

Shreveport-Bossier City Area

Local Market Report, Second Quarter 2019

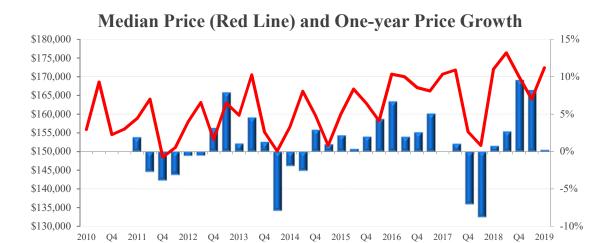
Today's Market...

Q2

Q2

Q2

Q2



Q2

Local Price Trends				
Price Activity	Shreveport	U.S.	Local Trend	
Current Median Home Price (2019 Q2)	\$172,400	\$276,800		
1-year (4-quarter) Appreciation (2019 Q2)	0.2%	4.2%	Prices continue to grow relative to last year	
3-year (12-quarter) Appreciation (2019 Q2)	1.0%	15.8%		
3-year (12-quarter) Housing Equity Gain*	\$1,700	\$37,667	Gains in the last 3 years have extended the	
7-year (28 quarters) Housing Equity Gain*	\$14,400	\$95,867	trend of positive price growth after the	
9-year (36 quarters) Housing Equity Gain*	\$16,500	\$100,200	recession	
*Note: Equity gain reflects price appreciation only				

Q2

Q2

Q2

Q2

	Shreveport	U.S.		
Conforming Loan Limit**	\$484,350	\$726,525	Most buyers in this market have access to	
FHA Loan Limit	\$314,827	\$726,525	government-backed financing	
Local Median to Conforming Limit Ratio	36%	not comparable	government-backed imancing	
Note: limits are current and include the changes made on January 1st 2019.				

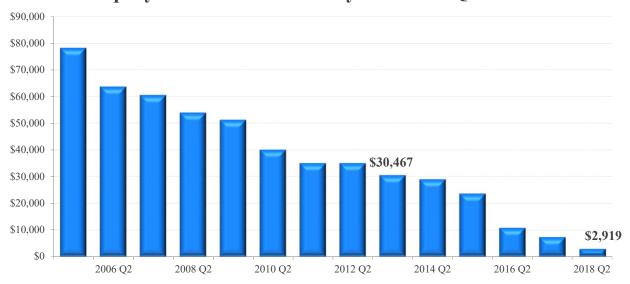
Local NAR Leadership

The Shreveport-Bossier City market is part of region 10 in the NAR governance system, which includes all of Louisiana and Texas. The 2019 NAR Regional Vice President representing region 10 is Beth Cristina.



Benefits of Ownership: Total Equity Appreciation

Total Equity Accrued to Owner by Year and Quarter of Purchase



Total Equity Gained** through 2019 Q2 from quarter in which home was of purchased				
Price Activity	Shreveport	U.S.	Local Trend	
1-year (4-quarter)	\$2,919	\$15,090		
3-year (12-quarter)*	\$10,811	\$50,431		
5-year (20-quarter)*	\$28,957	\$79,779	Price appreciation and principle payments in the last 3 years have boosted total equity growth since the recession	
7-year (28 quarters)*	\$34,988	\$108,518		
9-year (36 quarters)*	\$40,061	\$112,549		
If purchase in 2005, the national price peak	\$78,125	\$75,039		

^{*}Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity



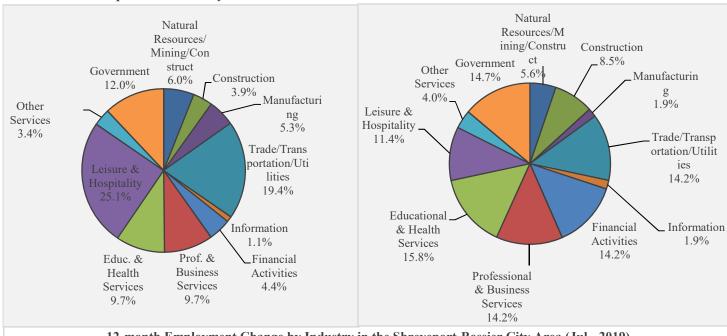
Drivers of Local Supply and Demand...

Local Economic Outlook	Shreveport	U.S.	
12-month Job Change (Jun)	-2,500	Not Comparable	Job losses are a problem and will weigh on demand, but layoffs are declining, a trend
12-month Job Change (May)	-2,600	Not Comparable	that could help buyer confidence
36-month Job Change (Jun)	-2,400	Not Comparable	Shreveport's unemployment rate lags the national average, but has improved relative
Current Unemployment Rate (Jun)	5.7%	3.7%	to the same period last year
Year-ago Unemployment Rate	6.5%	3.9%	Local employment growth is poor and
1-year (12 month) Job Growth Rate	-1.4%	1.7%	needs to improve

Share of Total Employment by Industry

Shreveport-Bossier City Area

U.S.

