



Visit **FAIRHAVEN** today!

REAL ESTATE PROFESSIONAL ASSISTANT

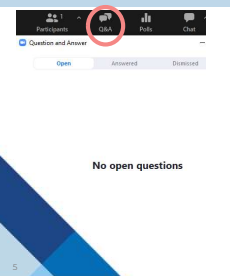
CERTIFICATE COURSE

FOR MENTEES

- FAIRHAVEN: A fair housing simulation for Realtors® to fight for real-life examples of biases in the industry
 - Coupon code available beginning July 1
- REPA: A certificate course to get your foot in the door as a real estate professional assistant.
 - Training on July 28th and 29th**
 - 9:00am – 5:00pm Central Time
 - Zoom link provided via email
 - Counts towards your bingo chart!



123



No open questions

Q&A

Ask question

All(2) My questions

AmyMay 18:00

Should I keep my savings on a different account?


Anonymous attendee 18:01

At what point should I consider investing my savings?

Minimize Meeting

Disconnect Audio

Raise Hand



Sabrina Lowery

Broker, Instructor,
REALTOR®
Founder and Qualifying
Broker of Legacy Realty &
Management, LLC



AS SEEN ON



The 7 Keys You Need To Create Generational Wealth With Real Estate & Ownership

Presented by:

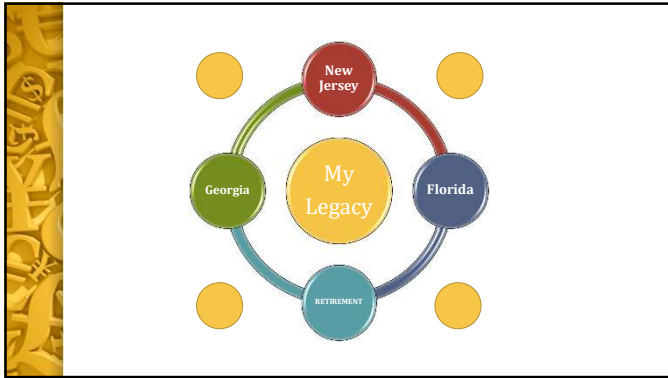


Agenda



SABRINA'S STORY





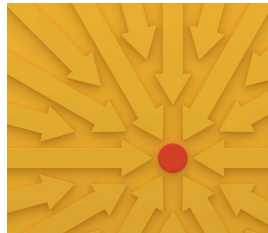
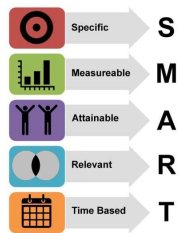




Build a non-traditional real estate business with a S.M.A.R.T. plan

Key #1

The S.M.A.R.T. Plan



Ways to create generational wealth

Key #2

Ways to create generational wealth

- SALES
- OWNERSHIP
- INVESTMENTS

	Year 1	Year 2
Sales	Goal	Stretch goal
Ownership		
Investments		

NAR + Mentorship

Key #3

NAR Spire

Mentorship Program Benefits for
Mentors + Mentees


How to avoid common mistakes

Key #4

"Don't cling to a mistake just
because you spent a lot of time
making it."
-- unknown

NAR Tools & Resources

Key #5



Access to NAR Tools & Resources



- NAR.realtor
- NAR MVP
- REALTORS® Commitment to Excellence
- Center for REALTOR® Financial Wellness
- Window to the Law
- Fair Haven

Right Tools, Right Now

- NAR.realtor/right-tools-right-now

C2EX

- NAR.realtor/C2EX

Financial Wellness

- www.financialwellness.realtor



Tips for creating a living legacy

Key #6





Create a living legacy

Ownership



Investments





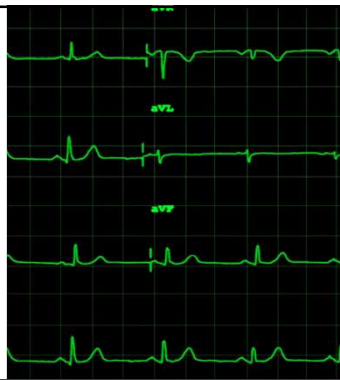
Wealth building for today's real estate professionals

Key #7

Ways to create wealth as a licensee

What ideas and
takeaways do you have
for creating wealth as a
licensed real estate
professional?

-
-
-



OWNERSHIP IN REAL ESTATE

< 50%
of licensees in GA
are homeowners

Q & A

Add your questions to the Q & A section

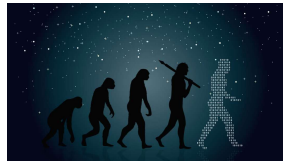
SAVE THE DATE

AUGUST 15, 2022

10 am PST / 12 pm CST / 1 pm EST

Session Topic:

*The Evolution of I.T. and
Digital Marketing Careers:
Then and Now*





Connect with @sabrinalowery



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