

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year	United States					United States					
	Northeast	Midwest	South	West	Northeast	Midwest	South	West			
2016	110.2	96.4	107.9	123.3	102.7	*	*	*	*	*	
2017	108.9	97.1	104.7	123.6	99.4	*	*	*	*	*	
2018	105.1	92.6	100.5	122.3	92.6	*	*	*	*	*	
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted				
2018	Mar	107.1	90.9	100.3	126.3	96.6	131.3	109.5	121.9	163.4	107.6
2018	Apr	106.4	90.8	99.2	126.3	94.9	131.5	118.5	126.8	153.9	111.5
2018	May	106.1	92.5	101.5	123.2	94.7	133.4	134.9	132.5	147.8	110.5
2018	June	106.6	93.7	101.9	124.0	94.4	131.1	126.6	125.7	153.5	105.3
2018	July	105.9	93.8	102.2	122.6	93.2	116.7	100.9	105.2	139.9	104.9
2018	Aug	104.7	93.6	101.5	122.2	89.3	110.0	96.7	101.8	129.2	99.1
2018	Sept	104.6	92.7	101.7	120.6	92.0	87.8	67.9	80.7	101.4	89.6
2018	Oct	102.2	92.9	99.6	119.2	85.5	100.4	96.3	102.7	110.4	85.5
2018	Nov	101.0	93.9	97.6	116.1	86.3	78.9	71.8	75.6	89.7	70.8
2018	Dec	98.7	92.5	97.5	110.0	87.0	60.7	46.1	57.9	71.6	57.8
2019	Jan	102.9	92.8	100.4	119.8	87.1	78.8	64.8	71.4	95.1	71.7
2019	Feb r	101.9	92.1	93.2	121.8	87.5	92.5	77.8	96.4	105.5	79.5
2019	Mar p	105.8	90.5	95.3	127.2	95.1	127.1	107.6	113.2	161.1	103.4
	vs. last month:	3.8%	-1.7%	2.3%	4.4%	8.7%	37.4%	38.3%	17.4%	52.7%	30.1%
	vs. last year:	-1.2%	-0.4%	-5.0%	0.7%	-1.6%	-3.2%	-1.7%	-7.1%	-1.4%	-3.9%