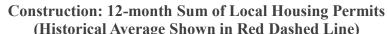


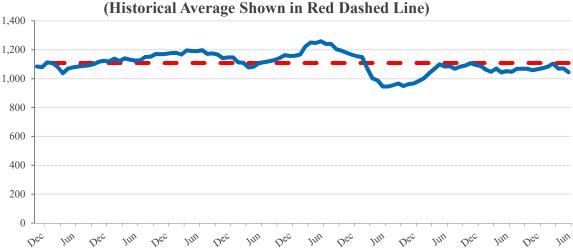
12-month Employment Change by Industry in the Shreveport-Bossier City Area (Jul - 2019)				
Goods Producing	NA	Information	0	
Natural Resources/Mining/Construction	-1,300	Financial Activities	-500	
Natural Resources and Mining	NA	Prof. & Business Services	1,200	
Construction	-500	Educ. & Health Services	600	
Manufacturing	100	Leisure & Hospitality	1,600	
Service Providing Excluding Government	NA	Other Services	100	
Trade/Transportation/Utilities	400	Government	100	

State Economic Activity Index	Louisiana	U.S.	
12-month change (2019 - Jun)	0.4%	3.0%	Louisiana's economy is growing, but decelerated from last month's 0.47% change
36-month change (2019 - Jun)	NA	9.2%	and lags the rest of the nation

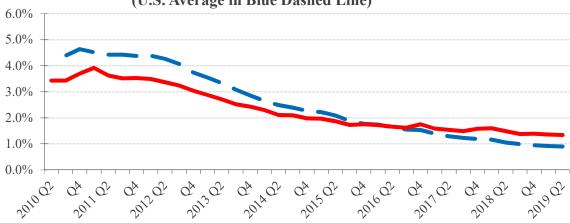


New Housing Construction					
Local Fundamentals Shreveport U.S.					
12-month Sum of 1-unit Building Permits through Jun	1,044	not comparable	The current level of construction is 5.8% below the long-term average		
8-year average for 12-month Sum of 1-Unit Building Permits	1,108	not comparable	Reduced construction will limit new supply to the market, allowing demand to catch up with inventory more quickly		
Single-Family Housing Permits (Jun) 12-month sum vs. a year ago	-0.8%	-2.5%	Construction is down from last year, but appears to have bottomed.		







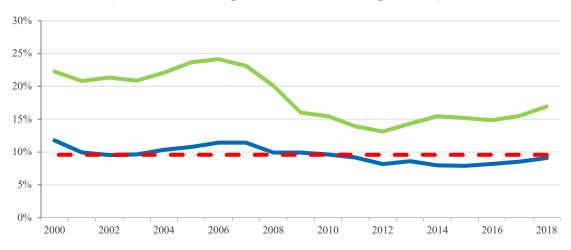


Source: Mortgage Bankers' Association



Affordability

Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Red, U.S. Average in Green)



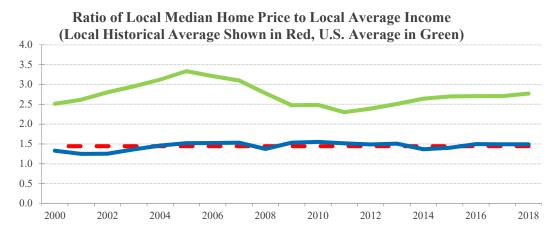
Monthly Mortgage Payment to Income	Shreveport	U.S.		
Ratio for 2018	9.1%	16.9%	Historically strong, but weaker than the first	
Ratio for 2019 Q2	8.8%	16.3%	quarter of 2019	
Historical Average	9.6%	18.6%	More affordable than most markets	

Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Red Dashed Line)

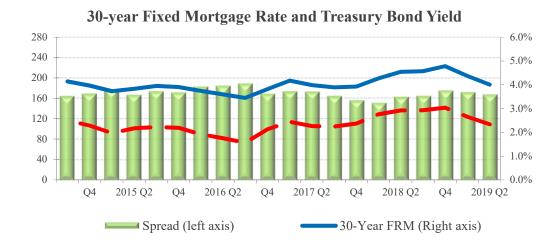


Median Home Price to Income	Shreveport	U.S.	
Ratio for 2018	1.5	2.8	The price-to-income ratio is high by historic
Ratio for 2019 Q2	1.5	2.8	standards and getting worse
Historical Average	1.4	2.7	Affordable compared to most markets





The Mortgage Market



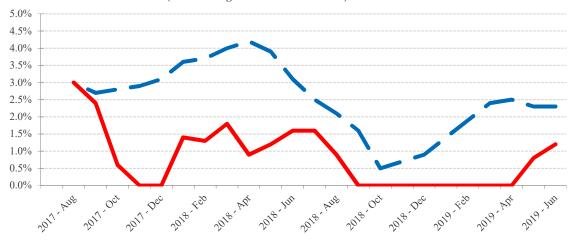
Home loans grew cheaper in the second quarter of the year. Interest rates for long-term fixed-rate loans have decreased substantially since the end of 2018. Not that long ago (November 2018), the average interest rate for a 30-year fixed-rate mortgage was near 5%. In contrast, as the second quarter ended, the 30-year fixed rate mortgage dropped to 4.00 percent in Q2 2019 from 4.54 percent in the Q2 2018, according to mortgage finance provider Freddie Mac. Stock market volatility and global trade worries are pushing rates down. In the meantime, homebuyers and homeowners benefit from these low rates. Looking ahead, NAR is forecasting the 30-year fixed rate mortgage to average 3.9 percent for 2019 and 3.6 percent for 2020, respectively.



REALTOR® Price Expectations

REALTOR® Price Expectations for the Next 12 Months

(U.S. Average in Blue Dashed Line)



Source: NAR

REALTOR® Price Expectations	Louisiana	U.S.	
2019 - Jun	1.2%	2.3%	REALTORS® expect weaker price growth in Louisiana than in the U.S. in the next 12 months. Their price expectations for the
Prior 12 months	1.6%	3.1%	local market are more modest than a year ago.



Geographic Coverage for this Report

The Shreveport area referred to in this report covers the geographic area of the Shreveport-Bossier City metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Bossier Parish, Caddo Parish, De Soto Parish, and Webster Parish

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/