

NATIONAL ASSOCIATION OF REALTORS®

Pending Home Sales Index (PHSI)

Year	United States					United States					
	United States	Northeast	Midwest	South	West	United States	Northeast	Midwest	South	West	
2015	108.9	90.5	107.2	123.1	102.5	*	*	*	*	*	
2016	110.2	96.4	107.9	123.3	102.7	*	*	*	*	*	
2017	108.9	97.1	104.7	123.6	99.4	*	*	*	*	*	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted					
2017	Jan	108.7	99.0	102.4	123.2	100.4	83.1	68.7	74.0	97.2	81.9
2017	Feb	112.1	101.2	109.3	127.6	99.1	102.2	84.3	113.2	110.4	91.5
2017	Mar	110.9	98.6	107.8	128.2	96.8	137.2	121.5	131.4	164.0	113.3
2017	Apr	108.7	97.4	103.8	123.9	99.0	131.1	123.9	128.6	147.9	113.2
2017	May	108.3	97.1	104.0	122.9	98.8	137.3	143.9	136.9	147.6	116.7
2017	June	109.6	97.7	104.1	124.6	101.1	136.5	133.4	132.1	155.6	113.8
2017	July	108.7	96.8	103.8	123.2	100.5	117.5	100.9	103.7	139.7	110.3
2017	Aug	106.7	94.2	102.7	119.7	100.4	112.9	97.8	103.6	128.6	110.0
2017	Sept	105.7	94.9	103.5	115.8	100.5	90.8	72.7	84.0	99.0	99.2
2017	Oct	109.4	95.7	105.6	124.6	100.1	105.4	97.2	106.3	113.6	97.9
2017	Nov	109.8	98.5	105.5	124.9	99.3	85.6	73.4	80.6	97.8	81.3
2017	Dec r	109.8	95.6	105.1	126.8	99.1	67.1	47.6	62.1	82.0	64.2
2018	Jan p	104.6	87.0	98.2	121.9	97.9	81.7	61.8	72.0	98.0	82.0
	vs. last month:	-4.7%	-9.0%	-6.6%	-3.9%	-1.2%	21.8%	29.8%	15.9%	19.5%	27.7%
	vs. last year:	-3.8%	-12.1%	-4.1%	-1.1%	-2.5%	-1.7%	-10.0%	-2.7%	0.8%	0.1%