

NATIONAL ASSOCIATION OF REALTORS®

Existing Condominium and Cooperative Sales

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	Inventory*	Mos.
													Supply
2015		608,000	115,000	78,000	266,000	149,000	*	*	*	*	*	213,000	4.8
2016		614,000	116,000	82,000	263,000	153,000	*	*	*	*	*	195,000	4.5
2017		619,000	116,000	80,000	271,000	152,000	*	*	*	*	*	173,000	4.0
		Seasonally Adjusted Annual Rate					Not Seasonally Adjusted						
2017	Oct	620,000	120,000	80,000	260,000	160,000	52,000	11,000	7,000	21,000	13,000	204,000	3.9
2017	Nov	670,000	130,000	80,000	280,000	180,000	45,000	10,000	6,000	20,000	9,000	195,000	3.5
2017	Dec	610,000	120,000	80,000	270,000	140,000	47,000	9,000	6,000	22,000	10,000	173,000	3.4
2018	Jan	620,000	120,000	80,000	280,000	140,000	32,000	5,000	4,000	15,000	8,000	157,000	3.0
2018	Feb	580,000	100,000	80,000	250,000	150,000	36,000	5,000	4,000	18,000	9,000	182,000	3.8
2018	Mar	610,000	110,000	90,000	270,000	140,000	52,000	7,000	6,000	26,000	13,000	195,000	3.8
2018	Apr	610,000	100,000	80,000	290,000	140,000	56,000	8,000	7,000	27,000	14,000	215,000	4.2
2018	May	620,000	100,000	80,000	290,000	150,000	60,000	10,000	8,000	27,000	15,000	206,000	4.0
2018	Jun	620,000	110,000	80,000	280,000	150,000	62,000	11,000	8,000	27,000	16,000	210,000	4.1
2018	Jul	590,000	100,000	70,000	270,000	150,000	58,000	12,000	8,000	25,000	13,000	215,000	4.4
2018	Aug	590,000	110,000	70,000	280,000	130,000	61,000	13,000	8,000	26,000	14,000	219,000	4.5
2018	Sep r	570,000	110,000	80,000	250,000	130,000	48,000	10,000	6,000	21,000	11,000	221,000	4.7
2018	Oct p	600,000	110,000	80,000	270,000	140,000	51,000	10,000	7,000	22,000	12,000	218,000	4.4
	vs. last month:	5.3%	0.0%	0.0%	8.0%	7.7%	6.3%	0.0%	16.7%	4.8%	9.1%	-1.4%	-6.4%
	vs. last year:	-3.2%	-8.3%	0.0%	3.8%	-12.5%	-1.9%	-9.1%	0.0%	4.8%	-7.7%	6.9%	12.8%
	year-to-date:						0.516	0.091	0.066	0.234	0.125		

Note: Annual inventory figures are from December of each year

Sales Price of Existing Condo/Co-op Homes

Year		U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West						
												Median					Average (Mean)
2015		\$210,700	\$249,300	\$157,900	\$162,900	\$294,500	\$259,600	\$294,300	\$203,200	\$208,200	\$325,100						
2016		220,700	256,600	166,200	172,600	321,300	268,500	300,200	210,300	214,500	344,300						
2017		234,300	271,700	175,200	183,800	345,600	281,300	313,300	219,600	225,100	363,800						
		Not Seasonally Adjusted					Not Seasonally Adjusted										
2017	Oct	236,700	267,700	171,900	180,900	363,700	281,200	308,000	215,300	221,800	380,300						
2017	Nov	239,400	280,700	172,300	187,600	356,800	285,500	319,700	212,700	229,900	374,300						
2017	Dec	235,300	274,500	174,100	179,500	361,800	284,400	318,100	219,700	220,300	377,100						
2018	Jan	232,700	274,200	170,700	174,100	355,700	281,300	318,600	213,100	216,800	372,300						
2018	Feb	226,200	258,300	165,300	173,800	359,400	275,100	301,300	211,700	214,300	374,700						
2018	Mar	235,900	270,800	177,500	180,100	364,900	284,600	314,600	222,700	221,600	380,000						
2018	Apr	242,700	278,100	182,700	189,400	371,700	290,900	320,900	226,700	230,500	385,700						
2018	May	243,900	286,600	181,900	189,200	366,800	291,900	325,900	224,600	230,400	383,200						
2018	Jun	253,100	304,900	190,300	188,300	370,500	298,700	339,900	232,400	230,400	386,200						
2018	Jul	248,200	298,600	182,700	184,600	364,700	294,500	337,700	228,000	223,000	383,400						
2018	Aug	244,900	300,300	178,200	183,900	361,100	292,300	336,600	218,400	225,200	380,200						
2018	Sep r	238,000	274,800	175,500	183,600	367,600	285,700	316,000	218,700	222,300	384,900						
2018	Oct p	236,200	274,400	170,100	183,700	359,000	283,400	317,200	210,000	223,700	378,600						
	vs. last year:	-0.2%	2.5%	-1.0%	1.5%	-1.3%	0.8%	3.0%	-2.5%	0.9%	-0.4%						