

NATIONAL ASSOCIATION OF REALTORS®

Existing Home Sales

| Year | | U.S. | | | | | U.S. | | | | | Inventory* | Mos. Supply |
|------------------------|-------|---------------------------------|-------------|--------------|--------------|-------------|-------------------------|--------------|--------------|--------------|--------------|---------------|---------------|
| | | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West | | |
| 2014 | | 4,940,000 | 640,000 | 1,140,000 | 2,050,000 | 1,100,000 | * | * | * | * | * | 1,860,000 | 5.2 |
| 2015 | | 5,250,000 | 700,000 | 1,240,000 | 2,160,000 | 1,170,000 | * | * | * | * | * | 1,760,000 | 4.8 |
| 2016 | | 5,450,000 | 740,000 | 1,300,000 | 2,220,000 | 1,190,000 | * | * | * | * | * | 1,650,000 | 4.4 |
| | | Seasonally Adjusted Annual Rate | | | | | Not Seasonally Adjusted | | | | | | |
| 2016 | Oct | 5,530,000 | 740,000 | 1,330,000 | 2,200,000 | 1,260,000 | 445,000 | 62,000 | 107,000 | 178,000 | 98,000 | 2,010,000 | 4.4 |
| 2016 | Nov | 5,600,000 | 800,000 | 1,330,000 | 2,250,000 | 1,220,000 | 418,000 | 59,000 | 94,000 | 171,000 | 94,000 | 1,850,000 | 4.0 |
| 2016 | Dec | 5,510,000 | 760,000 | 1,310,000 | 2,230,000 | 1,210,000 | 437,000 | 60,000 | 96,000 | 184,000 | 97,000 | 1,650,000 | 3.6 |
| 2017 | Jan | 5,690,000 | 800,000 | 1,290,000 | 2,310,000 | 1,290,000 | 319,000 | 42,000 | 67,000 | 133,000 | 77,000 | 1,680,000 | 3.5 |
| 2017 | Feb | 5,470,000 | 690,000 | 1,200,000 | 2,340,000 | 1,240,000 | 315,000 | 38,000 | 66,000 | 140,000 | 71,000 | 1,730,000 | 3.8 |
| 2017 | Mar | 5,700,000 | 750,000 | 1,310,000 | 2,420,000 | 1,220,000 | 455,000 | 55,000 | 101,000 | 197,000 | 102,000 | 1,800,000 | 3.8 |
| 2017 | Apr | 5,560,000 | 730,000 | 1,360,000 | 2,290,000 | 1,180,000 | 447,000 | 56,000 | 106,000 | 185,000 | 100,000 | 1,920,000 | 4.1 |
| 2017 | May | 5,620,000 | 780,000 | 1,280,000 | 2,340,000 | 1,220,000 | 555,000 | 73,000 | 135,000 | 225,000 | 122,000 | 1,970,000 | 4.2 |
| 2017 | Jun | 5,510,000 | 760,000 | 1,320,000 | 2,230,000 | 1,200,000 | 600,000 | 80,000 | 153,000 | 236,000 | 131,000 | 1,940,000 | 4.2 |
| 2017 | Jul | 5,440,000 | 650,000 | 1,250,000 | 2,280,000 | 1,260,000 | 513,000 | 70,000 | 126,000 | 209,000 | 108,000 | 1,920,000 | 4.2 |
| 2017 | Aug | 5,350,000 | 720,000 | 1,280,000 | 2,150,000 | 1,200,000 | 535,000 | 76,000 | 132,000 | 212,000 | 115,000 | 1,870,000 | 4.2 |
| 2017 | Sep r | 5,370,000 | 710,000 | 1,300,000 | 2,120,000 | 1,240,000 | 462,000 | 63,000 | 113,000 | 182,000 | 104,000 | 1,860,000 | 4.2 |
| 2017 | Oct p | 5,480,000 | 740,000 | 1,310,000 | 2,160,000 | 1,270,000 | 458,000 | 64,000 | 110,000 | 181,000 | 103,000 | 1,800,000 | 3.9 |
| vs. last month: | | 2.0% | 4.2% | 0.8% | 1.9% | 2.4% | -0.9% | 1.6% | -2.7% | -0.5% | -1.0% | -3.2% | -7.1% |
| vs. last year: | | -0.9% | 0.0% | -1.5% | -1.8% | 0.8% | 2.9% | 3.2% | 2.8% | 1.7% | 5.1% | -10.4% | -11.4% |
| year-to-date: | | | | | | | 4.659 | 0.617 | 1.109 | 1.900 | 1.033 | | |

