



CIPS Ireland Irish Trade Mission October 13 – 20, 2016



Sponsored by the
Institute of Professional Auctioneers & Valuers (IPAV) of Ireland
Supported by the Minneapolis Area Association of REALTORS®



Certified International Property
Specialist Institute

Instructor: Ron Phipps,
ABR®, CIPS, CRS, ePRO®, GREEN, GRI, AHWD,
2011 NAR President

Location: Herbert Park Hotel, Dublin, Ireland
Full Institute US\$1964 by 7/15/16 **airfare not included**
After 7/15/16 US\$2264 **airfare not included**

Includes: Full Institute (US\$500); and
Accommodations (US\$1464.00) **airfare not included**
Sharing double room, breakfast, lunch, tax and
service. Overview city tour and welcome dinner on
arrival day. One day trip to Kilkenny with lunch.
An evening reception and farewell dinner. Includes
airport transfers to and from hotel.
For a single room, additional cost of US\$832

- CIPS Single Day Courses Available at US\$150 each

- Guest Package Available:
Accommodations by 7/15/16 US\$1464 **airfare not included**
After 7/15/16 US\$1764 **airfare not included**
Daily excursions available

Irish Trade Mission
Ireland and Northern Ireland

Total Costs US\$1990 by 7/15/16 **airfare not included**

After 7/15/16 US\$2290 **airfare not included**

Includes:

- 7 nights first class hotels sharing double room, with full Irish breakfast
- 6 lunches
- 6 evening dinners
- Transportation throughout with a private driver and professional guide Local Guides for walking tours
- Site entrance fees
- Transfer to and from Dublin Airport.

For a single room, additional cost of US\$582

Attending the 5-day CIPS Institute fulfills the classroom requirement for the CIPS's designation.

October 13: Transport from Dublin Airport and Orientation Dinner for all attendees.

October 14: Core Course, Global Real Estate Local Markets

October 15: Core Course, Global Real Estate Transaction Tools

October 16: Day Trip to Kilkenny

October 17: Elective, Europe and Int'l Real Estate

October 18: Elective, The Americans and Int'l Real Estate. Evening Reception

October 19: Elective, Asia/Pacific and International Real Estate. Farewell Dinner

October 20: Transport to Dublin Airport or extend your stay.

CIPS Designation Requirements

To earn your CIPS designation you must complete two core courses, three elective courses and pass a multiple-choice exam at the end of each course, and submit your designation application demonstrating 100 points of international experience.

[Application Instructions](#)

Questions - CIPS@realtors.org

[Link to CIPS Institute and Trade Mission Registration Form](#)

[Link to Guest Package Information and Registration Form](#)

Travel across midland Ireland, up the western coast into Northern Ireland, and back down to Dublin. During the Trade Mission we will learn how to do business in Ireland including home tours by local IPAV members; visit with U.S. businesses; meet Irish and U.S. State Department officials; and immerse into Irish culture with historic site visits along the way.

October 13: Arrive Dublin and travel to Galway. transfer from Dublin Airport and travel to Galway

October 14: Galway and the Cliffs of Moher

October 15: Depart Galway to Donegal and on to the historic city of Derry in Co. Londonderry

October 16: Inishowen Peninsula and Derry City

October 17: Bushmills to Belfast via the Giants Causeway

October 18: Guided tour of Belfast, then down to Dublin with a stop at Newgrange/Knowth. Evening Reception

October 19: Walking tour of Dublin. Farewell Dinner

October 20: Transfer to Dublin Airport, or extend your stay.

[Link to Trade Mission Itinerary](#)

[Link to CIPS Institute and Trade Mission Registration Form](#)

Questions Contact Claire Killen, CIPS at Claire@emerald-realestate.com

and Linda Stoeckicht, CIPS at lindas@mplsrealtor.com

Accommodations and Tours provided by Celtic Journeys www.celtic-journeys.com

Maria Flynn Conway Maria@celtic-journeys.com



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OCT– Wednesday 12

Depart your home cities on your overnight flight to Dublin Ireland.

