

# NATIONAL ASSOCIATION OF REALTORS®

## Existing Condominium and Cooperative Sales

Year	U.S.					U.S.					Inventory*	Mos. Supply	
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West			
2014	591,000	112,000	76,000	262,000	141,000	*	*	*	*	*	216,000	5.0	
2015	608,000	115,000	78,000	266,000	149,000	*	*	*	*	*	213,000	4.8	
2016	614,000	116,000	82,000	263,000	153,000	*	*	*	*	*	195,000	4.5	
Seasonally Adjusted Annual Rate						Not Seasonally Adjusted							
2016	Oct	610,000	120,000	80,000	250,000	160,000	49,000	10,000	7,000	20,000	12,000	230,000	4.5
2016	Nov	670,000	130,000	80,000	280,000	180,000	45,000	10,000	6,000	20,000	9,000	216,000	3.9
2016	Dec	600,000	120,000	80,000	260,000	140,000	48,000	10,000	6,000	21,000	11,000	195,000	3.9
2017	Jan	650,000	130,000	80,000	280,000	160,000	32,000	5,000	4,000	14,000	9,000	172,000	3.2
2017	Feb	600,000	110,000	80,000	260,000	150,000	38,000	5,000	4,000	19,000	10,000	211,000	4.2
2017	Mar	630,000	120,000	90,000	280,000	140,000	56,000	8,000	6,000	28,000	14,000	223,000	4.2
2017	Apr	630,000	110,000	90,000	280,000	150,000	52,000	8,000	6,000	24,000	14,000	223,000	4.2
2017	May	640,000	110,000	80,000	290,000	160,000	62,000	11,000	8,000	27,000	16,000	225,000	4.2
2017	Jun	630,000	120,000	80,000	280,000	150,000	64,000	12,000	9,000	27,000	16,000	215,000	4.1
2017	Jul	600,000	100,000	70,000	270,000	160,000	58,000	13,000	8,000	24,000	13,000	229,000	4.6
2017	Aug	610,000	120,000	80,000	270,000	140,000	61,000	13,000	9,000	24,000	15,000	217,000	4.3
2017	Sep r	600,000	120,000	80,000	240,000	160,000	52,000	11,000	7,000	21,000	13,000	217,000	4.3
2017	Oct p	610,000	120,000	80,000	250,000	160,000	52,000	11,000	7,000	21,000	13,000	201,000	4.0
	<b>vs. last month:</b>	<b>1.7%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>4.2%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>-7.4%</b>	<b>-7.0%</b>
	<b>vs. last year:</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>0.0%</b>	<b>6.1%</b>	<b>10.0%</b>	<b>0.0%</b>	<b>5.0%</b>	<b>8.3%</b>	<b>-12.6%</b>	<b>-11.1%</b>
	<b>year-to-date:</b>						<b>0.527</b>	<b>0.097</b>	<b>0.068</b>	<b>0.229</b>	<b>0.133</b>		

Note: Annual inventory figures are from December of each year

## Sales Price of Existing Condo/Co-op Homes

Year	U.S.					U.S.					
	U.S.	Northeast	Midwest	South	West	U.S.	Northeast	Midwest	South	West	
	Median					Average (Mean)					
2014	\$204,300	\$254,900	\$149,300	\$154,700	\$273,300	\$253,800	\$297,700	\$194,100	\$202,500	\$306,500	
2015	210,700	249,300	157,900	162,900	294,500	259,600	294,300	203,200	208,200	325,100	
2016	220,700	256,600	166,200	172,600	321,300	268,500	300,200	210,300	214,500	344,300	
Not Seasonally Adjusted						Not Seasonally Adjusted					
2016	Oct	221,600	254,400	165,100	177,000	325,600	267,600	295,700	205,800	216,900	348,700
2016	Nov	222,800	261,800	165,200	176,200	329,200	271,700	302,100	210,700	218,800	351,100
2016	Dec	222,300	261,400	166,800	176,000	315,100	269,500	303,400	211,900	215,900	341,000
2017	Jan	216,200	248,600	162,300	171,100	311,500	264,900	293,600	208,400	214,800	339,100
2017	Feb	215,000	243,600	160,700	175,000	313,900	263,100	289,900	202,600	215,800	340,600
2017	Mar	225,200	256,800	170,800	179,400	335,300	274,200	301,300	216,500	222,300	354,700
2017	Apr	234,600	265,200	179,700	186,200	347,400	281,200	308,400	226,300	226,100	364,000
2017	May	238,100	272,400	178,900	191,300	340,400	285,100	316,300	224,300	233,400	362,700
2017	Jun	246,000	294,300	184,600	189,700	353,600	291,800	330,000	229,900	231,600	368,200
2017	Jul	240,400	283,200	180,600	188,500	347,700	288,300	326,100	224,900	228,700	366,100
2017	Aug	239,800	280,900	178,200	187,400	352,200	285,700	320,100	221,200	227,600	369,200
2017	Sep r	235,700	274,000	174,600	185,400	351,300	282,700	313,800	218,700	225,200	369,000
2017	Oct p	236,800	267,700	172,900	181,700	361,800	281,500	308,000	216,900	222,700	379,400
	<b>vs. last year:</b>	<b>6.9%</b>	<b>5.2%</b>	<b>4.7%</b>	<b>2.7%</b>	<b>11.1%</b>	<b>5.2%</b>	<b>4.2%</b>	<b>5.4%</b>	<b>2.7%</b>	<b>8.8%</b>