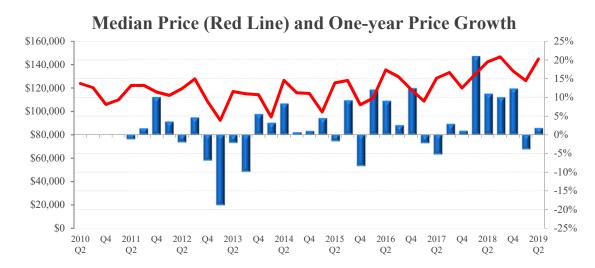


Kankakee Area Local Market Report, Second Quarter 2019

Today's Market...



Local Price Trends				
Price Activity	Kankakee	U.S.	Local Trend	
Current Median Home Price (2019 Q2)	\$144,900	\$276,800		
1-year (4-quarter) Appreciation (2019 Q2)	1.8%	4.2%	Prices continue to grow relative to last year	
3-year (12-quarter) Appreciation (2019 Q2)	6.9%	15.8%		
3-year (12-quarter) Housing Equity Gain*	\$9,300	\$37,667	Gains in the last 3 years have extended	
7-year (28 quarters) Housing Equity Gain*	\$25,200	\$95,867	trend of positive price growth after th	
9-year (36 quarters) Housing Equity Gain*	\$21,000	\$100,200	recession	

*Note: Equity gain reflects price appreciation only

	Kankakee	U.S.		
Conforming Loan Limit**	\$484,350	\$726,525	Most huvers in this market have access to	
FHA Loan Limit	\$314,827	\$726,525	Most buyers in this market have access government-backed financing	
Local Median to Conforming Limit Ratio	30%	not comparable	government-backed imancing	
Note: limits are current and include the changes made on January 1st 2019				

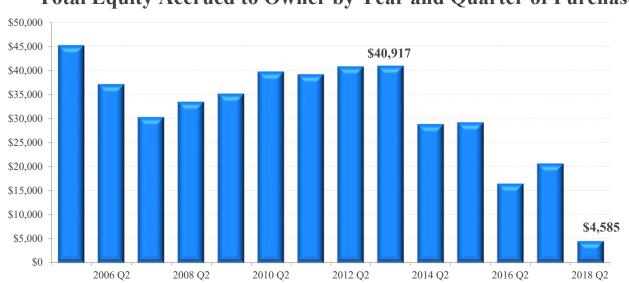
Note: limits are current and include the changes made on January 1st 2019

Local NAR Leadership

The Kankakee market is part of region 7 in the NAR governance system, which includes all of Indiana, Illinois, and Wisconsin. The 2019 NAR Regional Vice President representing region 7 is Mike Drews.



Benefits of Ownership: Total Equity Appreciation



Total Equity Accrued to Owner by Year and Quarter of Purchase

Total Equity Gained** through 2019 Q2 from quarter in which home was of purchased				
Price Activity	Kankakee	U.S.	Local Trend	
1-year (4-quarter)	\$4,585	\$15,090		
3-year (12-quarter)*	\$16,538	\$50,431		
5-year (20-quarter)*	\$28,845	\$79,779	Price appreciation and principle payments	
7-year (28 quarters)*	\$40,797	\$108,518	in the last 3 years have boosted total equ growth since the recession	
9-year (36 quarters)*	\$39,725	\$112,549		
If purchase in 2005, the national price peak	\$45,199	\$75,039		

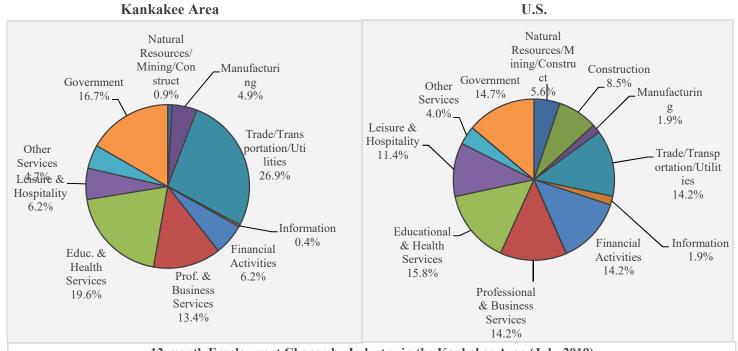
*Note: Equity gain reflects price and principle payments since purchase, prevailing 30-year fixed rate mortgage at time of purchase and a 10% downpayment. Downpayment is not included in total equity



Drivers of Local Supply and Demand...