Thursday 13: Arrive Dublin & travel to Galway

On arrival in Dublin Airport where you will be greeted by your Irish guide. Depart across the midlands where you will stop at Kilbeggan Distillery for a tour and a morning refreshment and tasting of Irish Whiskey. Continue across and visit Clonmacnoise the 6th century monastic settlement of St. Ciaran on the banks of the River Shannon. Arrive in the city of Galway where you will check-in to your hotel and have the balance of the afternoon at leisure to relax and freshen up for your welcome dinner.

Friday 14: Cliffs of Moher Sightseeing



Breakfast at your hotel followed by departure on a leisurely day tour along the shores of Galway Bay, through the limestone region of the Burren with its unique landscape as you make your way to the magnificent Cliffs of Moher rising 700 feet above sea level on the Co. Clare coastline. Enjoy a pub lunch with some traditional music before heading back to Galway for an evening free to enjoy the pubs and restaurants of the city.

Saturday 15: Depart Galway for Derry City

After breakfast depart Galway and journey north through Co. Mayo to Sligo where you will stop at the grave of W.B. Yeats where he lies buried under the shadow of Benbulbin Mountain in Drumcliffe. Continue on through Donegal with a visit to Beleek Parian China before crossing over the Barnesmore Gap and on to the historic city of Derry in Co. Londonderry for overnight and dinner.

Sunday 16: Walking Tour of Derry City Walls and tour on the Inishowen Peninsula.

Following breakfast enjoy a guided walking tour on the city walls of Derry with a local guide. Later depart along the Inishowen Peninsula to the most northerly point in Ireland at Malin Head. Enjoy lunch at McGrorys with some traditional Irish music before returning to Derry for overnight and dinner.

Monday 17: Derry City to Belfast via the Giants Causeway

Depart after breakfast and journey along the Antrim coastline by Dunluce Castle and on to the stunning Giants Causeway with its over 40,000 interlocking basalt columns. After time exploring here continue to the village of Bushmills for lunch and a visit to the Distillery. Later your journey continues south to the city of Belfast for overnight and dinner.



Tuesday 18: Belfast to Dublin

Breakfast at your hotel followed by a guided city tour of Belfast and a visit to the Titanic Quarter. Later journey south through Newry and Dundalk with a stop at Newgrange/Knowth to visit the ancient burial tombs. Travel to the city of Dublin for overnight and check-in to your hotel. This evening enjoy a reception at a local Irish pub with some traditional music and dancing.

Wednesday 19: Dublin Exploration

Leisurely breakfast followed by a walking tour of Dublin with an expert on the 1916 Rebellion, commemorating 100 years this year—later visit the GPO Witness History Museum and enjoy a panoramic tour of the city. Some free time for lunch on your own and for last minute shopping. This evening a grand finale dinner with some great entertainment to end your time in Dublin.

Thursday 20: Transfer to Dublin Airport for your return flight or extend

Breakfast followed by departure from your hotel to Dublin Airport for your return flight to the USA or extend your trip in Ireland.

Please note due to the nature of this Trade Mission some details may change to incorporate local meetings and additional local interaction. These events only enhance your experience in Ireland.

Cost per person sharing a double/twin room: US\$1,990.00

Supplement for a single room: US\$582.00

Included in your trip:

Accommodation in first class hotels for 7 nights all rooms with private bath, and full Irish breakfast each morning.

6 Evening dinners - 6 Lunches

Transportation throughout with a private driver and professional guide for 7 Days.

Entrance fees to: Kilbeggan Distillery—Clonmacnoise—Cliffs of Moher—Belleek Parian China—Giants Causeway—Bushmills Distillery—Newgrange/Knowth—GPO Witness Museum. Local Guides for walking tours in Derry and Dublin.

Transfer to Dublin Airport on October 20th for Departure.

Items to allow for:

International Air—Items of a personal nature (laundry, telephone, drinks, etc.) Driver & guide gratuity recommended at eu10 per person per day to cover both.

YOUR HOTELS:

HOUSE HOTEL – Galway <http://www.thehousehotel.ie/>

This chic boutique hotel was converted from a warehouse and is located in the heart of Galway amidst its bustling streets with great pubs and shopping. The perfect hotel in the perfect location is your grand introduction to Ireland.

