

NATIONAL ASSOCIATION OF REALTORS®

Existing Single Family Home Sales

| Year | U.S. | | | | | U.S. | | | | | Inventory* | Mos. Supply | |
|---------------------------------|-------------|--------------|-------------|-------------|--------------|-------------------------|--------------|--------------|--------------|--------------|--------------|---------------|--|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | | | |
| 2014 | 4,344,000 | 533,000 | 1,060,000 | 1,789,000 | 962,000 | * | * | * | * | * | 1,640,000 | 5.2 | |
| 2015 | 4,646,000 | 576,000 | 1,162,000 | 1,885,000 | 1,023,000 | * | * | * | * | * | 1,550,000 | 4.8 | |
| 2016 | 4,838,000 | 617,000 | 1,222,000 | 1,955,000 | 1,044,000 | * | * | * | * | * | 1,450,000 | 4.3 | |
| Seasonally Adjusted Annual Rate | | | | | | Not Seasonally Adjusted | | | | | | | |
| 2016 Nov | 4,930,000 | 670,000 | 1,250,000 | 1,970,000 | 1,040,000 | 373,000 | 49,000 | 88,000 | 151,000 | 85,000 | 1,630,000 | 4.0 | |
| 2016 Dec | 4,910,000 | 640,000 | 1,230,000 | 1,970,000 | 1,070,000 | 389,000 | 50,000 | 90,000 | 163,000 | 86,000 | 1,450,000 | 3.5 | |
| 2017 Jan | 5,040,000 | 670,000 | 1,210,000 | 2,030,000 | 1,130,000 | 287,000 | 37,000 | 63,000 | 119,000 | 68,000 | 1,510,000 | 3.6 | |
| 2017 Feb | 4,870,000 | 580,000 | 1,120,000 | 2,080,000 | 1,090,000 | 277,000 | 33,000 | 62,000 | 121,000 | 61,000 | 1,520,000 | 3.7 | |
| 2017 Mar | 5,070,000 | 630,000 | 1,220,000 | 2,140,000 | 1,080,000 | 399,000 | 47,000 | 95,000 | 169,000 | 88,000 | 1,580,000 | 3.7 | |
| 2017 Apr | 4,930,000 | 620,000 | 1,270,000 | 2,010,000 | 1,030,000 | 395,000 | 48,000 | 100,000 | 161,000 | 86,000 | 1,700,000 | 4.1 | |
| 2017 May | 4,980,000 | 670,000 | 1,200,000 | 2,050,000 | 1,060,000 | 493,000 | 62,000 | 127,000 | 198,000 | 106,000 | 1,740,000 | 4.2 | |
| 2017 Jun | 4,880,000 | 640,000 | 1,240,000 | 1,950,000 | 1,050,000 | 536,000 | 68,000 | 144,000 | 209,000 | 115,000 | 1,720,000 | 4.2 | |
| 2017 Jul | 4,840,000 | 550,000 | 1,180,000 | 2,010,000 | 1,100,000 | 455,000 | 57,000 | 118,000 | 185,000 | 95,000 | 1,690,000 | 4.2 | |
| 2017 Aug | 4,740,000 | 600,000 | 1,200,000 | 1,880,000 | 1,060,000 | 474,000 | 63,000 | 123,000 | 188,000 | 100,000 | 1,650,000 | 4.2 | |
| 2017 Sep | 4,770,000 | 590,000 | 1,220,000 | 1,880,000 | 1,080,000 | 410,000 | 52,000 | 106,000 | 161,000 | 91,000 | 1,640,000 | 4.1 | |
| 2017 Oct r | 4,870,000 | 620,000 | 1,230,000 | 1,910,000 | 1,110,000 | 406,000 | 53,000 | 103,000 | 160,000 | 90,000 | 1,600,000 | 3.9 | |
| 2017 Nov p | 5,090,000 | 660,000 | 1,340,000 | 2,050,000 | 1,040,000 | 380,000 | 48,000 | 93,000 | 155,000 | 84,000 | 1,470,000 | 3.5 | |
| vs. last month: | 4.5% | 6.5% | 8.9% | 7.3% | -6.3% | -6.4% | -9.4% | -9.7% | -3.1% | -6.7% | -8.1% | -10.3% | |
| vs. last year: | 3.2% | -1.5% | 7.2% | 4.1% | 0.0% | 1.9% | -2.0% | 5.7% | 2.6% | -1.2% | -9.8% | -12.5% | |
| year-to-date: | | | | | | 4.512 | 0.568 | 1.134 | 1.826 | 0.984 | | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Single-Family Homes