Local Economic Outlook	Kankakee	U.S.		
12-month Job Change (Jun)	0	Not Comparable	Employment growth has eased, but remains	
12-month Job Change (May)	400	Ñot Comparable	positive	
36-month Job Change (Jun)	1,800	Not Comparable	Kankakee's unemployment rate lags the national average, but has improved relative	
Current Unemployment Rate (Jun)	4.3%	3.7%	to the same period last year	
Year-ago Unemployment Rate	5.4%	3.9%	Local employment growth is poor and	
1-year (12 month) Job Growth Rate	0.0%	1.7%	needs to improve	

Share of Total Employment by Industry

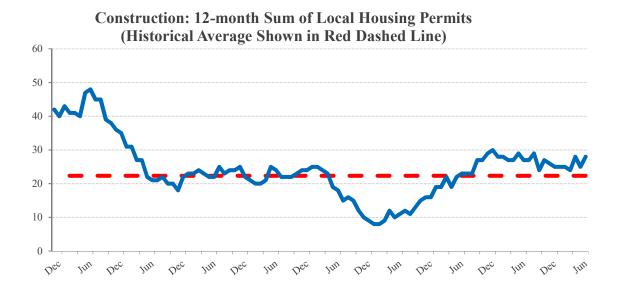


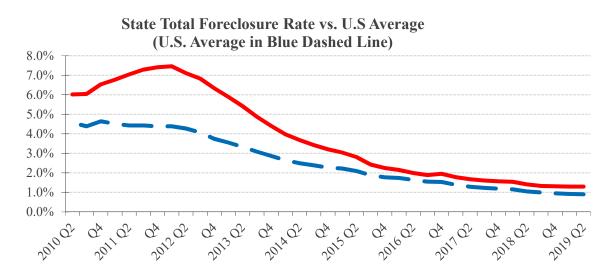
12-month Employment Change by Industry in the Kankakee Area (Jul - 2019)				
Goods Producing	NA	Information	-100	
Natural Resources/Mining/Construction	0	Financial Activities	-500	
Natural Resources and Mining	NA	Prof. & Business Services	1,200	
Construction	NA	Educ. & Health Services	1,200	
Manufacturing	300	Leisure & Hospitality	700	
Service Providing Excluding Government	NA	Other Services	100	
Trade/Transportation/Utilities	400	Government	100	

State Economic Activity Index	Illinois	U.S.	
12-month change (2019 - Jun)	1.8%	3.0%	The economy of Illinois is growing more slowly than the rest of the nation, but
36-month change (2019 - Jun)	NA	9.2%	improved modestly from last month's 1.66% change



New Housing Construction				
Local Fundamentals	Kankakee	U.S.		
12-month Sum of 1-unit Building Permits through Jun	28	not comparable	The current level of construction is 25.3% above the long-term average	
8-year average for 12-month Sum of 1-Unit Building Permits	22	not comparable	Production above trend for an extended period of time could cause prices to moderate as inventory is built up.	
Single-Family Housing Permits (Jun) 12-month sum vs. a year ago	3.7%	-2.5%	Construction is on the rise relative to last year, suggesting that the local inventory has stabilized	

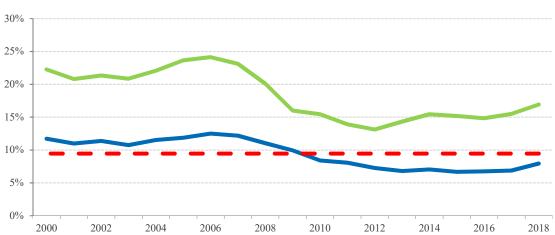




Source: Mortgage Bankers' Association

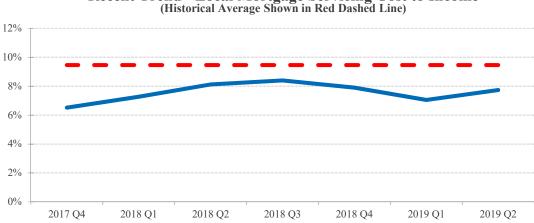


Affordability



Long-Term Trend: Ratio of Local Mortgage Servicing Cost to Income (Local Historical Average Shown in Red, U.S. Average in Green)