EVERGLADES - Derry City <http://www.hastingshotels.com/everglades-hotel/index.html>

Overlooking the River Foyle with views across to the hills of Donegal, this lovely hotel provides a bright welcome to Derry~Londonderry. A lively heritage and cultural city Derry City is located only a 5-minute drive from the hotel.

CULLODEN – Belfast <http://www.hastingshotels.com/culloden-estate-and-spa/index.html>

A magnificent five-star hotel overlooking Belfast Lough with beautiful views this 19th-century mansion sits on 12 acres and was originally built as an official Palace for the Bishops of Down. With a high end spa and superb levels of service you will enjoy the unique air of elegance.

HERBERT PARK HOTEL – Dublin <http://www.herbertparkhotel.ie/>

Situated in the upmarket Ballsbridge area of Dublin next to the RDS this modern hotel contains refined rooms with free Wi-Fi, flat screens and air-conditioning. In addition to the fitness centre the hotel has access to a leafy Garden in the heart of the city and some good local pubs.

Accommodations and Tours provided by Celtic Journeys www.celtic-journeys.com

Maria Flynn Conway maria@celtic-journeys.com 651-291-8003



CIPS Ireland
Optional Dublin Guest Tours
October 14 – 18, 2016



Registration

Note *PRE BOOKING is essential.*

HALF DAY—DUBLIN ADVENTURES

Friday October 14 – HISTORY & A BREW

After breakfast enjoy a walking guided tour with Lorcan Collins in this the anniversary year of the Easter Rising of 1916. Lorcan will provide a superb background of this historic event and walk you through the areas associated with the rising. Later your driver/guide will take you to Kilmainham Gaol, where many of the patriots were imprisoned and executed. Later travel to the Guinness Storehouse for a tour and taste of the world renowned dark brew and a light lunch.



Tour include entrance fee to Kilmainham Gaol, Guinness Storehouse, tour with Lorcan Collins and a light lunch.

Duration: 6 hours (approx.) Cost: US\$75.00 per person

OUT OF DUBLIN TOURS:

Saturday 15th October - VALLEY OF THE KINGS – The Boyne Valley Tour



Depart early after breakfast at 7:45am and journey north to the heart of the Boyne Valley to visit Bru na Boinne Visitor Centre, the interpretive centre for the archeological heritage of Newgrange and Knowth. You will be taken on a tour of one of the oldest and largest Neolithic burial chambers in Europe (3000BC) which predates the Egyptian Pyramids. Later travel to the town of Trim to explore Trim Castle and enjoy lunch at a local pub.

Return to Dublin for overnight. Trip includes entrance fees and a light lunch. **Duration: 6.5 hours (approx.) Cost: US\$65.00 per person**

Monday 17th - October - WICKLOW – the Garden of Ireland

Travel to Wicklow known as the “Garden of Ireland” because of the many beautiful gardens in the region. You will visit Powerscourt Gardens and enjoy strolling through the magnificent 19th century gardens. There will also be a visit to the 6th century monastic settlement founded by St. Kevin at Glendalough with a wonderful example of a round tower and Celtic Crosses.

Trip includes entrance fees and a light lunch.

Duration: 7 hours (approx.) Cost: US\$65.00 per person



Tuesday October 18 – ART IMPRESSIONS



Enjoy a light, entertaining and interactive insight into art and develop the skills to understand what you like with Cathy Roche your own professional guide. Gain the knowledge to enjoy art in any gallery in the world. Taste the delicious pastries in the National Gallery Café before heading on to Trinity College for a unique look and understanding of the Book of Kells and the Long Room in the Old Library. A fun way to enjoy some culture and learn a new skill. Trip includes entrance fee to Trinity and tea and scones.



Duration: 4 hours (approx.) Cost: US\$59.00 per person

[Information and Registration Form](#)

Questions Contact

Maria Flynn Conaway maria@celtic-journeys.com 651-291-8003

Celtic Journeys, 2014 Montreal Ave. St. Paul, MN 55116

Celtic-Journeys.com