

# CERTIFIED INTERNATIONAL PROPERTY SPECIALIST



# CIPS

Certified International Property Specialist

## CIPS Institute Schedule

Nassau, Bahamas

Monday February 20<sup>th</sup> – Friday February 24<sup>th</sup> 2017

<b>February 19:</b>	<i>Complimentary Welcome Reception</i>
<b>February 20:</b>	Global Real Estate: Local Markets
<b>February 21:</b>	The Business of U.S. Real Estate
<b>February 22:</b>	Europe & International Real Estate
<b>February 23:</b>	The Americas & International Real Estate
<b>February 24:</b>	Asia/Pacific & International Real Estate
<b>February 25:</b>	<i>Beach Day (Weather Permitting)</i>

### Register today!

Questions? [laura@grahamrealestate.com](mailto:laura@grahamrealestate.com)

**Options for Tours and Fun: More Details to Follow!**

In this five-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economies
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions



# Globalize Your Business. Attend the CIPS Institute.



# CIPS

Certified International Property Specialist

Last year foreign buyers spent nearly \$103 billion on U.S. residential real estate. CIPS education will provide you with the knowledge and resources to position yourself as a global expert.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation**, the only international designation recognized by the National Association of REALTORS®.

Step into the global arena and market your business to the world with CIPS.

## Certified International Property Specialist (CIPS) 5-day Institute

### Location:

British Colonial Hilton  
West Bay Street, Nassau Bahamas

### Date/Time:

February 20<sup>th</sup> – 24<sup>th</sup>  
8.30am – 5pm (1 hour lunch break)

### Instructor:

Carla Rayman CIPS, RSPS, GRI, e-PRO  
Regional Coordinator to N America, Central America, and the Caribbean

**Cost:** \$1350 (\$1250 if registered by December 2<sup>nd</sup> 2016)

