion Questions

Have you encountered situations where a REALTOR® being honest with a client or customer helped reduce potential problems or misunderstandings? (Article 1)

Do the laws in your state recognize any defined non-agency relationships? If so, what duties are owed? (Standard of Practice 1-2)

What steps do you take to determine the market value of a potential listing?
(Standard of Practice 1-3)

Do you accurately explain your services and their benefit to potential buyers?
(Standard of Practice 1-4)

Does your firm submit offers and counter-offers objectively and as quickly as possible? (Standard of Practice 1-6)

11/01/07