| Year | U.S. | | | | | U.S. | | | | |
|-------------------------|-------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|
| | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West |
| Median | | | | | | Average (Mean) | | | | |
| 2014 | \$208,900 | \$252,200 | \$164,200 | \$182,900 | \$294,400 | \$255,500 | \$291,700 | \$196,700 | \$227,600 | \$338,000 |
| 2015 | 223,900 | 262,500 | 175,500 | 196,400 | 319,100 | 267,300 | 299,900 | 207,100 | 238,500 | 355,000 |
| 2016 | 235,500 | 265,400 | 184,400 | 209,200 | 342,900 | 276,900 | 302,000 | 215,400 | 247,900 | 371,900 |
| Not Seasonally Adjusted | | | | | | Not Seasonally Adjusted | | | | |
| 2016 Nov | 236,000 | 262,900 | 181,300 | 210,400 | 349,700 | 277,300 | 299,100 | 212,300 | 248,900 | 376,900 |
| 2016 Dec | 234,600 | 252,500 | 178,300 | 213,500 | 346,100 | 275,600 | 293,200 | 210,100 | 250,100 | 374,400 |
| 2017 Jan | 228,700 | 252,500 | 173,600 | 203,700 | 336,600 | 270,100 | 294,000 | 205,300 | 242,000 | 368,000 |
| 2017 Feb | 229,800 | 251,200 | 172,400 | 208,500 | 341,500 | 270,400 | 290,800 | 202,100 | 244,200 | 370,700 |
| 2017 Mar | 238,000 | 263,000 | 183,700 | 214,500 | 351,300 | 279,300 | 300,200 | 214,300 | 252,100 | 377,900 |
| 2017 Apr | 246,300 | 268,100 | 194,200 | 223,400 | 361,600 | 288,600 | 306,100 | 225,700 | 261,400 | 386,200 |
| 2017 May | 254,300 | 282,500 | 203,000 | 227,500 | 373,500 | 295,500 | 317,100 | 233,400 | 266,100 | 394,100 |
| 2017 Jun | 265,500 | 296,400 | 213,300 | 237,100 | 382,500 | 305,000 | 329,700 | 243,400 | 275,900 | 400,800 |
| 2017 Jul | 260,300 | 291,200 | 206,900 | 232,600 | 377,600 | 300,100 | 324,000 | 237,700 | 270,200 | 398,100 |
| 2017 Aug | 254,800 | 286,200 | 203,100 | 225,600 | 378,100 | 295,500 | 321,700 | 233,200 | 261,400 | 398,600 |
| 2017 Sep | 249,100 | 275,200 | 197,900 | 221,400 | 376,600 | 290,500 | 311,300 | 226,700 | 256,700 | 397,500 |
| 2017 Oct r | 247,200 | 273,800 | 193,600 | 217,800 | 377,500 | 288,400 | 309,100 | 223,000 | 253,500 | 398,700 |
| 2017 Nov p | 248,800 | 272,100 | 197,500 | 220,200 | 376,200 | 290,200 | 310,900 | 226,900 | 256,100 | 397,500 |
| vs. last year: | 5.4% | 3.5% | 8.9% | 4.7% | 7.6% | 4.7% | 3.9% | 6.9% | 2.9% | 5.5% |