



REALTOR® LEADERSHIP PROGRAM

Do you aspire to a leadership position with your local or state REALTOR® association? Or perhaps you're already on a leadership path. If so, you want to be sure to participate in the REALTOR® Leadership Program (RLP).

The RLP is designed to help local and state volunteer leaders increase their institutional knowledge and strengthen leadership skills through the following interactive courses:

Leadership 100: On the Path to Leadership

This online, self-study course provides a comprehensive overview to give you the confidence you need to pursue a leadership role with the REALTOR® association. Course topics include association structures, trends facing the association, decision making, volunteer responsibilities and roles, meeting management, and more. REALTORS® are encouraged to complete this online course before enrolling in the Leadership 200 and Leadership 300 courses. The cost of the course is \$39. To enroll, go to: www.calt.ca

Leadership 200: Becoming a Leader

This interactive course prepares you as you assume greater leadership responsibilities within your association. The course is designed to help you develop strategic planning skills, manage risk, participate effectively in meetings, understand staff and volunteer roles, and learn conflict resolution tools. You'll gain confidence in your role as a leader as you get more involved in association leadership. This three hour course is facilitated by a trained professional.

Leadership 300: Enhancing Leadership Skills

This interactive course is recommended for leaders who have completed the Leadership 200 course and are interested in advancing their skills to an executive level. This course, led by a trained facilitator, builds on the topics covered in the Leadership 200 course and also addresses association governance, identifying and developing leaders, communications, and leadership challenges.

The REALTOR® Leadership Program is brought to you in partnership by the NATIONAL ASSOCIATION OF REALTORS® and the Ontario Real Estate Association

For more information on the REALTOR® Leadership Program, go to:
www.realtor.org/realtorleadershipprogram

For more information please contact
your local board