



P.O. Box N-8860, Shirley Street, Nassau, Bahamas  
Tel: (242) 356-4578 OR 325-4942; Fax: (242) 356-4501  
Website: [www.bahamasrealestateassociation.com](http://www.bahamasrealestateassociation.com)

September 7<sup>th</sup>, 2016

Re: **Certified International Property Specialists (CIPS) – INTERNATIONAL STUDENTS**

Dear Participants;

The BREA Education and International Committees in conjunction with the National Association of Realtors (NAR) are proposing to host the Certified International Property Specialists (CIPS) Certification Course in the Bahamas, February 20th-24th, 2017.

The course will be held for a five day period and will cover many areas of international real estate including:-

- **Global Real Estate: Local Markets**
- **Business of the US Real Estate**
- **The Americas International Real Estate**, in addition to
- **Europe and International Real Estate** and
- **Asia/Pacific International Real Estate.**

The courses are designed for those persons who are currently and will be dealing with real estate from a global perspective. Recognizing the change in doing business and the changes in the real estate global market, the CIPS will address those issues as well as providing students with the knowledge and power to compete in the global market.

Each day will cover a specific topic and once all courses are completed students may wish to apply for their CIPS designation once they have met the additional pre-requisites for the Designation. (For further information on the CIPS Designation please go to the National Association of Realtors site). Remember – persons with the CIPS Certification are part of a global real estate database and often reap the benefits of an international designation and membership.

The fee is One Thousand (\$1,350) three hundred fifty dollars. Early registrations will receive a discount of \$100. **Course registration deadline is Friday, January 27th, 2017.** **A 50% deposit is required to secure space. Please also note that persons wishing to take the course per subject may do so at a rate of \$300.00 per day .**

If you have an interest in taking the CIPS course please indicate in the box below so that we may ascertain the level of interest which will assist us with the planning and successful execution of this course. Your support is greatly appreciated!

-----  
I AM INTERESTED IN TAKING 2017 THE CIPS COURSE  I AM NOT INTERESTED

If interested in participating in the CIPS course, kindly submit your response as soon as possible.

You may complete and submit the attached application with payment by Friday, January 27<sup>th</sup>, 2017.

Sincerely,

Laura Kimble/Christine Wallace-Whitfield

Chairperson(s): International Relation & Education Committees.