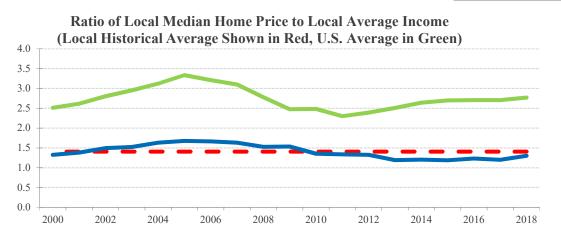
Monthly Mortgage Payment to Income	Kankakee	U.S.		
Ratio for 2018	7.9%	16.9%	Historically strong, but weaker than the fi quarter of 2019	
Ratio for 2019 Q2	7.7%	16.3%		
Historical Average	9.5%	18.6%	More affordable than most markets	



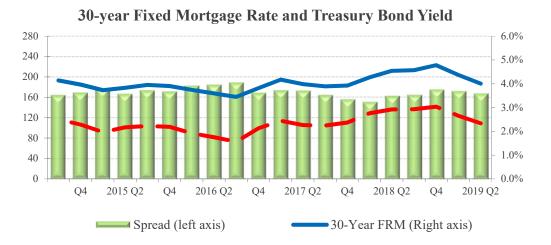
Recent Trend - Local Mortgage Servicing Cost to Income (Historical Average Shown in Red Dashed Line)

Median Home Price to Income	Kankakee	U.S.	
Ratio for 2018	1.3	2.8	The price-to-income ratio rose, but is better
Ratio for 2019 Q2	1.3	2.8	than the historic average
Historical Average	1.4	2.7	Affordable compared to most markets





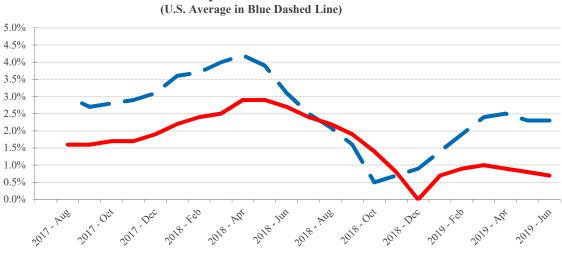
The Mortgage Market



Home loans grew cheaper in the second quarter of the year. Interest rates for long-term fixed-rate loans have decreased substantially since the end of 2018. Not that long ago (November 2018), the average interest rate for a 30-year fixed-rate mortgage was near 5%. In contrast, as the second quarter ended, the 30-year fixed rate mortgage dropped to 4.00 percent in Q2 2019 from 4.54 percent in the Q2 2018, according to mortgage finance provider Freddie Mac. Stock market volatility and global trade worries are pushing rates down. In the meantime, homebuyers and homeowners benefit from these low rates. Looking ahead, NAR is forecasting the 30-year fixed rate mortgage to average 3.9 percent for 2019 and 3.6 percent for 2020, respectively.



REALTOR® Price Expectations



REALTOR® Price Expectations for the Next 12 Months

Source: NAR

REALTOR® Price Expectations	Illinois	U.S.	
2019 - Jun	0.7%	2.3%	REALTORS® expect weaker price growth in Illinois than in the U.S. in the next 12 months. Their price expectations for the
Prior 12 months	2.7%	3.1%	local market are more modest than a ye ago.



Geographic Coverage for this Report

The Kankakee area referred to in this report covers the geographic area of the Kankakee metro area as officially defined by the Office of Management and Budget of the U.S. Government. The official coverage area includes the following counties:

Kankakee County

More information on the OMB's geographic definitions can be found at https://obamawhitehouse.archives.gov/omb/bulletins_default/