Note: Annual inventory figures are from December of each year

Sales Price of Existing Homes

| Year | | U.S. | | | | | U.S. | | | | |
|-----------------------|-------|-------------------------|-------------|-------------|-------------|-------------|-------------------------|-------------|-------------|-------------|-------------|
| | | U.S. | Northeast | Midwest | South | West | U.S. | Northeast | Midwest | South | West |
| | | Median | | | | | Average (Mean) | | | | |
| 2014 | | \$208,300 | \$252,700 | \$163,200 | \$179,300 | \$291,800 | \$255,300 | \$292,700 | \$196,500 | \$224,400 | \$334,100 |
| 2015 | | 222,400 | 260,200 | 174,400 | 192,100 | 316,000 | 266,400 | 298,900 | 206,900 | 234,700 | 351,200 |
| 2016 | | 233,800 | 263,900 | 183,300 | 204,800 | 340,200 | 276,000 | 301,700 | 215,100 | 243,900 | 368,500 |
| | | Not Seasonally Adjusted | | | | | Not Seasonally Adjusted | | | | |
| 2016 | Oct | 234,100 | 255,900 | 181,800 | 205,400 | 348,100 | 275,500 | 294,200 | 212,500 | 244,000 | 374,800 |
| 2016 | Nov | 234,400 | 263,000 | 180,300 | 206,200 | 346,700 | 276,600 | 299,900 | 212,200 | 245,200 | 373,100 |
| 2016 | Dec | 233,300 | 253,900 | 177,600 | 209,100 | 342,500 | 274,900 | 294,800 | 210,200 | 246,100 | 370,500 |
| 2017 | Jan | 227,300 | 252,100 | 172,900 | 199,800 | 333,500 | 269,500 | 294,200 | 205,500 | 238,700 | 364,400 |
| 2017 | Feb | 228,200 | 250,000 | 171,600 | 204,800 | 338,200 | 269,600 | 290,700 | 202,100 | 241,000 | 367,100 |
| 2017 | Mar | 236,600 | 262,000 | 182,800 | 210,400 | 349,500 | 278,700 | 300,400 | 214,500 | 248,600 | 375,200 |
| 2017 | Apr | 245,000 | 267,700 | 193,200 | 218,900 | 359,800 | 287,800 | 306,400 | 225,700 | 257,100 | 383,400 |
| 2017 | May | 252,500 | 281,100 | 201,700 | 223,000 | 369,200 | 294,300 | 317,000 | 233,100 | 262,000 | 390,000 |
| 2017 | Jun | 263,300 | 296,100 | 211,500 | 231,100 | 378,900 | 303,500 | 329,700 | 242,600 | 270,300 | 396,700 |
| 2017 | Jul | 258,100 | 290,000 | 205,400 | 227,400 | 373,800 | 298,800 | 324,300 | 237,000 | 265,300 | 394,000 |
| 2017 | Aug | 253,100 | 285,300 | 201,700 | 220,800 | 375,100 | 294,400 | 321,400 | 232,700 | 257,100 | 395,200 |
| 2017 | Sep r | 247,600 | 275,000 | 196,500 | 217,300 | 373,300 | 289,600 | 311,700 | 226,200 | 253,100 | 393,800 |
| 2017 | Oct p | 247,000 | 272,800 | 194,700 | 214,900 | 375,100 | 288,400 | 308,900 | 225,100 | 251,300 | 395,900 |
| vs. last year: | | 5.5% | 6.6% | 7.1% | 4.6% | 7.8% | 4.7% | 5.0% | 5.9% | 3.0% | 5.6% |